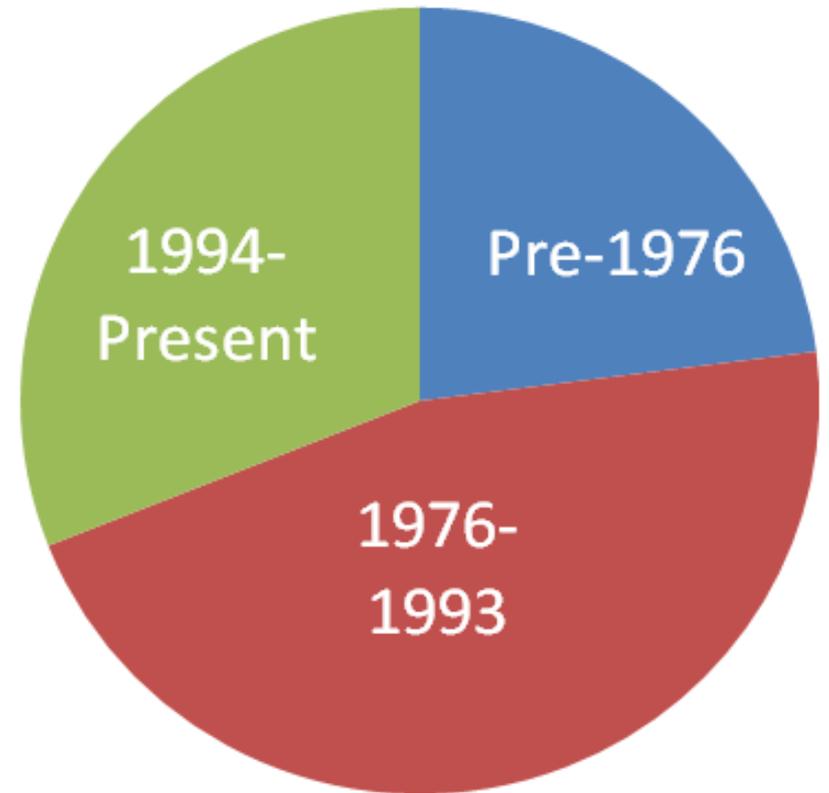
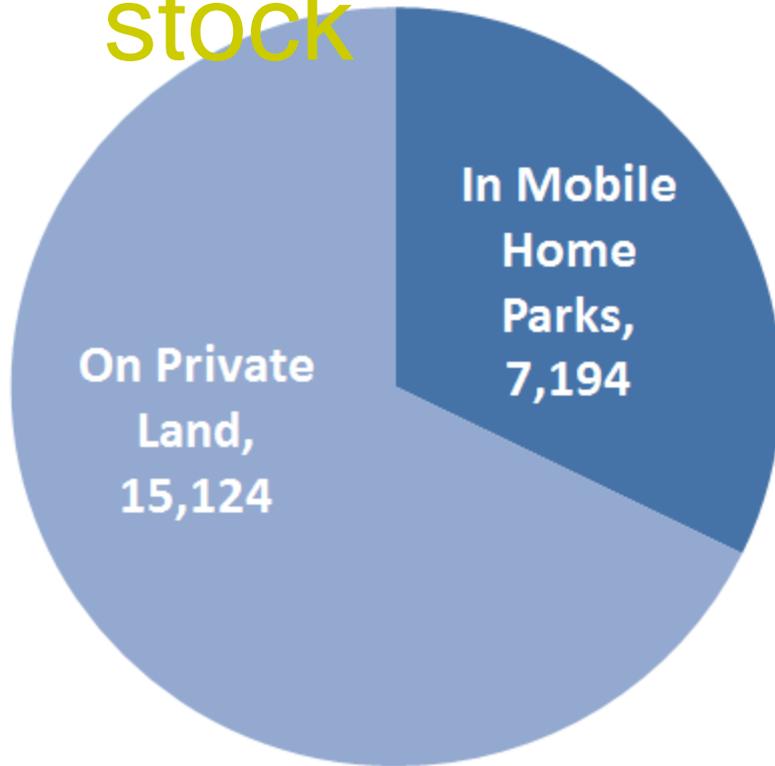


# modular housing innovation project

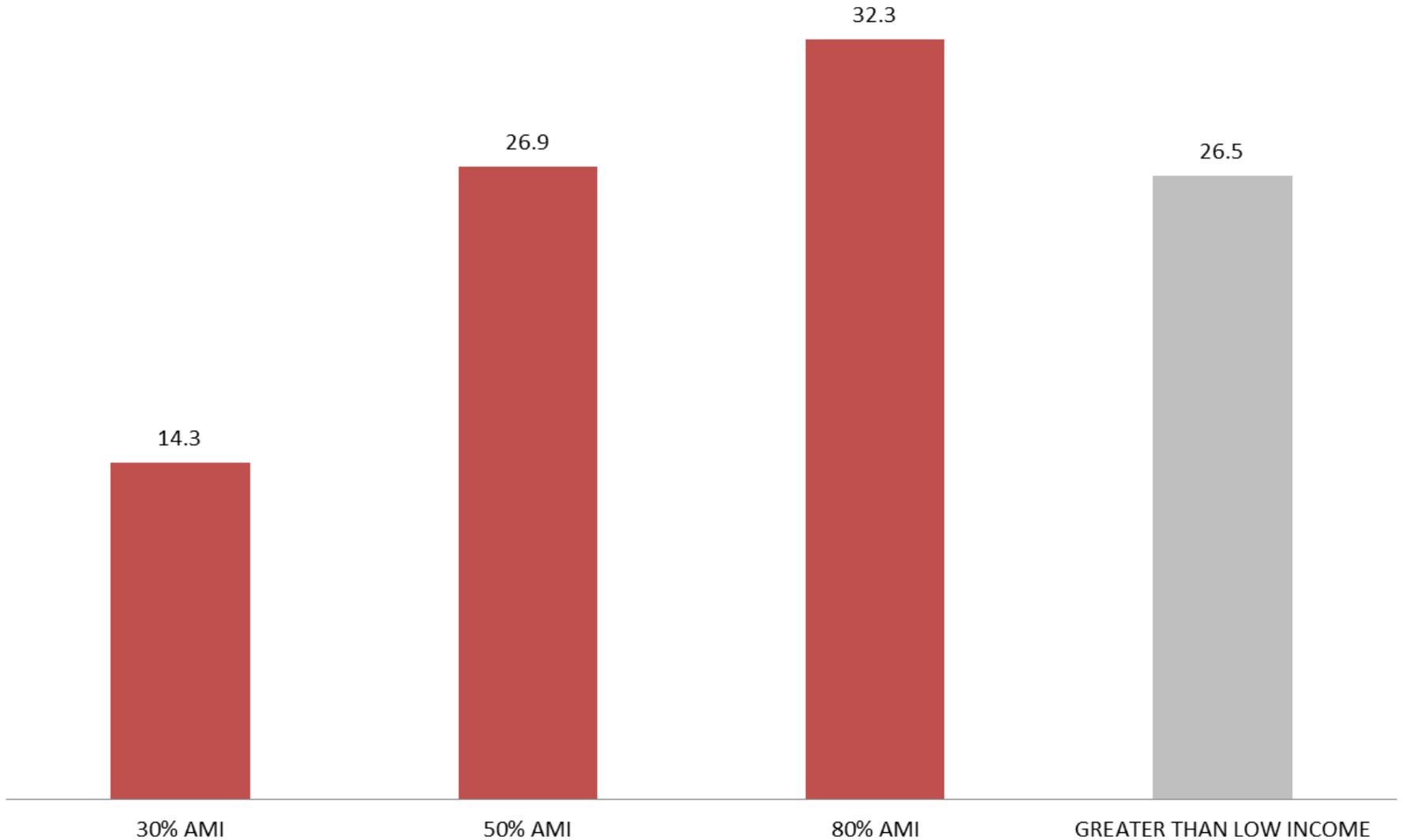


# vermont's manufactured housing stock



# VT Mobile Home Park Resident Demographics

■ 30% AMI ■ 50% AMI ■ 80% AMI ■ GREATER THAN LOW INCOME



Source: Baker, D., Hamshaw, K., and Woodward, S. 2011 UVM Survey of 363 residents in 127 VT mobile home parks

## High Performance Home on Purchased Land

Median Lot Cost	\$ 55,000
Site Work and Foundation	\$ 47,775
VerMod Home Cost	\$ 107,000
Total Price	\$ 209,775
Income Req'd to Afford Home*	\$ 62,641

# High Performance Home in Mobile Home Park

Average Monthly Lot Rent

\$ 310

Site Work and Foundation

\$ 24,275

VerMod Home Cost

\$ 107,000

Total Price

\$ 131,585

Income Req'd to Afford Home\*

\$ 39,476



# existing manufactured housing



# existing manufactured



# existing manufactured housing



# manufactured versus stick built homeowners

**66%** more of their household income  
spent on energy

**2X** as much spent per square foot for  
energy

**50%** more LIHEAP assistance per square  
foot

# new manufactured housing

**Table 5. Home in Binghamton, NY with Propane Heating**

28'x60' double section home		ENERGY STAR	Non-ENERGY STAR*
Envelope	Wall insulation	R-19	R-13
	Floor insulation	R-33	R-22
	Roof insulation	R-33	R-30
	Window U-value	0.35	0.59
	Window SHGC (max)	0.55	No requirement
	Air leakage (max)	7.0 ACH <sub>50</sub>	No requirement
Heating and cooling	Heating efficiency (Propane heat)	0.90 AFUE	0.80 AFUE
	Cooling efficiency	13.0 SEER	13.0 SEER
	Thermostat	Programmable	No requirement
	Duct leakage (max)	5%	No requirement
	Crossover duct insulation	R-8	R-4
	Water heater efficiency	0.91 EF	0.88 EF
Annual heating, cooling and water heating cost		\$2,764	\$3,644
<b>Savings with ENERGY STAR</b>		<b>\$880</b>	—

\* These are typical home specifications only; specifications of actual homes will vary.

# catalyst to action

“Tropical Storm Irene:  
Irene Spares Big Cities, but  
Vermont Sees Huge  
Floods”

– [Huffington Post](#)

“Raging Water in Vermont  
From Hurricane Irene”

– [Weather Channel](#)



USAToday.com

- 438 mobile homeowners were eligible for FEMA assistance
- 129 mobile homes required complete demolition or removal

# vermont's comprehensive energy plan

*.... a goal of having 30% of new  
buildings built to net-zero design  
standards by 2020 & 100% by  
2030.*

# high performance home approach



# vermont's mobile home parks



# rocket science?

---



it is **not** rocket science to design and build an affordable high performance net zero home in our climate.

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**PMa**

# the high performance home

---

these houses may look different from each other,  
but they have the same components regardless of  
their economic and aesthetic requirements.....



vermod -high performance modular  
home

o  
r



passive house

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# from the factory down the road

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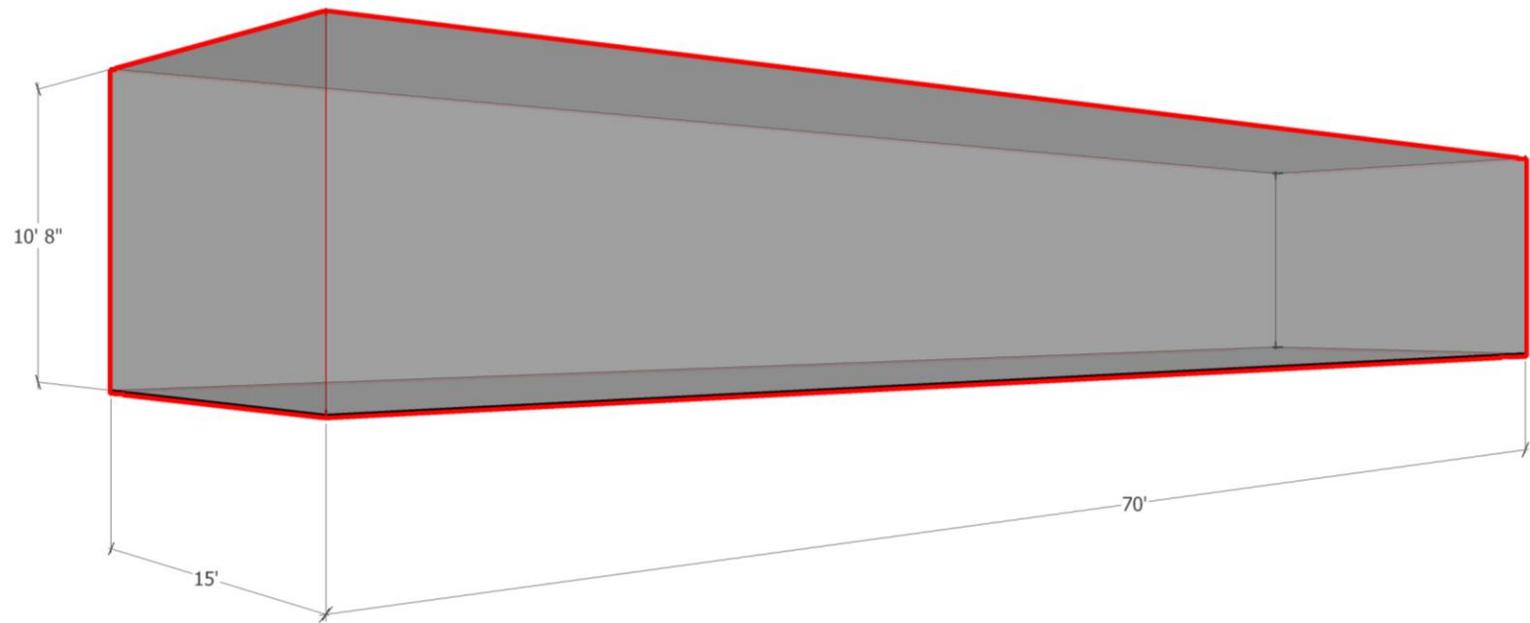


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# need to work within these dimensions

---

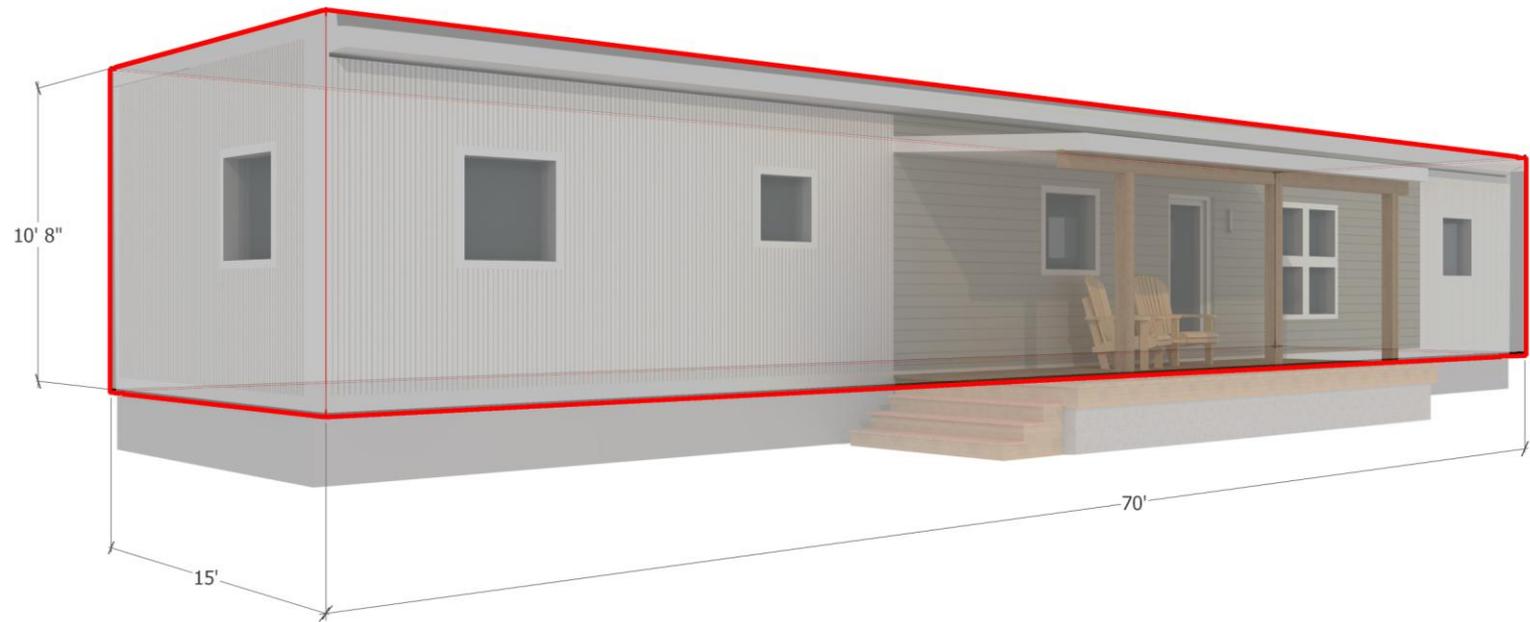


pill-maharam architects

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# need to work within these dimensions

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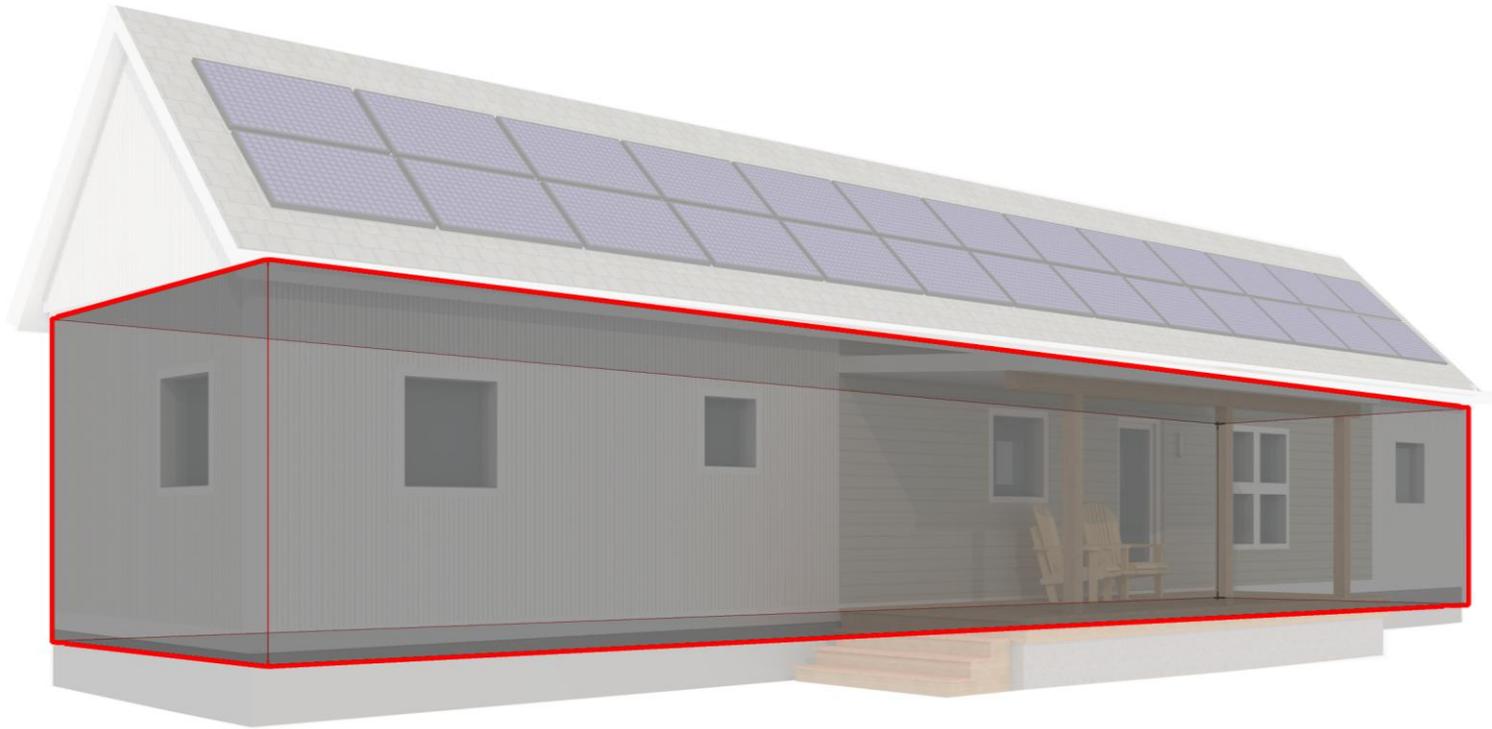


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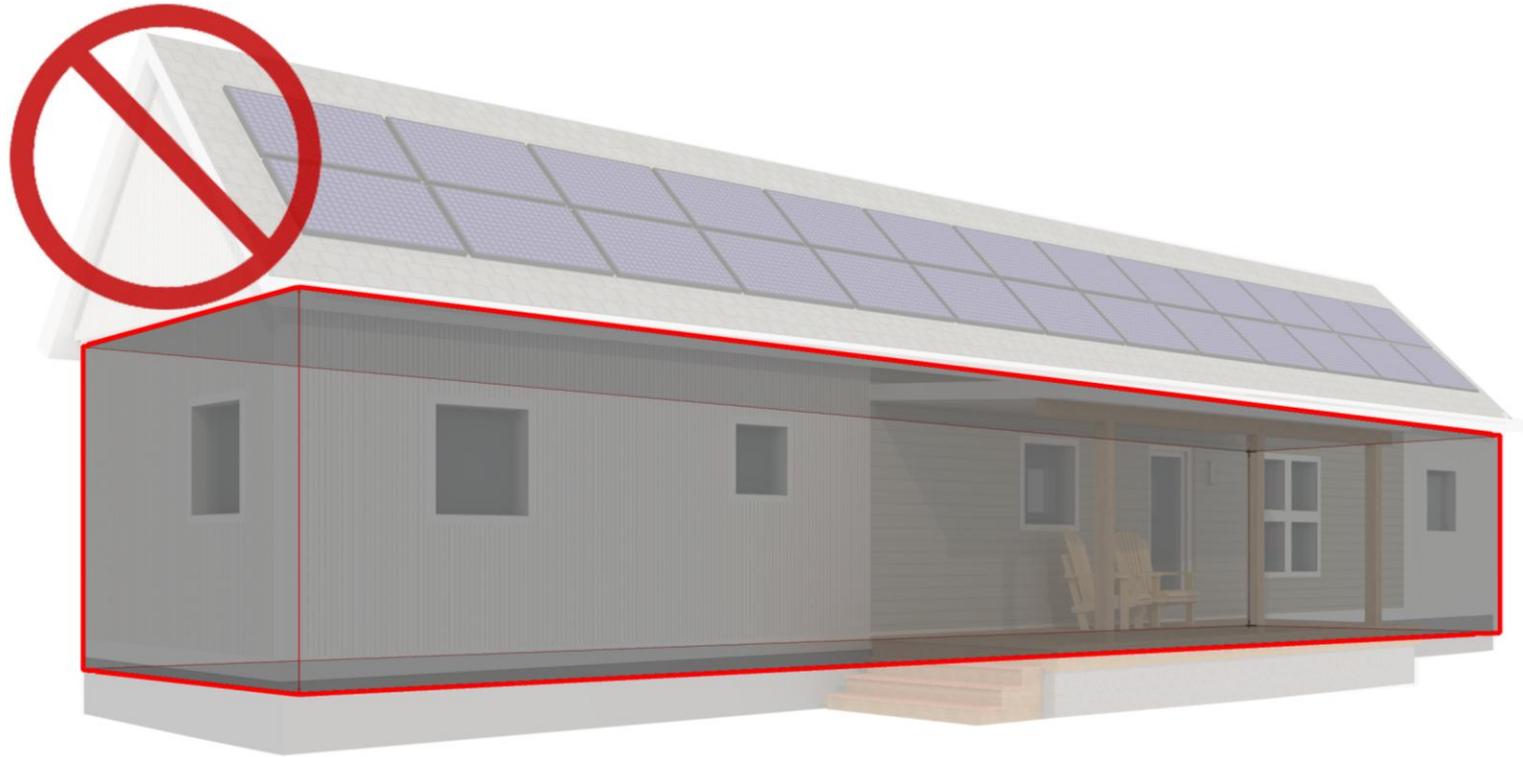


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**PMa**

# need to work within these dimensions

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pill-maharam architects

**PMa**

# need to work within these dimensions

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**PMa**

# need to work within these dimensions

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**PMa**

# Setting the Vermod in place

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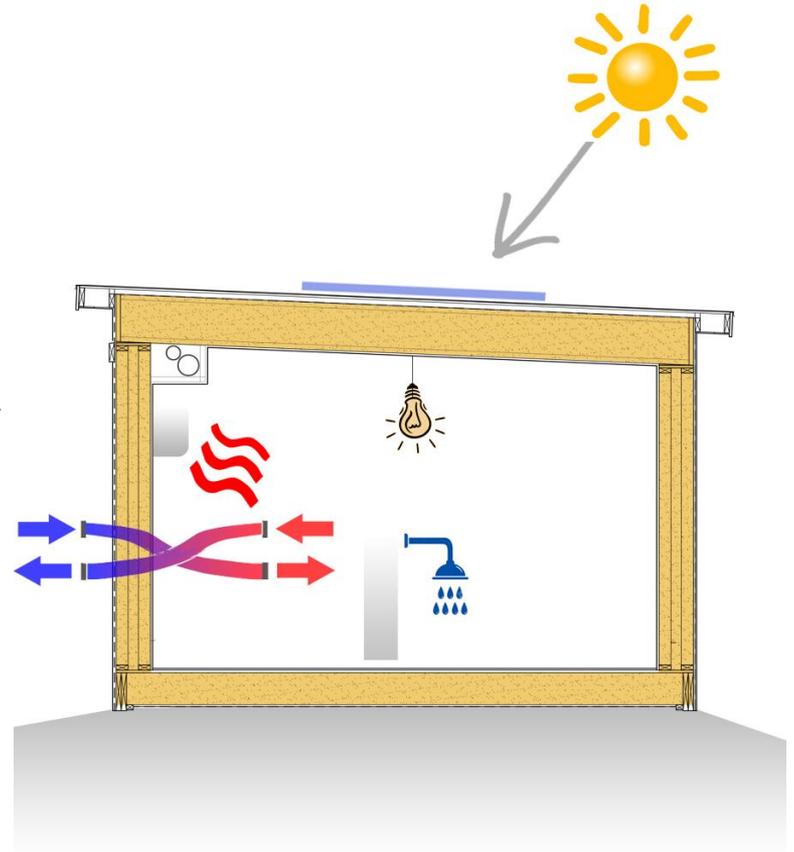


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# how do we get there ?

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**PMa**

# how do we get there ?

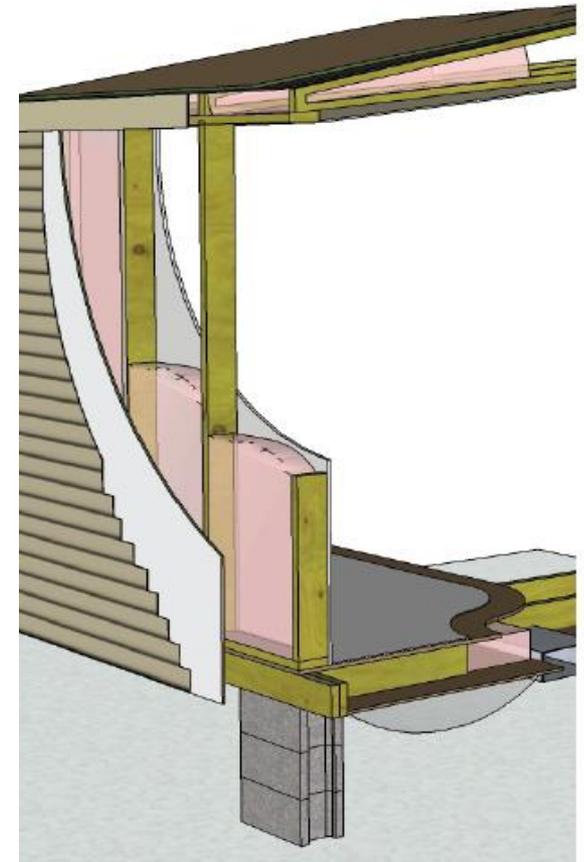
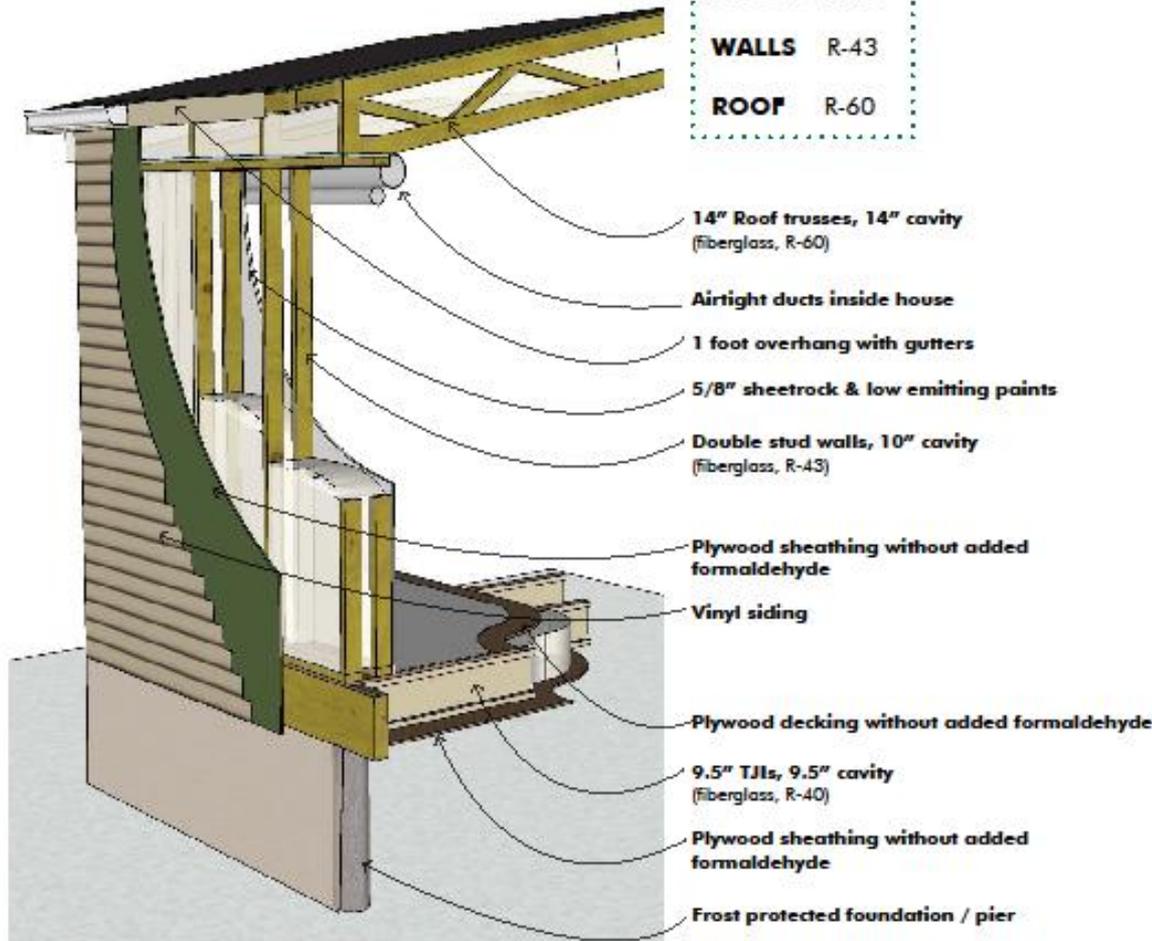
high performance envelope

vs.

a typical mobile home

Cut-away wall section of high performance home

<b>FLOOR</b>	R-40
<b>WALLS</b>	R-43
<b>ROOF</b>	R-60



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# how do we get there ?

efficient mechanical and electrical systems



- led lighting
- energy star appliances
- washer and condensing dryer
- cold climate heat pump “mini-split” heat pump water heater
- CERV – Conditioning Energy Recovery Ventilator



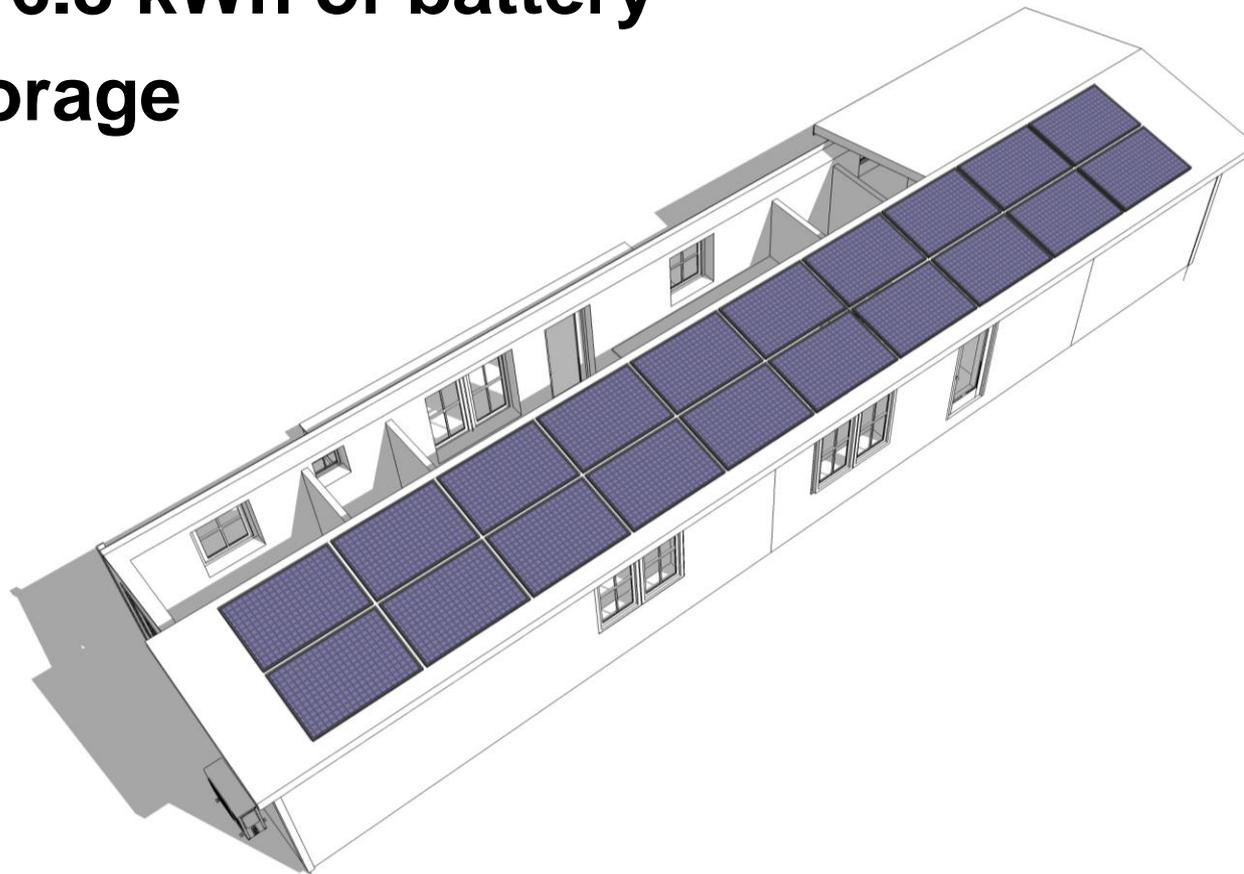
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# how do we get there ?

---

**6kW roof mounted PV  
w/ 6.8 kWh of battery  
storage**

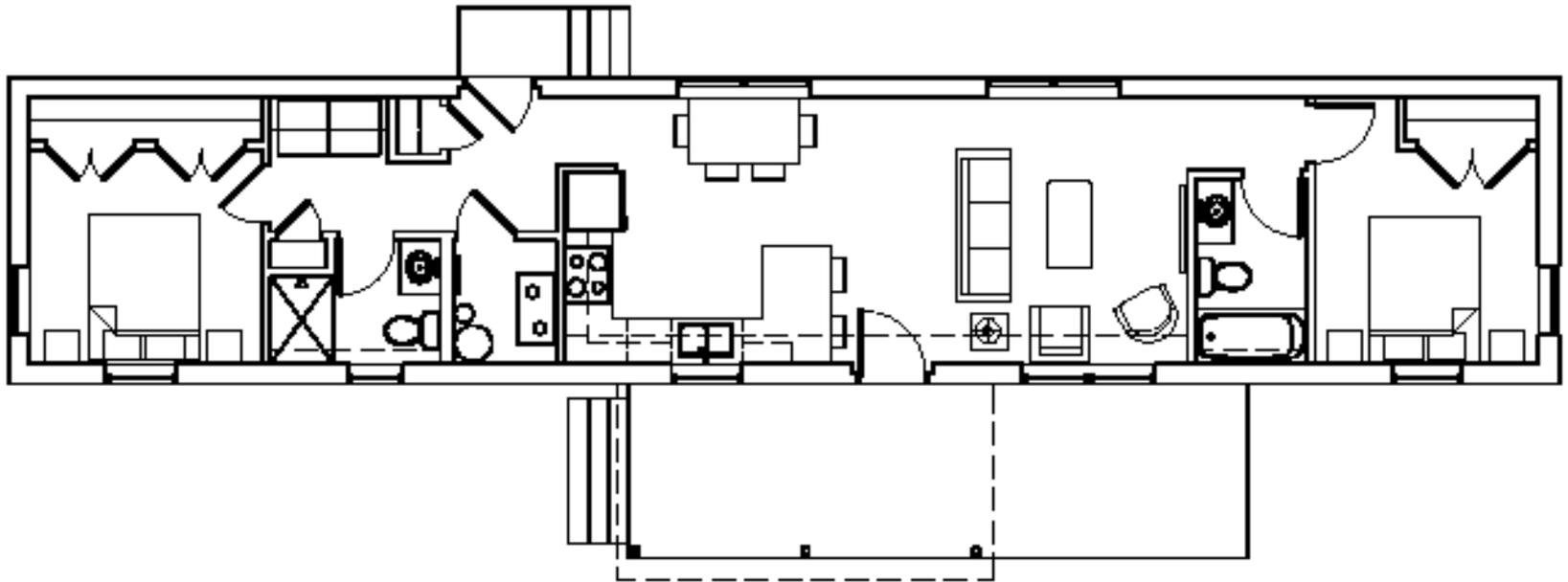


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# original 2 bed 2 bath plan

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# “traditional” and “modern” design

---



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# interiors

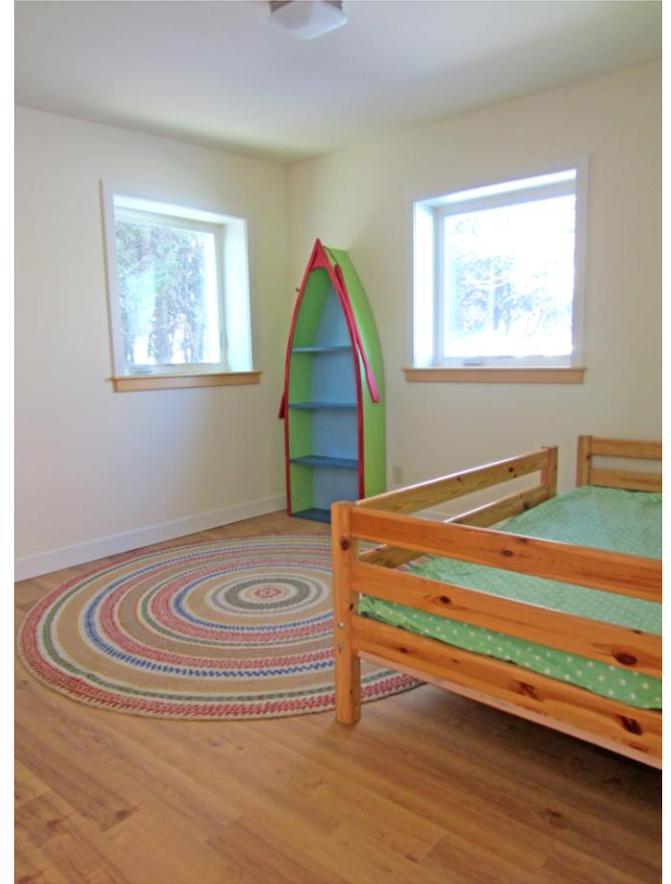
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# interiors



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**PMa**

# interiors

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# exterior

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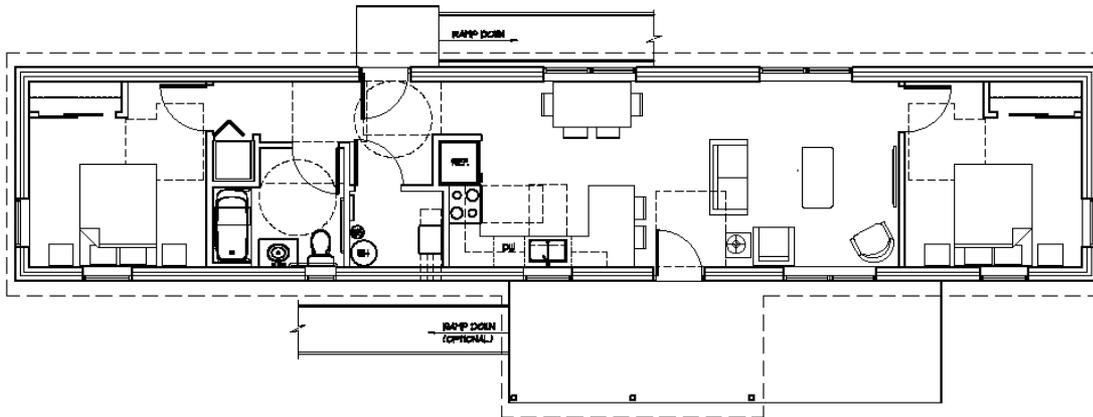
pill-maharam architects

**PMa**

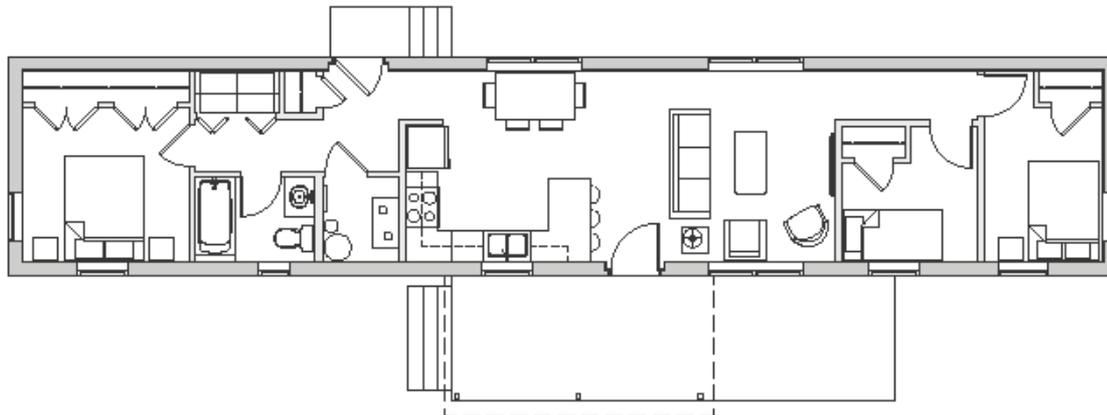
# plans

---

## 2 bed 1 bath ADA compliant

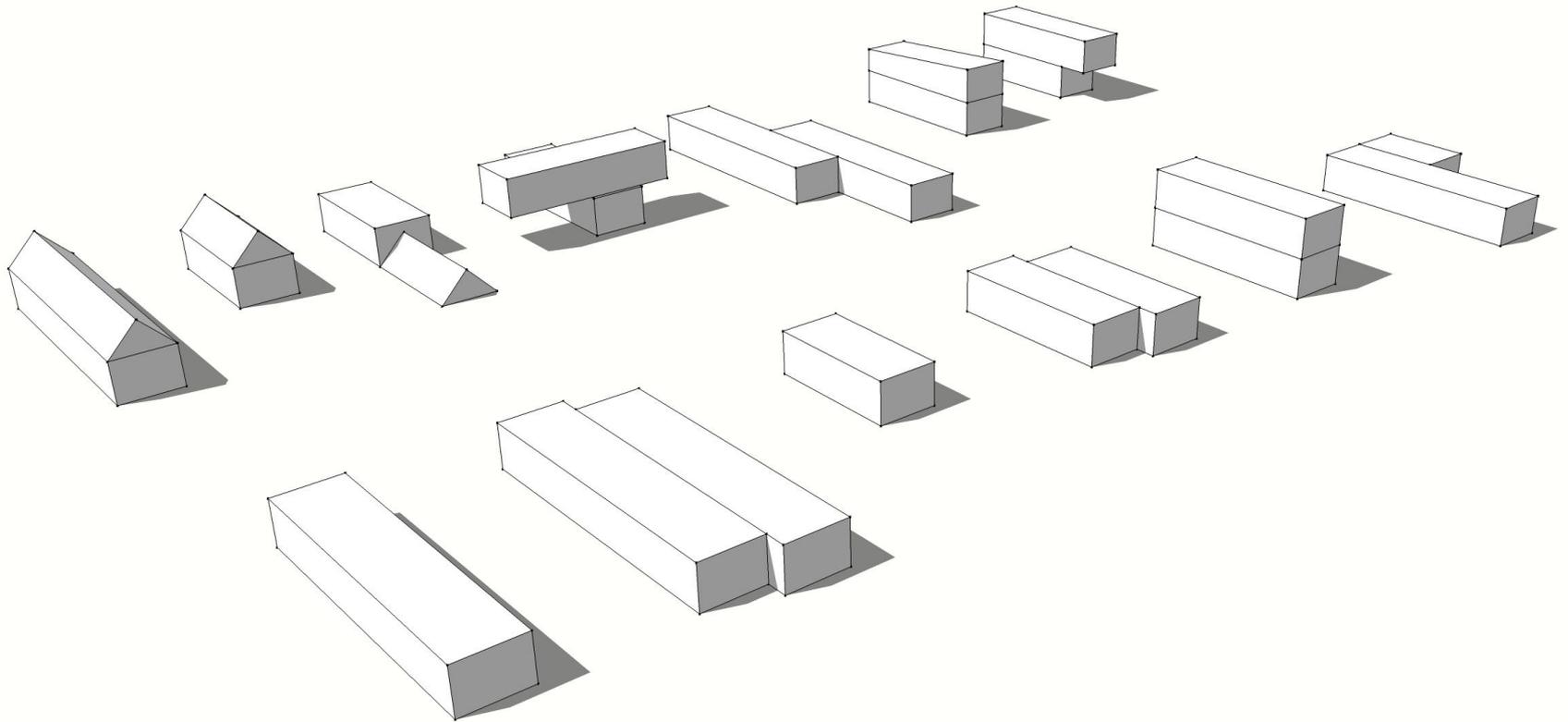


## 3 bed 1 bath



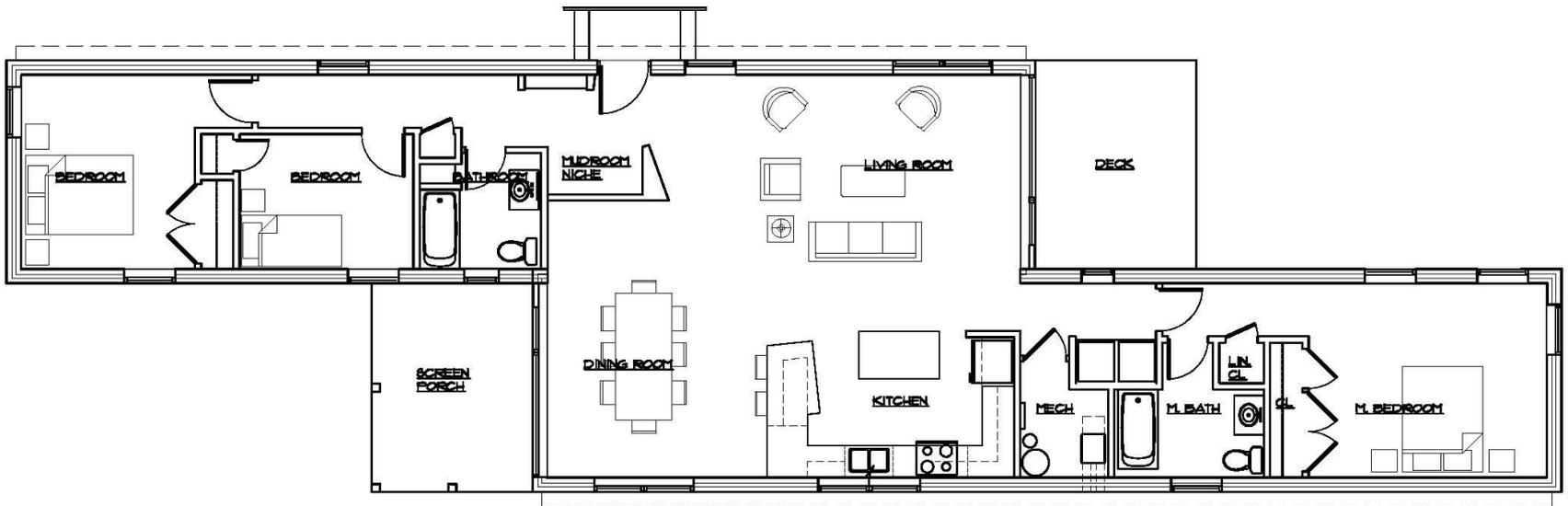
# flexibility

---



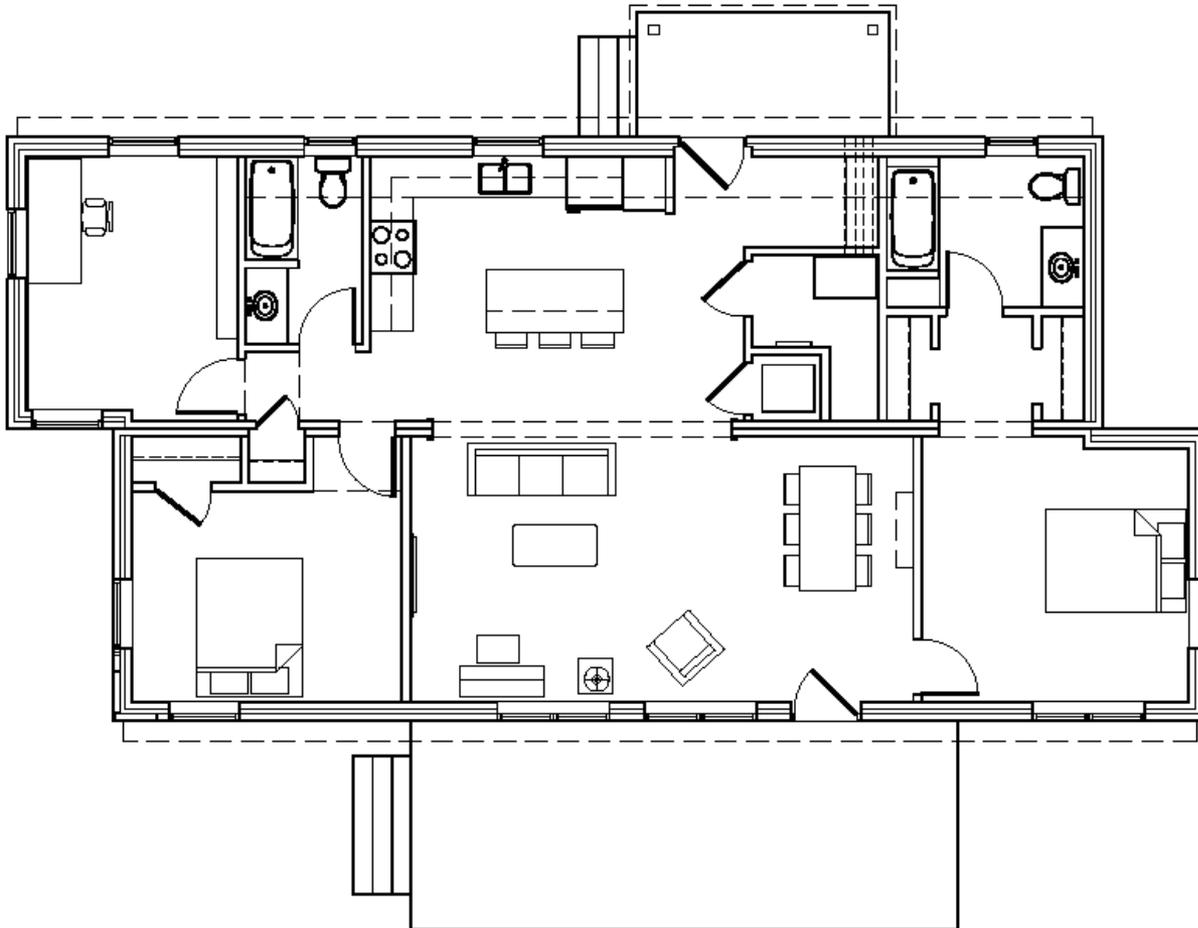
# custom “double wide”

---



# custom “double wide”

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# custom “double wide”

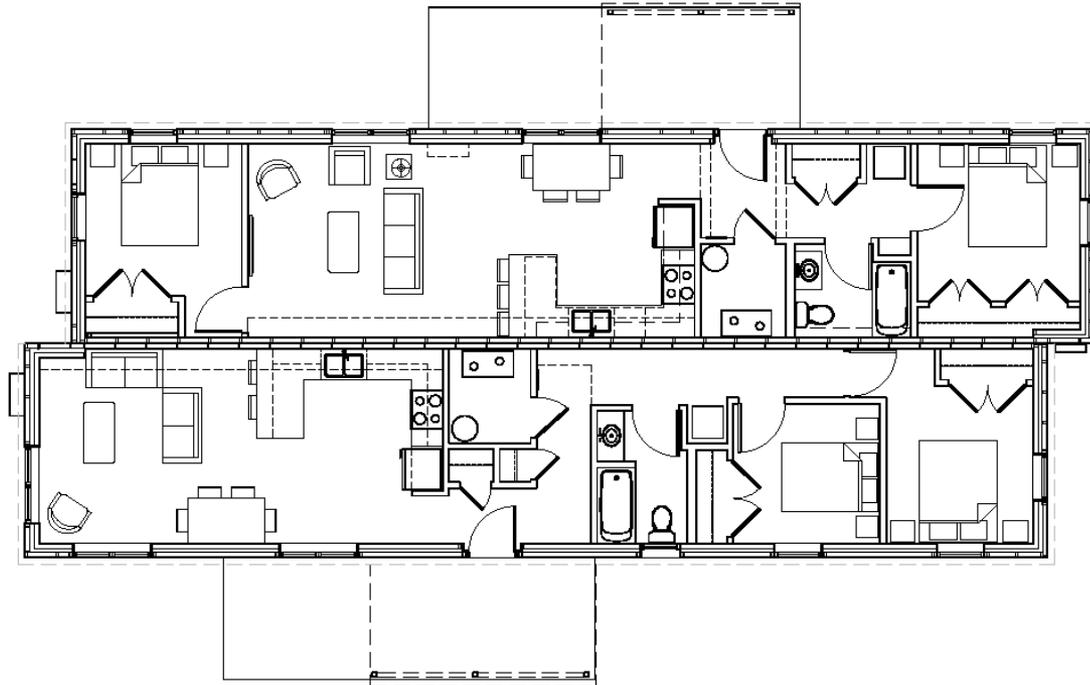
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# McKnight lane duplexes – waltham, vt



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# McKnight lane duplexes – waltham, vt

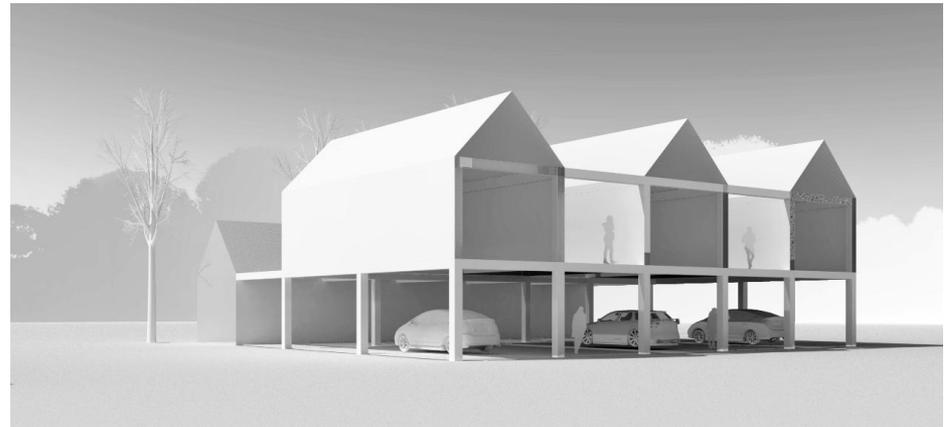
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# on the boards and the future



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2X10 16oc Floors



10" Thick Walls



# Insulated Corners – Not a Weak Spot



# 14" Truss & TJI Roof Systems



Ceiling Sheathed Before  
Interior Walls Installed and  
Vapor Barrier Primer



microthnic ceiling.JPG (5284 x 2448)



# Duct Chase within Envelope



**ProPink L77:**

R-4.3/inch

1.8/lbs per cuft

**Cellulose:**

R-3.6/inch

3.5-4/lbs per cuft

~6,000lbs



# Floor, Walls & Roof Dense-Packed with Fiberglass

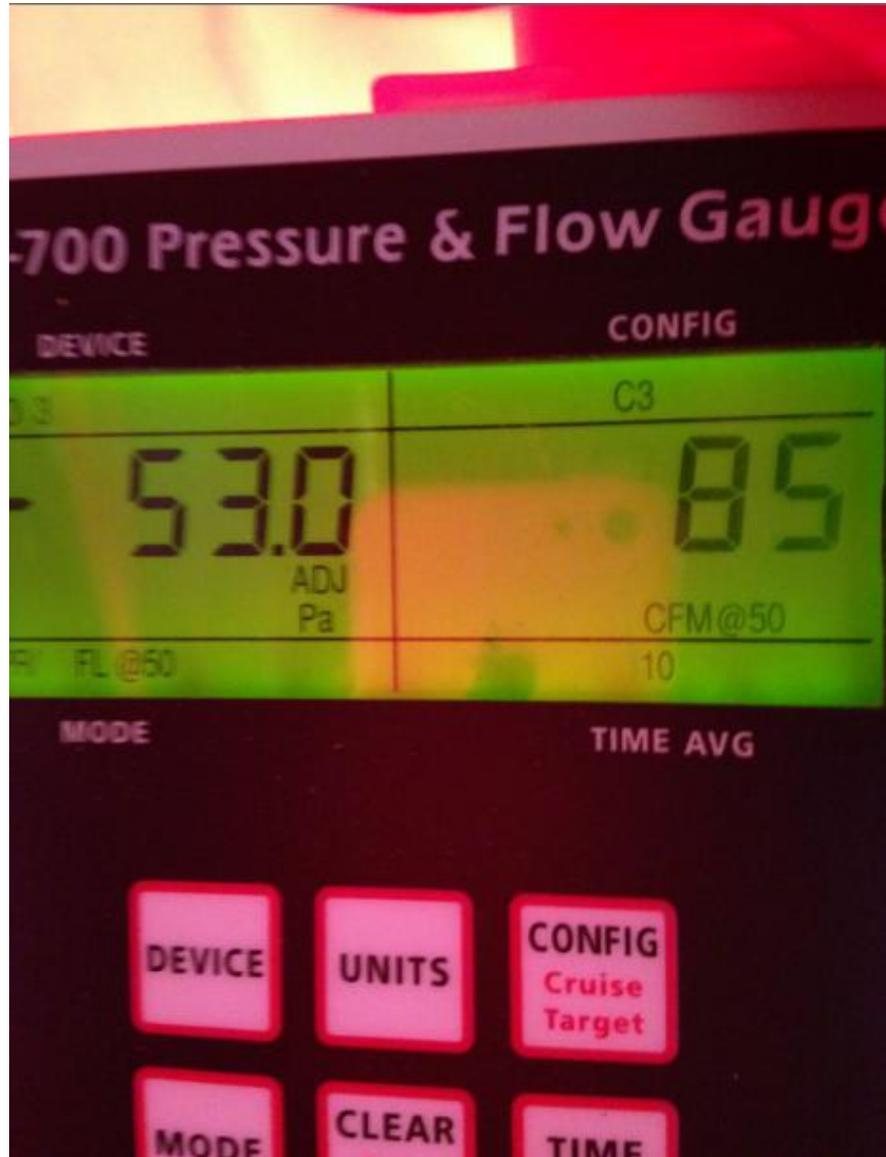


# Air barrier transitions and vented roof assembly





# Air Tightness <1 ACH50



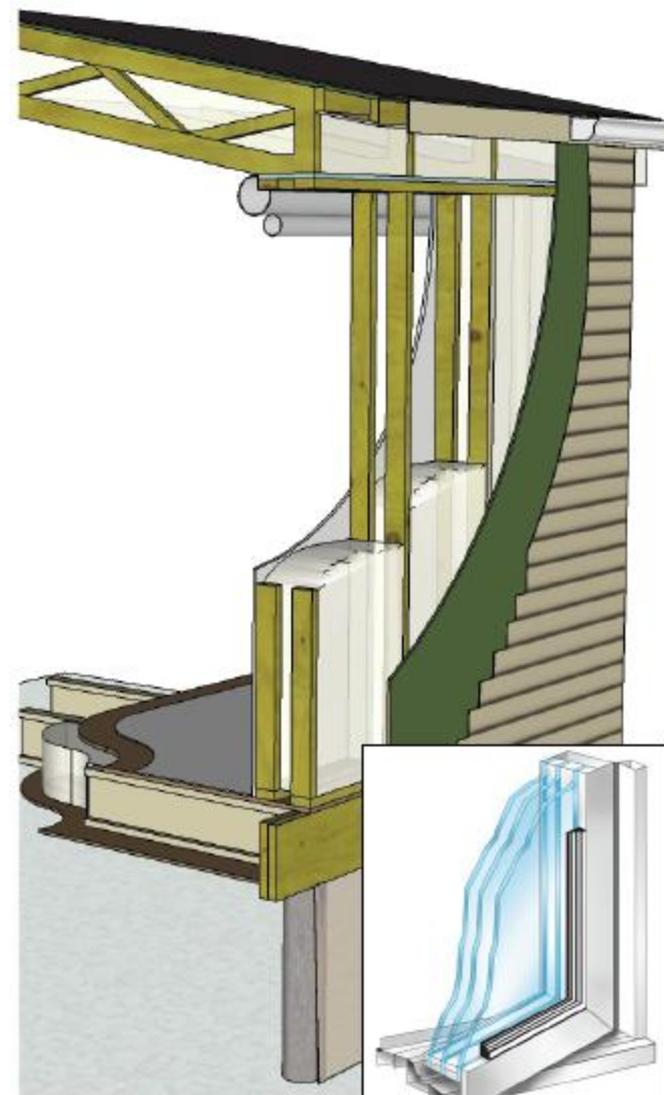
# Accessing the Belly



# Accessing the Belly



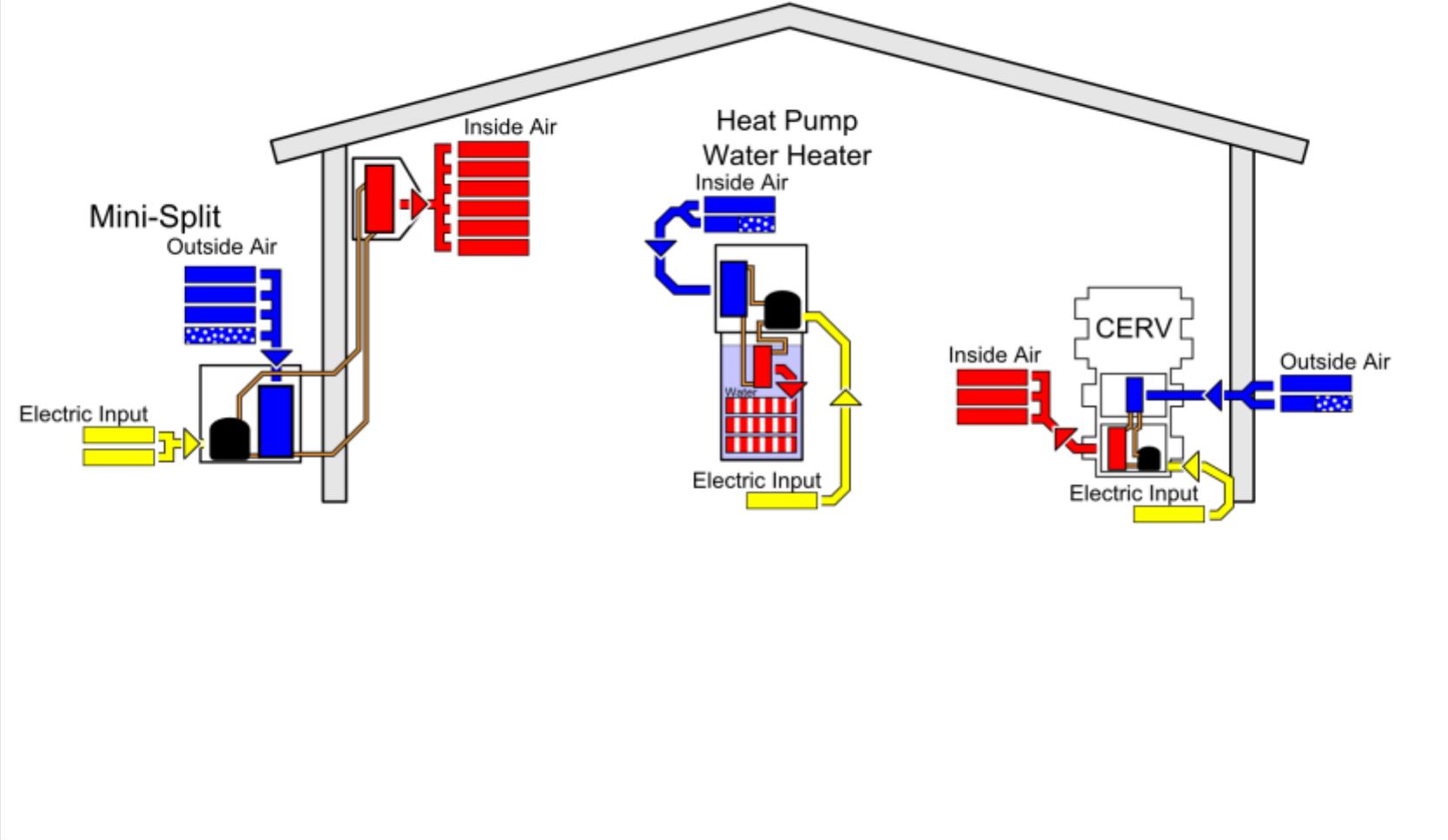
Certification Requirements	Efficiency Vermont Certified: Base Level*	Efficiency Vermont Certified: High Performance Level
<b>Energy Code Compliance</b>	Meet Vermont energy code and file RBES certificates	
<b>Foundation Wall Insulation—</b> Minimum R-Value	R-15 continuous or R-20 cavity	R-30
<b>Slab Edge Insulation (when within 12" finished grade)</b>	R-15 Must extend a total of 4 ft. vertical or horizontal	R-30: slab on grade R-20: unheated fully below grade Footing: ≥ R-8
<b>Insulation Under Slab</b>	R-15 under heated slab only	R-20: unheated below grade R-30: unheated on grade R-30: all heated slabs
<b>Floor Insulation (exposed)</b>	R-38 or R-30 + R-5 continuous	R-40
<b>Wall Insulation (above grade &amp; band joist)—</b> Minimum R-Value	R-20 cavity or R-13 cavity + R-10 continuous	R-40
<b>Ceiling Insulation (flat &amp; sloped)—</b> Minimum R-Value	R-49 sloped R-60 flat	R-60



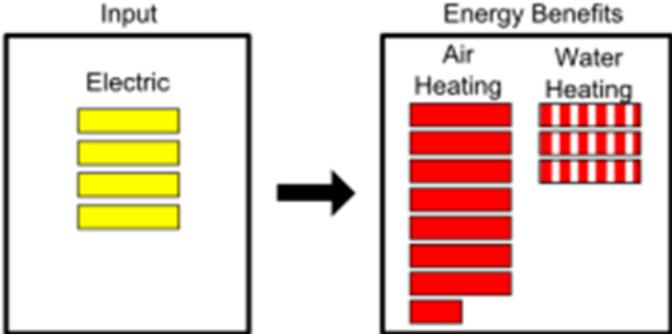
Triple pane windows

# Cold Climate Heat Pump - CERV - HPWH

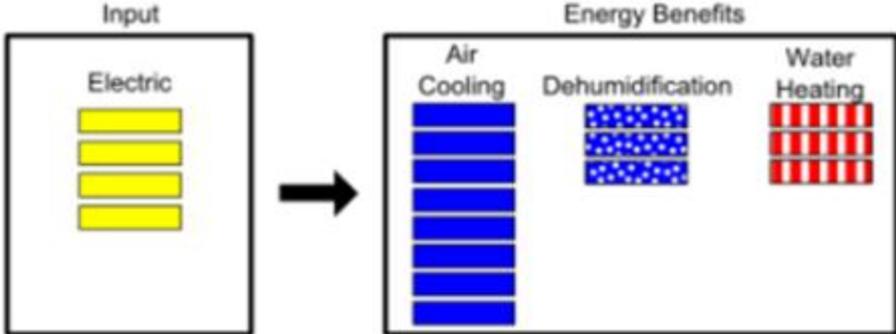
## Heating Season



# Cold Climate Heat Pump - CERV - HPWH

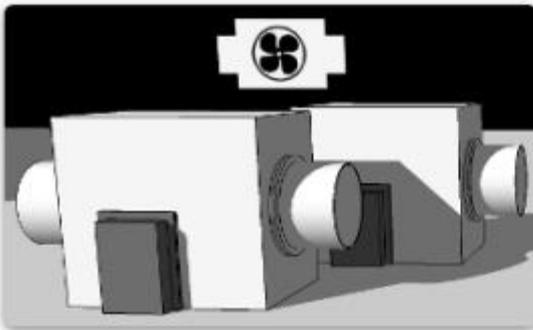
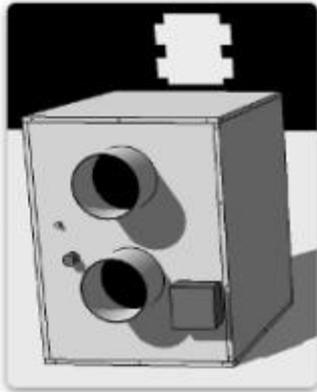
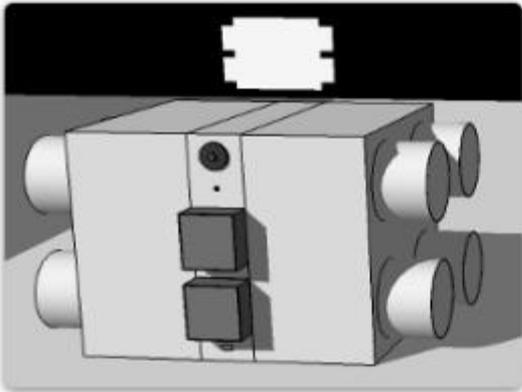


Total Home Efficiency  
~ 260%

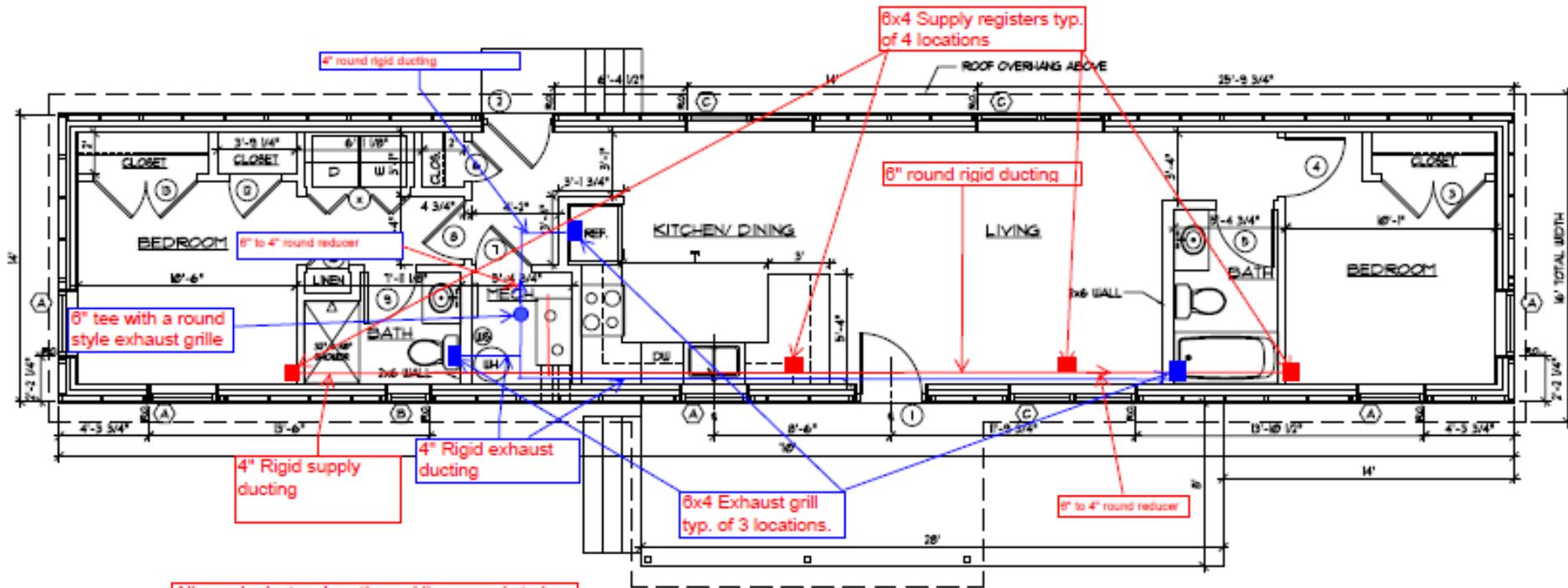


Total Home Efficiency  
~350%

# All Electric, High Efficiency HVAC



# Duct Design

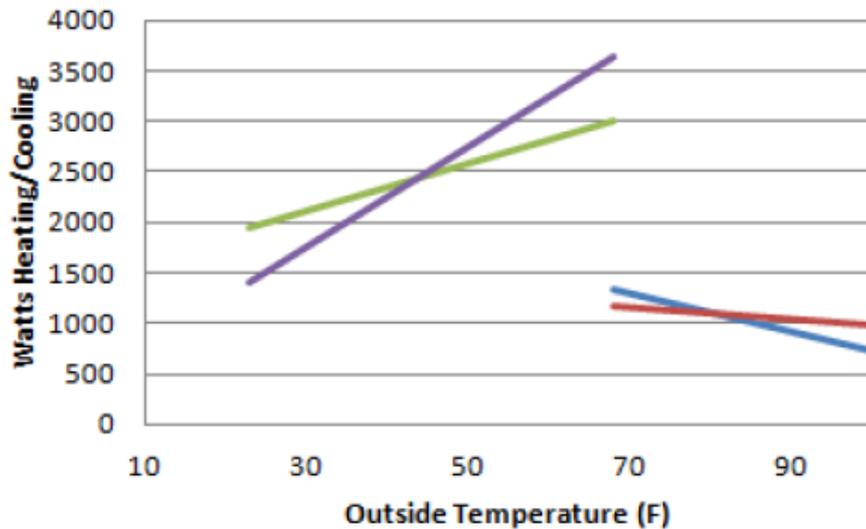


All supply ductwork or the red lines needs to be wrapped with bubble wrap type insulation.

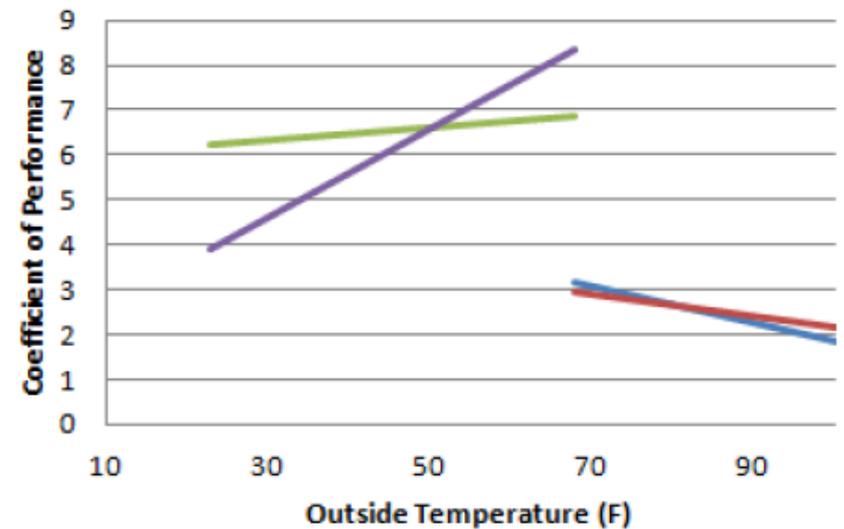
All ductwork seams to be sealed with duct sealer or foil tape.

# Conditioning Energy Recovery Ventilator - CERV

## Heating and Cooling Capacities



## Heating and Cooling COP



— Recirc Cool — Vent Cool — Recirc Heat — Vent Heat

Performance data for approximately 200CFM-250CFM air flow

# CERV Controller

**ASSESS**

Home	Sun/Cloud	CO <sub>2</sub>	VOC
73 F	86 F	800 PPM	1050 PPM
80%	74%		

**COOL SETPOINT**      **HEAT SETPOINT**

81 °F	70 °F
-------	-------

X      ?      ✓

HOME      COMFORT      CERV      SETTINGS      STATUS & ALERTS

**CERV ICE**

VENTILATION SETPOINT      MINIMUM VENTILATION

1000 PPM	ON DEMAND
----------	-----------

X      ?      ✓

Build EQUINOX  
www.buildequinox.com

**AUXILIARY DEVICE TYPE**      **AUX HEATING SETPOINT**

HEATING	65 F
---------	------

X      ?      ✓

# Heat Pump Hot Water Heater

## 1ST HOUR RATING (GAL) BY MODE

EFFICIENCY	HYBRID	ELECTRIC
42.1	67.5	59.1



## 50 GALLON GEOSPRING HYBRID ELECTRIC WATER HEATER GEH50DFEJSR

- 50 Gallon Capacity
- 3.2 Energy Factor
- Abundant Hot Water with 67 gallons first-hour delivery
- Electronic controls with 4 operating modes including a vacation setting
- Limited 10 year warranty

## ENERGY FACTOR BY MODE

MODEL	GALLON CAPACITY	ENERGY FACTOR BY MODE		
		EFFICIENCY	HYBRID	ELECTRIC
SHPT-50	50	2.78	2.75	0.89

# Primary Heating and Cooling

- Fujitsu 9RLS3h
- Mitsubishi MSZ/MUZ FH09



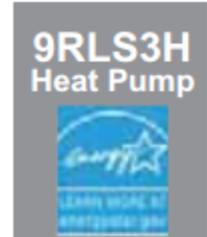
# Primary Heating and Cooling

Mitsubishi



Model Name	Indoor Unit		MSZ-FH09NA
	Outdoor Unit		MUZ-FH09NA
Cooling *1	Rated Capacity	Btu/h	9,000
	Capacity Range	Btu/h	2,800-9,000
	Rated Total Input	W	560
	Energy Efficiency	SEER	30.5
	Moisture Removal	Pints/h	0.6
	Sensible Heat Factor		0.920
Heating at 47° F *2	Rated Capacity	Btu/h	10,900
	Capacity Range	Btu/h	1,600 - 18,000
	Rated Total Input	W	710
	HSPF (IV)	Btu/h/W	13.5
Heating at 17° F *3	Rated Capacity	Btu/h	6,700
	Rated Total Input	W	600
	Maximum Capacity	Btu/h	12,200
Heating at 5° F	Maximum Capacity	Btu/h	10,900

Fujitsu



## High Performance Heating

Heating capacity at low outdoor temperatures was improved by adopting a large heat exchanger and a high capacity compressor. Standard rated heating capacity is maintained down to 3°F. RLS3H models will deliver more than 73% of rated heating capacity at -15°F.

Nominal Cooling <i>BTU/h</i>	9,000
Min.~Max. Cooling <i>BTU/h</i>	3,100~12,000
Nominal Heating <i>BTU/h</i>	12,000
Min.~Max. Heating <i>BTU/h</i>	3,100~22,000
HSPF <i>BTU/hW</i>	14.0
SEER <i>BTU/hW</i>	33.0
EER <i>Clg/Htg</i>	18.0
Clg. Operating Range °F(°C)	14~115 (-10~46)
Htg. Operating Range °F(°C)	-15~75 (-26~24)

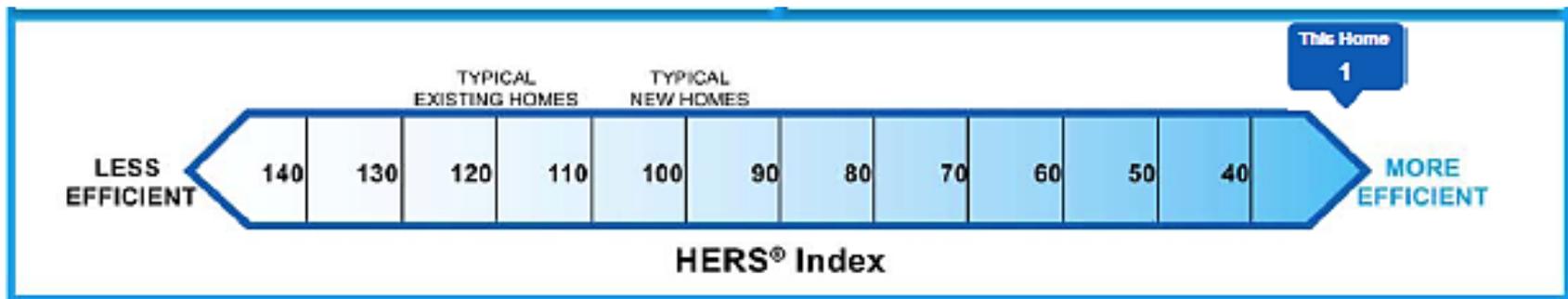






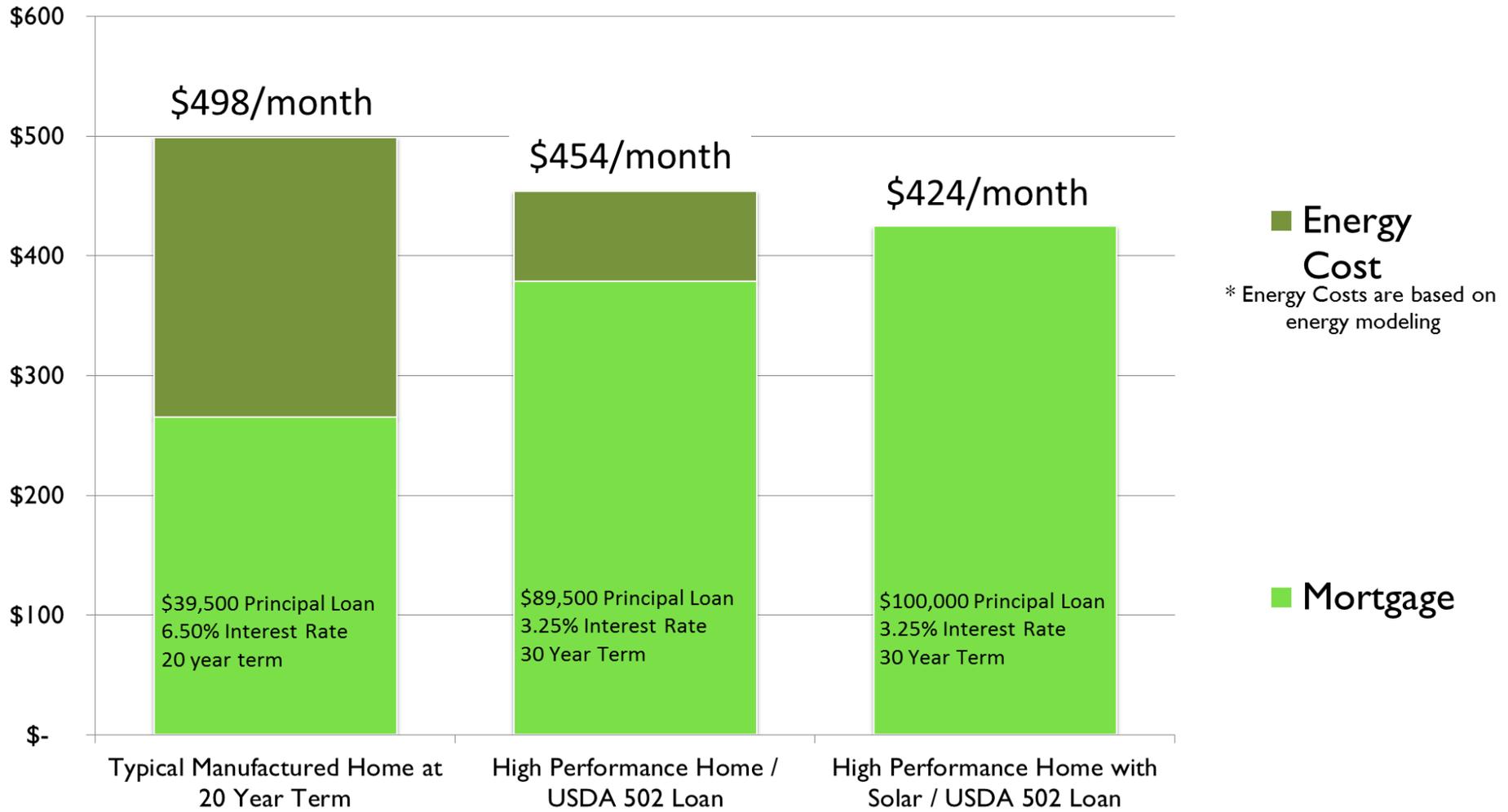








# Monthly Cost Comparison



# Sample Cost Comparison

## Typical Manufactured Home

## VERMOD Home

Factory Home	\$ 56,000	\$ 109,500
Site Work	\$ 16,500	\$ 16,500
Delivery & Set	\$ 2,000	\$ 7,000
Solar Package - 6kW		\$ 10,500
VHFA Tax Credit	\$ (35,000)	\$ (35,000)
Efficiency Vermont Incentive		\$ (8,500)
Purchase Price	\$ 39,500	\$ 100,000
Annual Energy Cost	\$ 2,800	\$ -
Down Payment	\$ 3,950	\$ 2,500
Interest Rate	6.50%	3.25%
Term	20	30



Thank you.