



# **BUILDINGENERGY NYC**

**NOVEMBER 3, 2016 • TKP NEW YORK CONFERENCE CENTER**

**Northeast Sustainable Energy Association**

**What does it cost to achieve an Efficient building?**

**John G. Puma, M-Core Credit Corporation**

November 03, 2016





ENT FINANCING

# Building Energy NYC Conference November 03, 2016

What does it cost to achieve an Efficient building?

**By John Puma, M-Core Credit Corporation**

# **Actually Getting it done, Every day!**

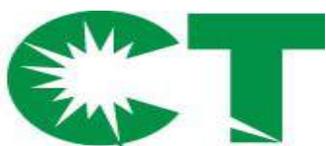
**Simple Steps to Quick 100% EE Project Financing**



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# Actually Getting it done, Every day!

Simple Steps to Quick 100% EE Project Financing



# M-Core

Incorporated in 1992. Headquartered in Montebello, New York.  
Finance energy efficiency renewable and retrofit equipment and more.

Client space is generally multifamily Co-ops, Condo's, Rental buildings, Commercial buildings, Commercial and Industrial, Schools/ Cities/ Towns, Housing Authorities and Higher Education.

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# **M-Core – real practical experience**

Experience in energy projects began in 1997 when M-Core<sup>TM</sup> Credit was chosen to operate Valley Credit Services, for Valley Resources the gas utility, in Cumberland, Rhode Island.

Have provided financing to housing authorities making energy improvements across the country.

M-Core<sup>TM</sup> Credit Corporation has become the largest NYSERDA lender in New York State and the most active and experienced multifamily energy savings project financier.

M-Core Credit is an official Con Ed Market Partner

In 2012 M-Core<sup>TM</sup> was selected to operate the Connecticut Energy Efficiency Commercial and Industrial Financing Program (non-SBEA) by the Eversource and Avangrid.

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# Equipment



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## **Simple Steps to Quick 100% Financing of Your Project**

- Brief description of project - Type of building
- Scope of work - Proposed energy efficiency measures
- Before and After energy consumption -kWh/Btu and \$ saved
- Total cost of project - Simple Breakeven point - Basic Timeline for work
- Rebate eligibility - Application/Confirmation for rebate - Net Project Cost
- Client's Financials - 2 years of Certified CPA or 2 Years Tax returns
- Term up to 7 years - Closing within 30 Days!!!!

# **How to Get Started**

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