Report leaks immediately









We all know what to do....



But we rarely take these actions....

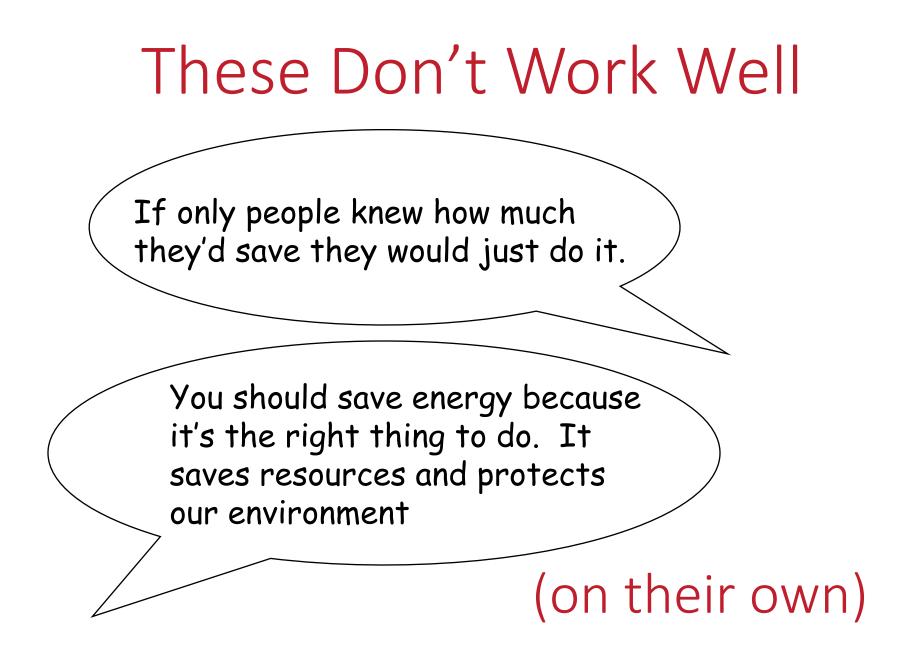


Consumption Behavio

- Rational decision making
- Calculated information processing

"

- saving costs on bills
- "doing the right in the second second



Just Information Doesn't Work Well

- Brochures
- Posters
- Handouts
- Commercials
- Announcements
- **Power Point Presentations**

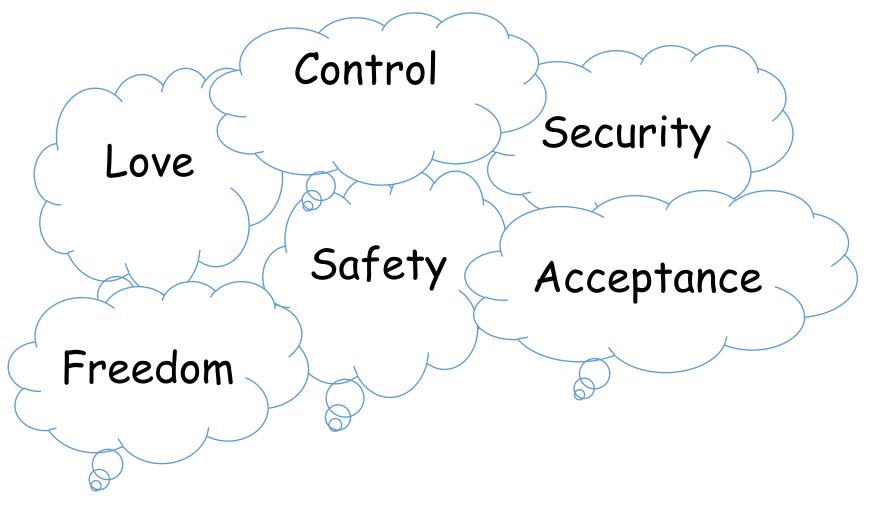
(on its own)

People don't seem to care about saving energy.

What can we do about that?

Our motivations are deeply influenced by cultural identity, social networks, relationships, affiliations, and emotional needs.

We are Moved by Unconscious Motivations



Strategies acknowledge and work with our behavioral biases such as....

- Social Norming
- Loss Aversion
- Status Quo Bias
- Single Action Bias



Behavioral Energy Management reduces energy use by changing the behaviors of a building's occupants Shut down computers. It saves money.



We could save \$500 this year. Shut down computers at the end of the day.



Last year we lost \$500 because we didn't shut down computers.



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Your Turn:

Hotel Towel Reuse

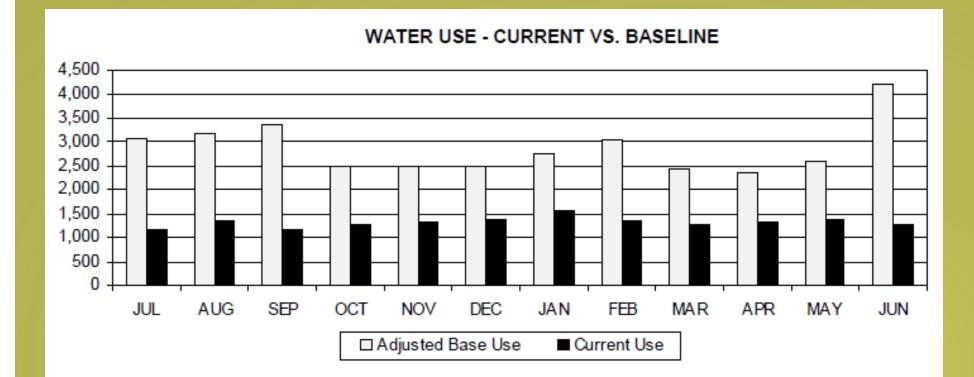
Public Housing Peer Energy Education Program

- Implemented as part of energy performance contract
- Savings guaranteed for programs
- Training program for staff and residents
- Resident educators provided one-onone education to their neighbors
- Residents committed to specific actions





Claremont Court Water Cost Savings



Water savings for 2014 was over \$124,000

I'LL Lend a Hand!

I commit to taking these energy and water saving actions.

(Check the actions you choose to take. See inside for more details.)

WATER	ELECTRICITY
_Report water leaks/running toilets. _Wash & dry full laundry loads. _Don't leave water running. HEATING	 Turn lights off when going to bed Turn lights off when you leave. Use CFL (spiral) or LED bulbs. Turn off TV's and electronics Enable computer power savings settings Cut off energy vampires Set refrigerator at 40° and freezer at 0°.
Turn down heat when going out Close doors and windows tight. Dress for the season. Turn down heat at bedtime.	

What Can You Do to Lend a Hand?

You can choose any of these easy actions

- Immediately report water leaks & running toilets to maintenance
- Wash and dry full loads of laundry.
- Turn off the water while brushing, shaving, and soaping up.

HEATING

• Turn down the heat when you go out and when you go to bed Dress for

• Latch all windows and close doors tightly when heating.

ELECTRICITY

- Turn lights off when you leave the room and when you go to bed.
 - Use CFL (spiral) or LED bulbs, which run on 1/4th the energy of regular bulbs!
- Turn off TV's and other electronics when you are not using them.
- Set your computer to go into 'sleep mode' after several minutes. Screensavers are not energy savers

 disable them.

CUT OFF ENERGY "VAMPIRES"

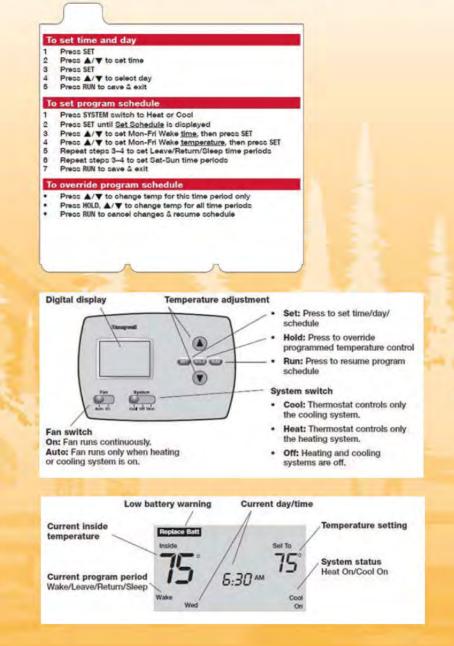
These use power even when they are off. Unplug them or use a power strip:

- Computers, printers, modems, routers
- Set top (cable) boxes, TVs, DVD Players, DVRs
- Anything with a light or readout that stays on all the time



Your thermostat is pre-set to use ENERGY STAR program settings. We recommend these settings since they can reduce your heating/cooling costs by as much as 24%.

How to Operate Your Thermostat







Questions?

Comments?



Thank You Todd Rogers Energy Training Solutions trogers@energytrainers.net www.energytrainers.net