

# The Risky Business of Integrative Pre-Design

*Friday, March 9<sup>th</sup>, Session 4*

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catalystpartners



catalystpartners

Our mission is simple:

*We are committed to the creation  
of places where all species can  
flourish.*

## **Learning Objectives:**

- 1. Identify challenges caused by the traditional design process and ways to move past them with a whole systems thinking approach.**
- 2. Meet these challenges by implementing an IDP mindset for the project team by applying the framework of the ANSI Standard for IDP and ASHRAE Standard 209.**
- 3. Describe WHAT Integrative Pre-Design is, WHY it is vital to the overall Integrative Design Process, WHO the key team members and roles are, HOW it can solidify the project team's ability to successfully deliver high performance buildings**
- 4. Identify the benefits of implementing Integrative Pre-Design on projects and the risks of not making mistakes fast enough.**

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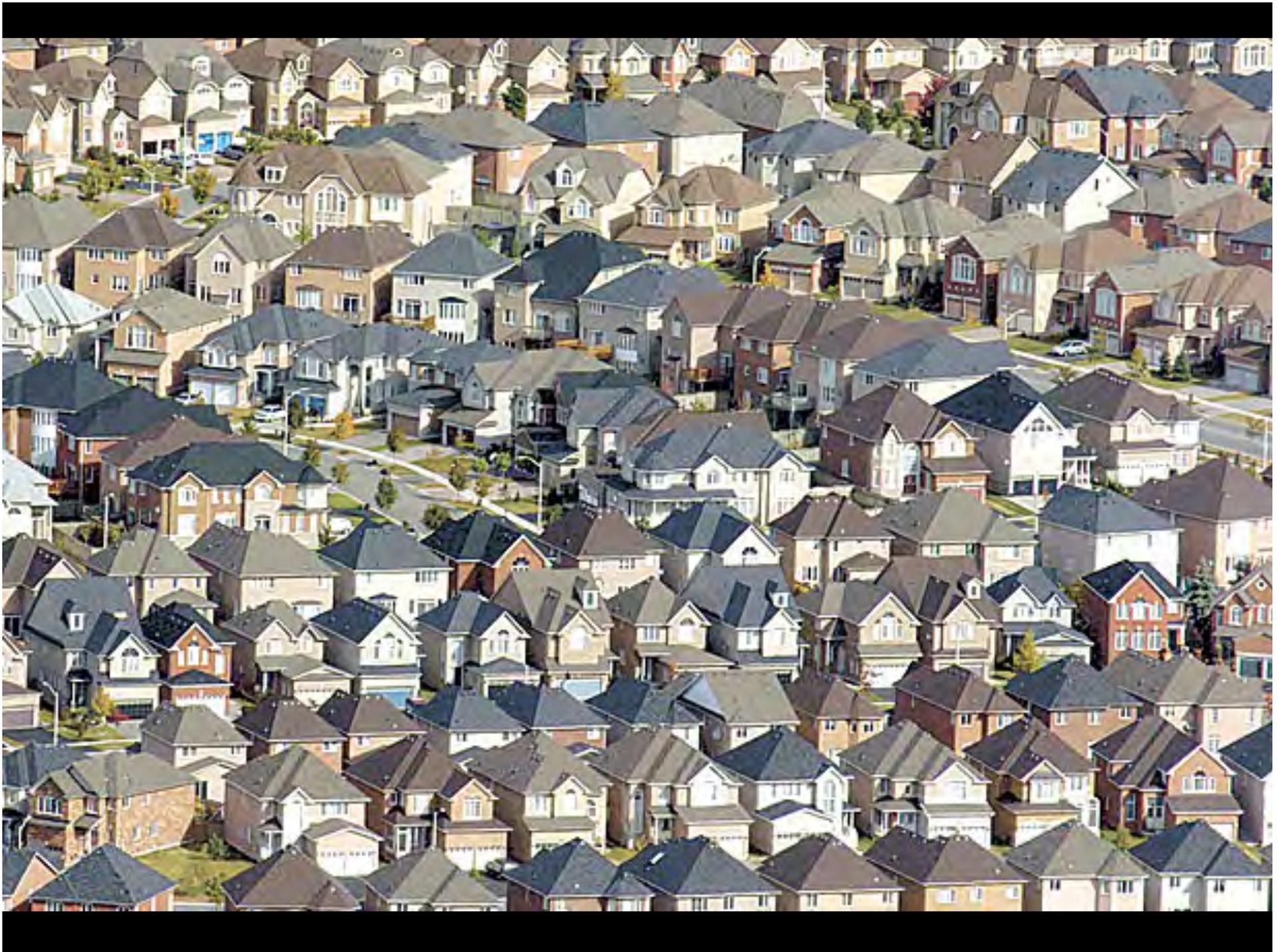
# OUR TIME:

1. BACKGROUND: HOW ARE WE WORKING NOW?
2. CHALLENGES
3. THE PLAN FOR ACTION: IDP & ASHRAE 209
4. INTEGRATIVE PRE-DESIGN

HOW  
ARE  
WE  
WORKING  
NOW?



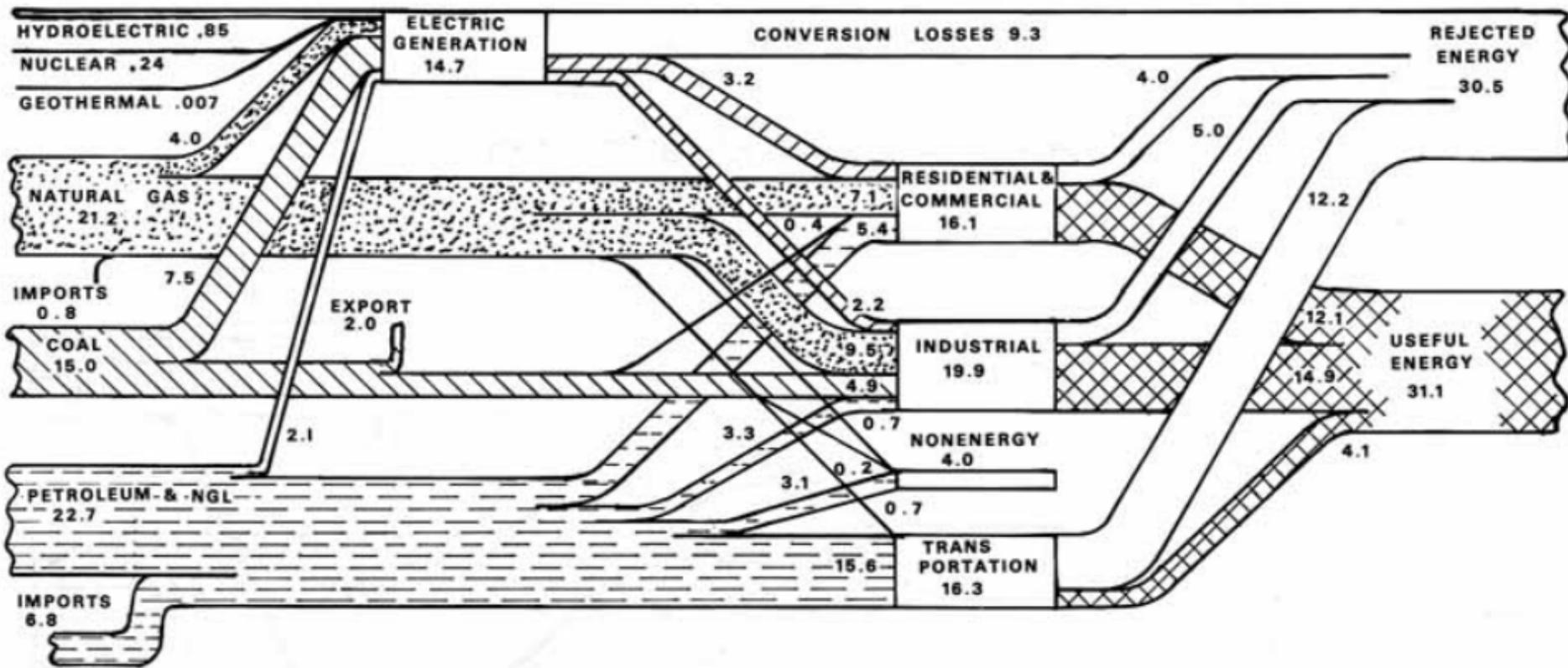
Chronicle / Michael Macor









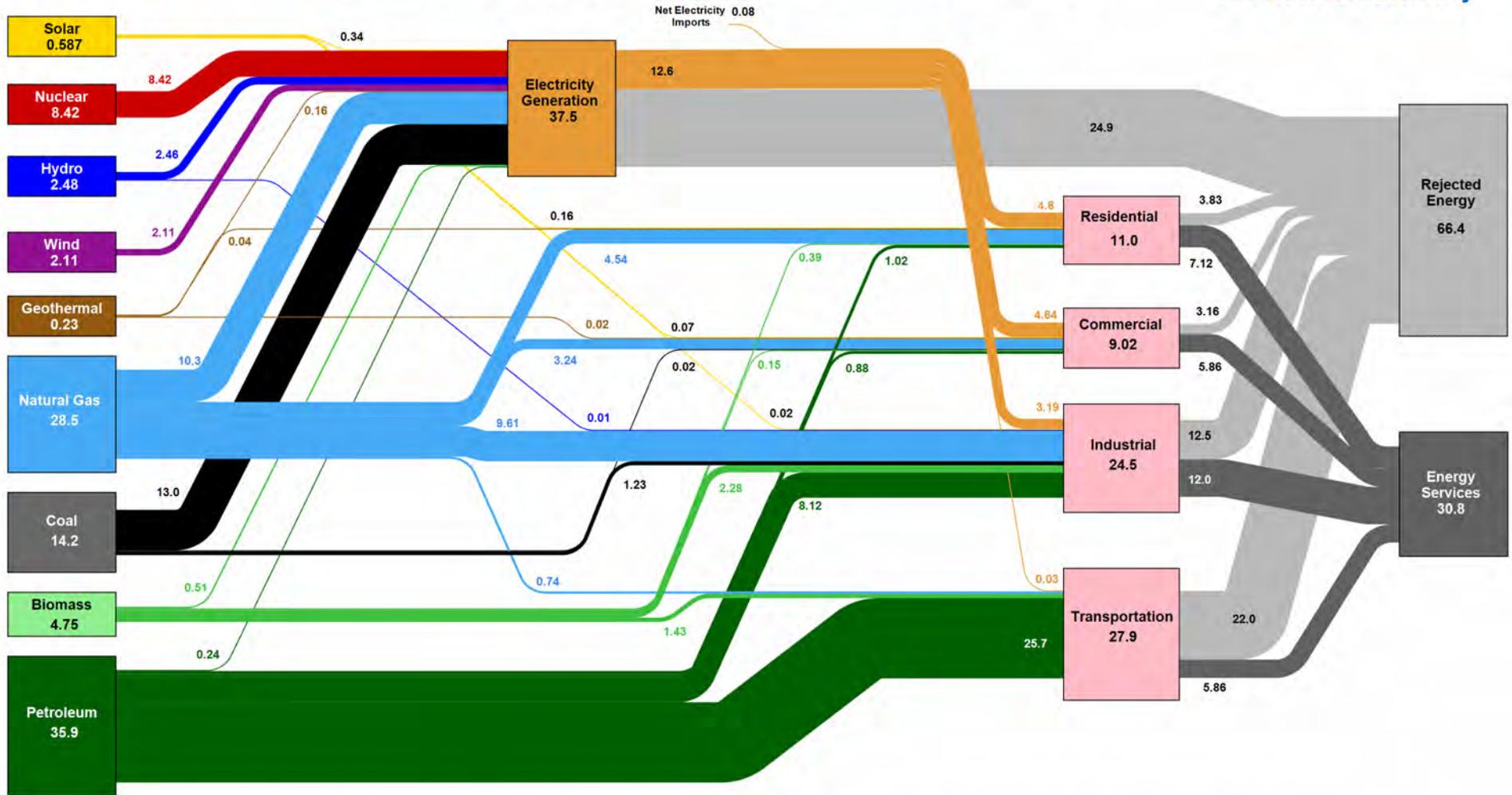


## U.S. Energy Flow – 1970

All values  $\times 10^{15}$  Btu ( $2.12 \times 10^{15}$  Btu =  $10^6$  bbl/day oil)

Total energy consumption =  $67.5 \times 10^{15}$  Btu

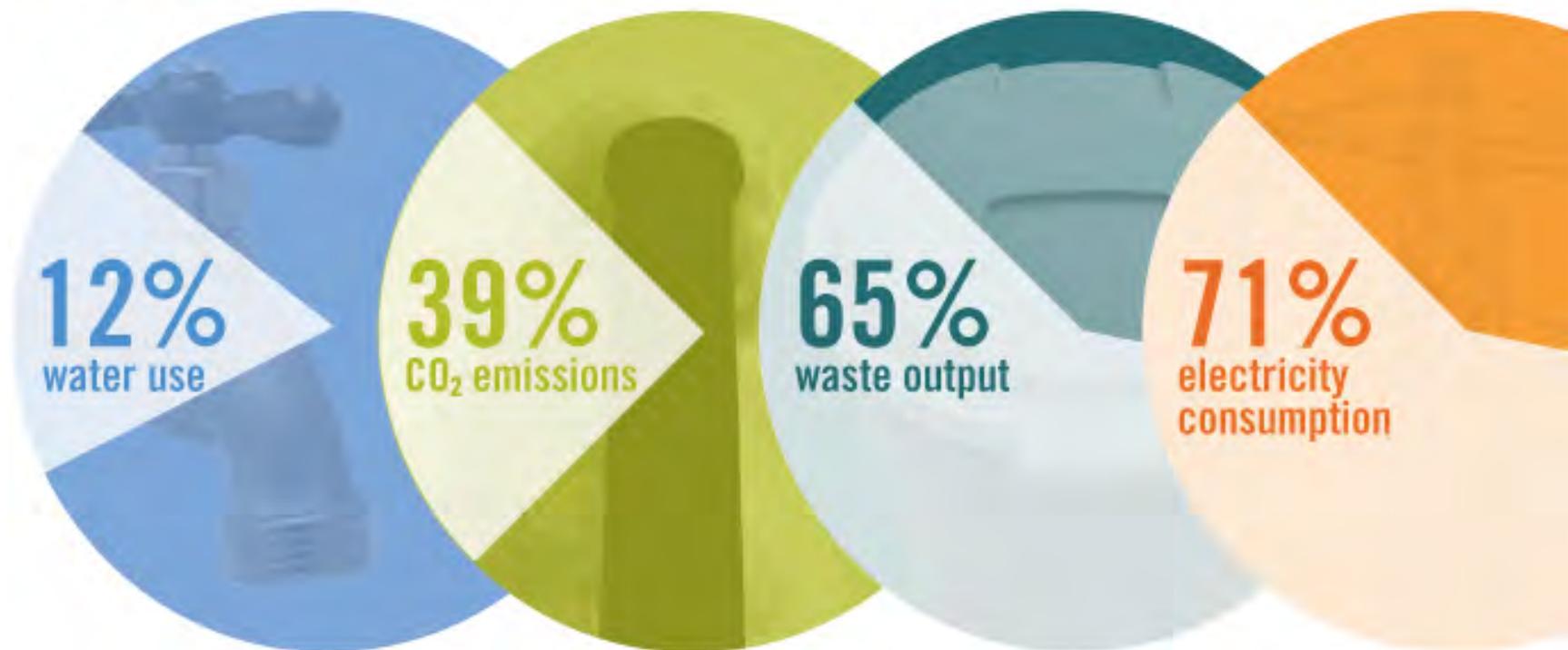
# Estimated U.S. Energy Consumption in 2016: 97.3 Quads



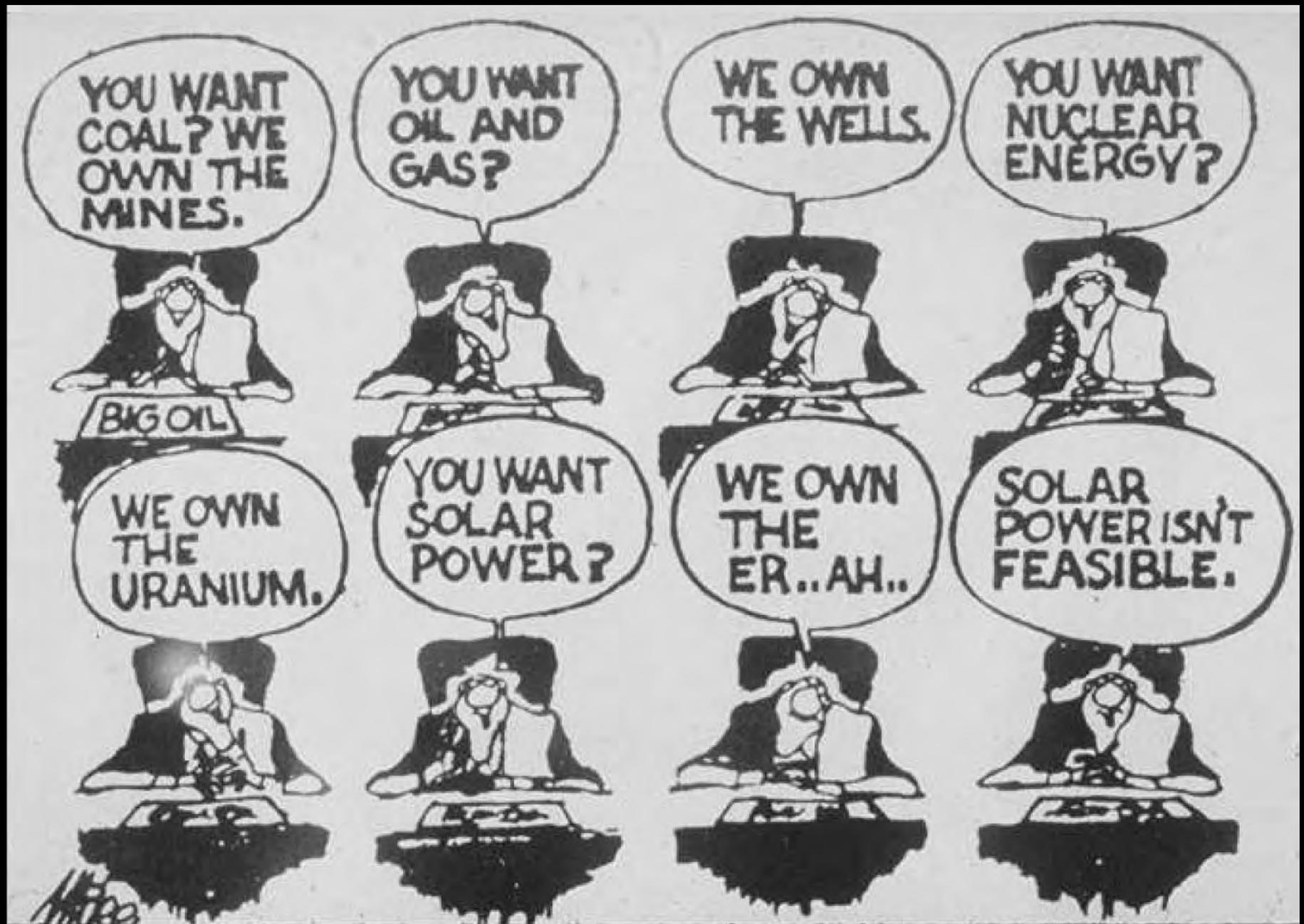
Source: LLNL March, 2017. Data is based on DOE/EIA MER (2016). If this information or a reproduction of it is used, credit must be given to the Lawrence Livermore National Laboratory and the Department of Energy, under whose auspices the work was performed. This chart was revised in 2017 to reflect changes made in mid-2016 to the Energy Information Administration's analysis methodology and reporting. The efficiency of electricity production is calculated as the total retail electricity delivered divided by the primary energy input into electricity generation. End use efficiency is estimated as 65% for the residential sector, 65% for the commercial sector, 21% for the transportation sector, and 49% for the industrial sector which was updated in 2017 to reflect DOE's analysis of manufacturing. Totals may not equal sum of components due to independent rounding. LLNL-MI-410527

# U.S. Building Industry Impacts

U.S. Building Impacts:



United States Green Building Council (USGBC)

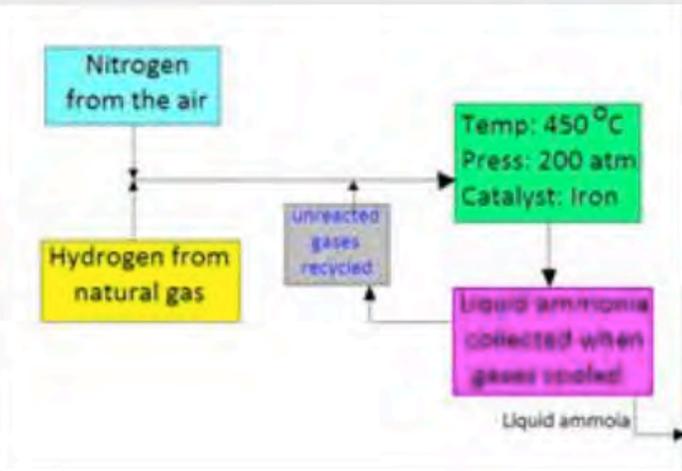
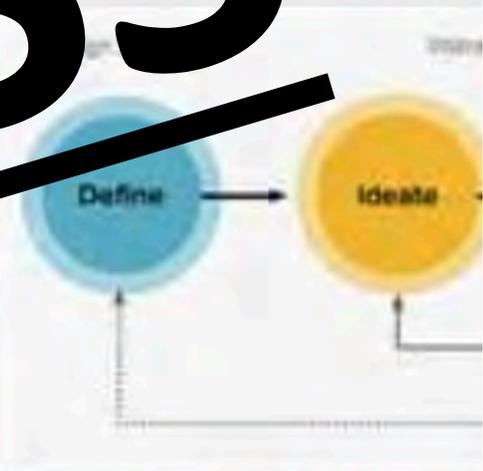
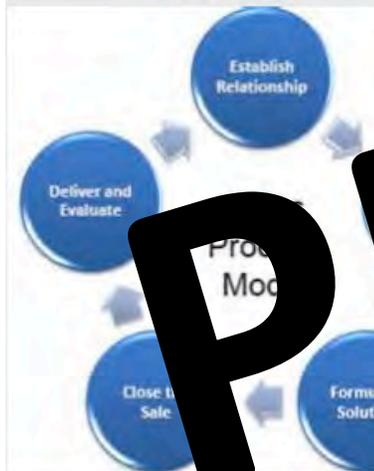
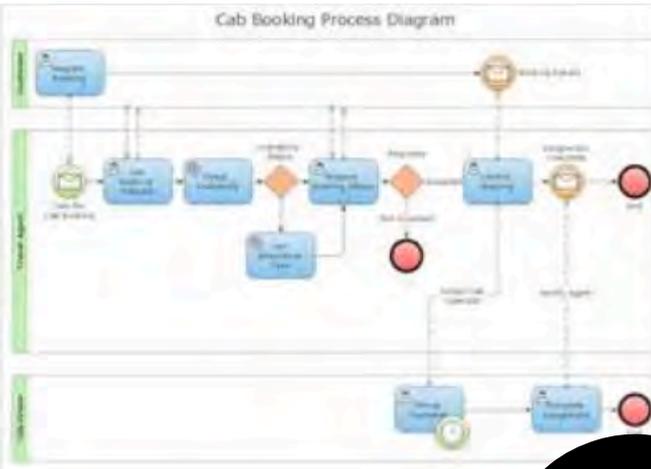
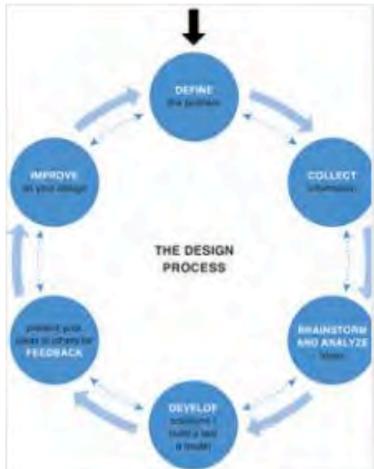


Cartoon from about 1979...



So, what is really  
going on here and  
what does this have to  
do with us?

**Everything!**



**PROCESSES**



**WAYNE STATE  
UNIVERSITY**

**SENIOR  
PROJECT MANAGER**

**Scott Robach**  
17 YEARS EXPERIENCE

**PRINCIPAL IN CHARGE**

**Dennis Baran**  
Principal  
40 YEARS EXPERIENCE

**ARCHITECTURAL**

**Larry Kowalski, AIA**  
Manager - Architecture  
20 YEARS EXPERIENCE

**Ryan Haas, RA**  
Architect  
11 YEARS EXPERIENCE

**Cheryl Bohren**  
Architectural Designer  
8 YEARS EXPERIENCE

**SUSTAINABILITY**

**Catalyst Partners**

**PROGRAMMING &  
DESIGN**

**John Kohlhas, AIA**  
Design/Planning Principal  
37 YEARS EXPERIENCE

**Chaderique Menard**  
Manager - Design  
17 YEARS EXPERIENCE

**Carla Wolf, IIDA**  
Senior Interior Designer  
12 YEARS EXPERIENCE

**LAB PROGRAMMING  
& PLANNING**

**iDesign Solutions**

**MECHANICAL**

**Patrick O'Connor**  
Senior Mechanical Designer  
36 YEARS EXPERIENCE

**Jacqueline Bates, EIT**  
Mechanical Engineer  
3 YEARS EXPERIENCE

**ELECTRICAL**

**James Miloch, PE**  
Senior Electrical Engineer  
28 YEARS EXPERIENCE

**TECHNOLOGY**

**Commtech Design**

**STRUCTURAL**

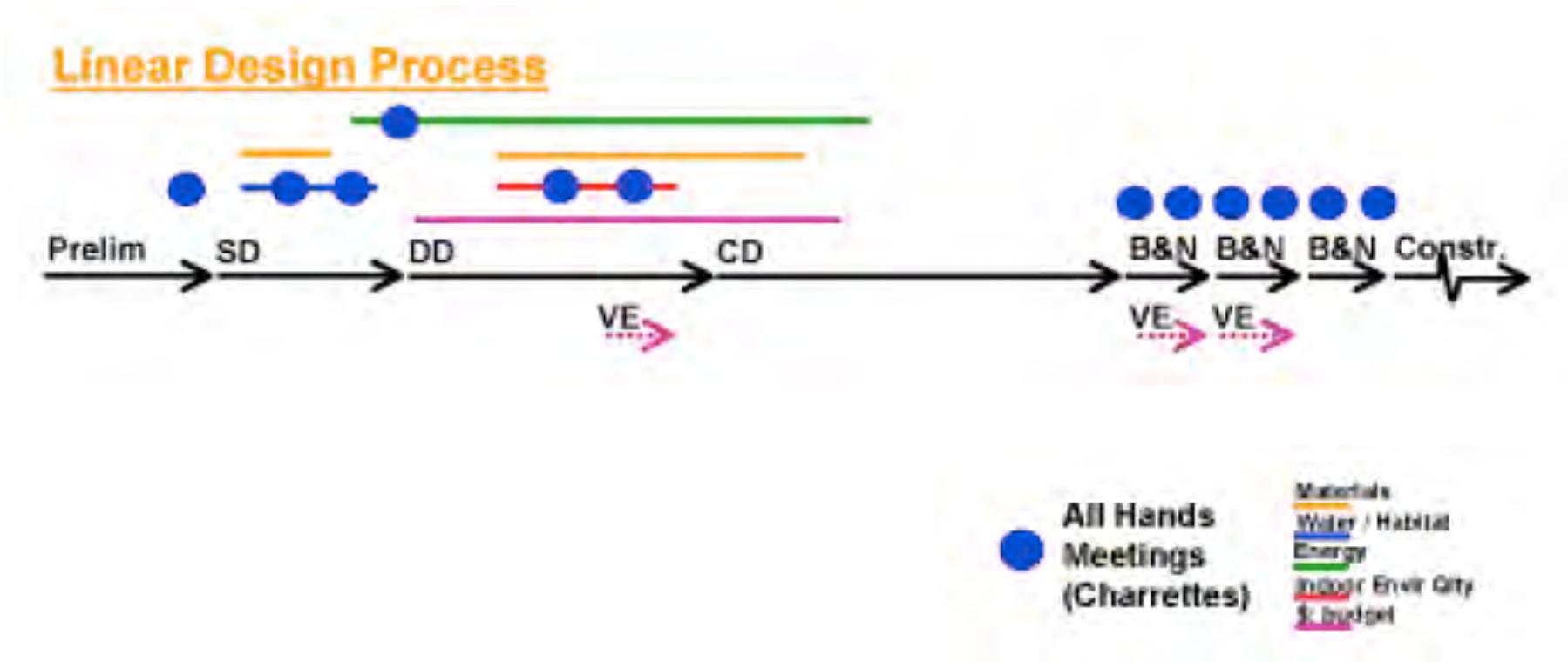
**Daniel Vos, PE, CCS**  
Senior Structural PM  
35 YEARS EXPERIENCE

**NORR/FTCH**

**CONSULTANTS**

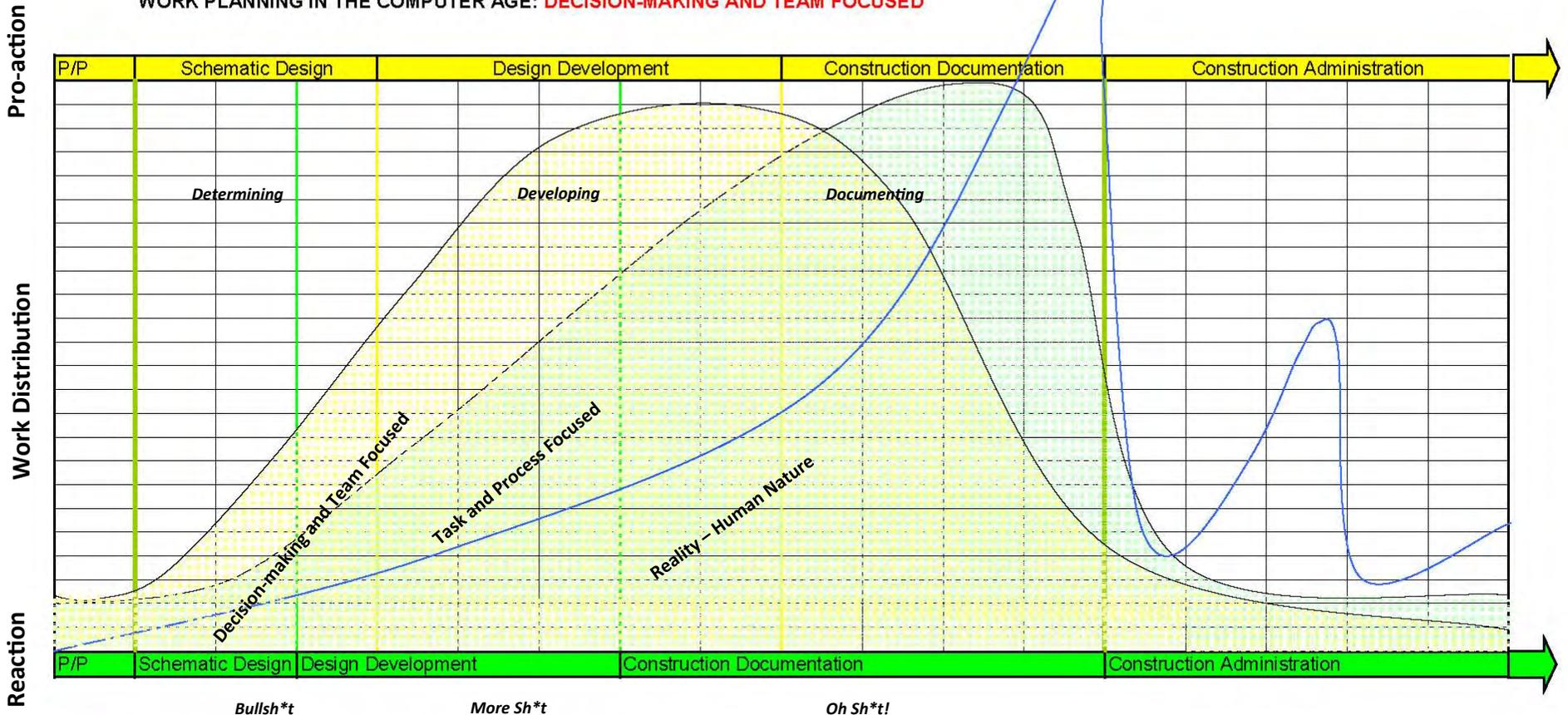
# TRADITIONAL PROJECT DELIVERY

> Timeline <



Work Distribution

WORK PLANNING IN THE COMPUTER AGE: **DECISION-MAKING AND TEAM FOCUSED**



TRADITIONAL WORK PLANNING: **TASK FOCUSED**

- Decision-Making Focused
- Task Focused
- Often . . . Reality (Human Nature)



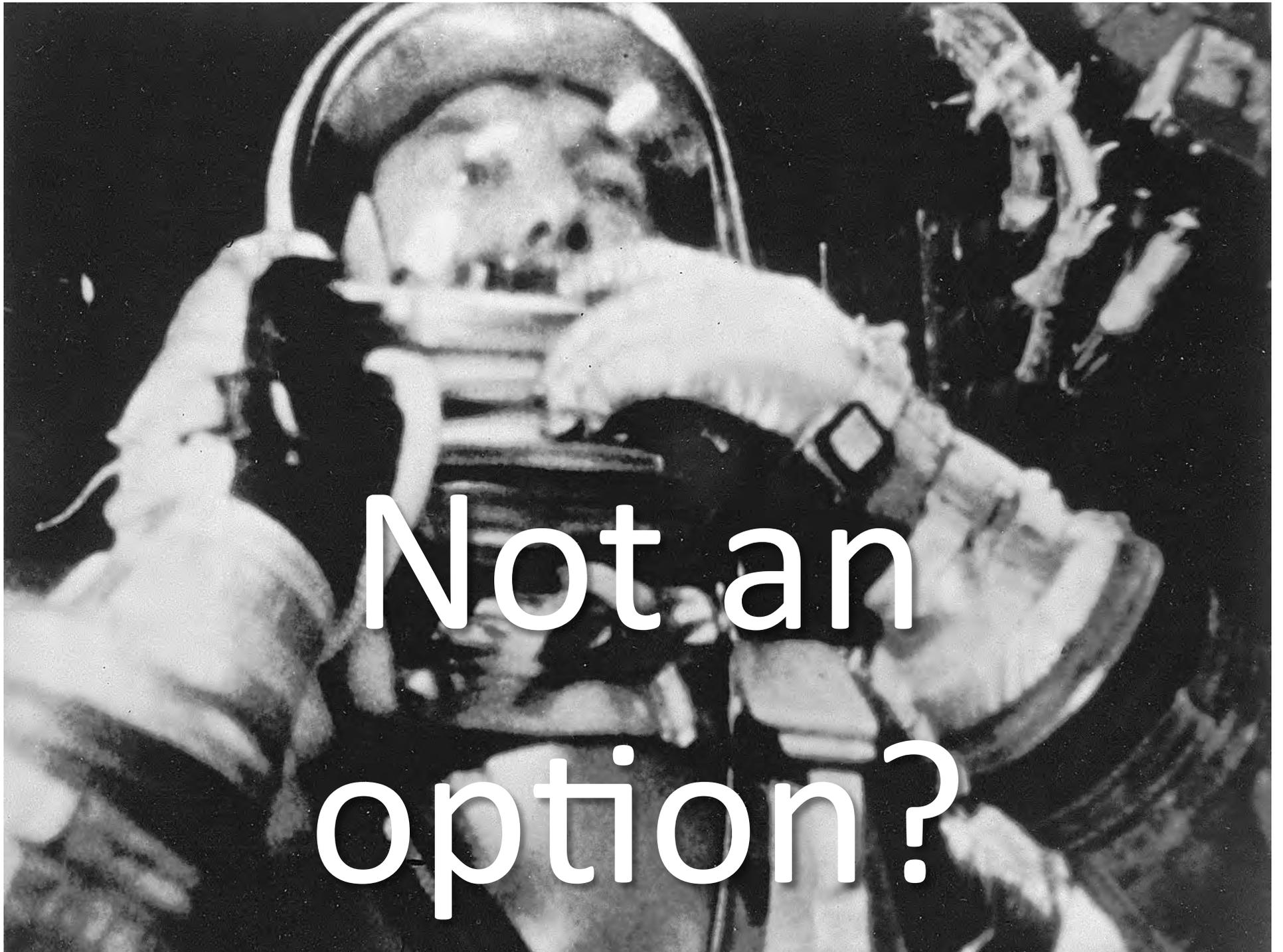
grape  
-nuts

# TRADITIONAL PROJECT DELIVERY

## > Challenges <

- Assumes all buildings are roughly equal in complexity and technical challenge
- Assumes that the team will self organize and do that multiple times
- Design, Construction, and Ownership are separated and segregated
- The players are motivated to 'perfect' their area of expertise
- True / Total 'Costs' identified late –especially energy

**RESULT: Missed schedules, Busted budgets, LEED/green too costly**



Not an  
option?

# Addressing these Challenges



HOW  
THE  
WORLD  
HAS  
CHANGED

**“In this current economy, the winners will be the re-thinkers, not the re-trenchers.”**

- Roger Martin, Dean of the Rotman School of Management

## OLD WORLD

Contractor sued us

Choose between

- Quality
- Budget
- Schedule

Managers

Directed by fear and  
resentment

## NEW WORLD

Everyone in the food  
chain is going to sue us

You get all three

Managers (Leaders)

- Teach
- Enable
- Coach

## OLD WORLD

### Discipline silos

- What is most important for me and my discipline?

### Benchmark against competition

- We're no worse than the other guy
- Why should we work to improve

### Blame people

## NEW WORLD

### Interdisciplinary teams

- What is most efficient for the project?

### Benchmark against perfection

- Continual improvement strategy

### Root cause analysis

- The power of 5 whys

## OLD WORLD

We'll let the checker pick it up

We'll get it in the addendum

We'll pick it up in a bulletin

We'll answer the RFI

We'll get it right during the claim

## NEW WORLD

We don't move on until it is right

The checker's role is perfunctory

I can't remember the last addendum

What's a claim?



## OLD WORLD

Well, we had a seminar on quality

I sent an e-mail about quality

We threw a party and talked about quality

I do want better quality

How do we measure quality?

There is a quality guru

## NEW WORLD

I talk to my staff everyday about quality

I search out those who exhibit the behaviors on quality I want

I continually search for ways to improve

Everyday I provide feedback

I can see improvement in quality

We are all responsible for quality

**IT'S A**



**TRAP**

# OBSTACLES SURVEY







**“Design is not a plan for decoration.  
Design is a plan for action.”**

-Brian Collins, executive creative, Ogilvy and Mather

THE  
PLAN  
FOR  
ACTION

**WHY THE**

**IDP?**

**“When just 1 percent of a project's up front costs are spent... up to 70 percent of its life cycle costs may already be committed.”**

—Joseph Romm

# ADDRESSING THESE CHALLENGES

## Integrative Process (IP)©

ANSI Consensus National Standard Guide  
February 2, 2012

for

Design and Construction of Sustainable Buildings and



BSR/ASHRAE Standard 209P

**Public Review Draft**

**Energy Simulation Aided Design for  
Buildings except Low-Rise Residential  
Buildings**



**THE INTEGRATIVE PROCESS**  
**+**  
**ASHRAE STANDARD 209**

**THE INTEGRATIVE PROCESS**

+

**ASHRAE STANDARD 209**

# INTEGRATIVE PROCESS

> ANSI Standard <

## Integrative Process (IP)©

ANSI Consensus National Standard Guide©  
February 2, 2012

for

Design and Construction of Sustainable Buildings and Communities



The financial support of BetterBricks / Northwest Energy Efficiency Alliance in the development of this Standard, and leadership support of Bill Reed and John Boecker, are greatly appreciated.

Copyright 2005-2012  
Market Transformation to Sustainability & American National Standards Institute

## Key Components:

- Building the Appropriate Team
- Early Effort
- Whole Systems Thinking
- Make Mistakes Faster
- Iterative
- Appropriate & Timely Engagement
- Mindset

# INTEGRATIVE PROCESS

*noun.*

1. an iterative, collaborative approach that involves a project's stakeholders in the process from visioning through completion of construction and throughout building operation.

# WHAT IS THE INTEGRATIVE PROCESS? ... begin with definitions

## Integrate:

to make into a whole by bringing all parts together; unify

## Whole:

containing all components;  
complete; not injured



## Heal:

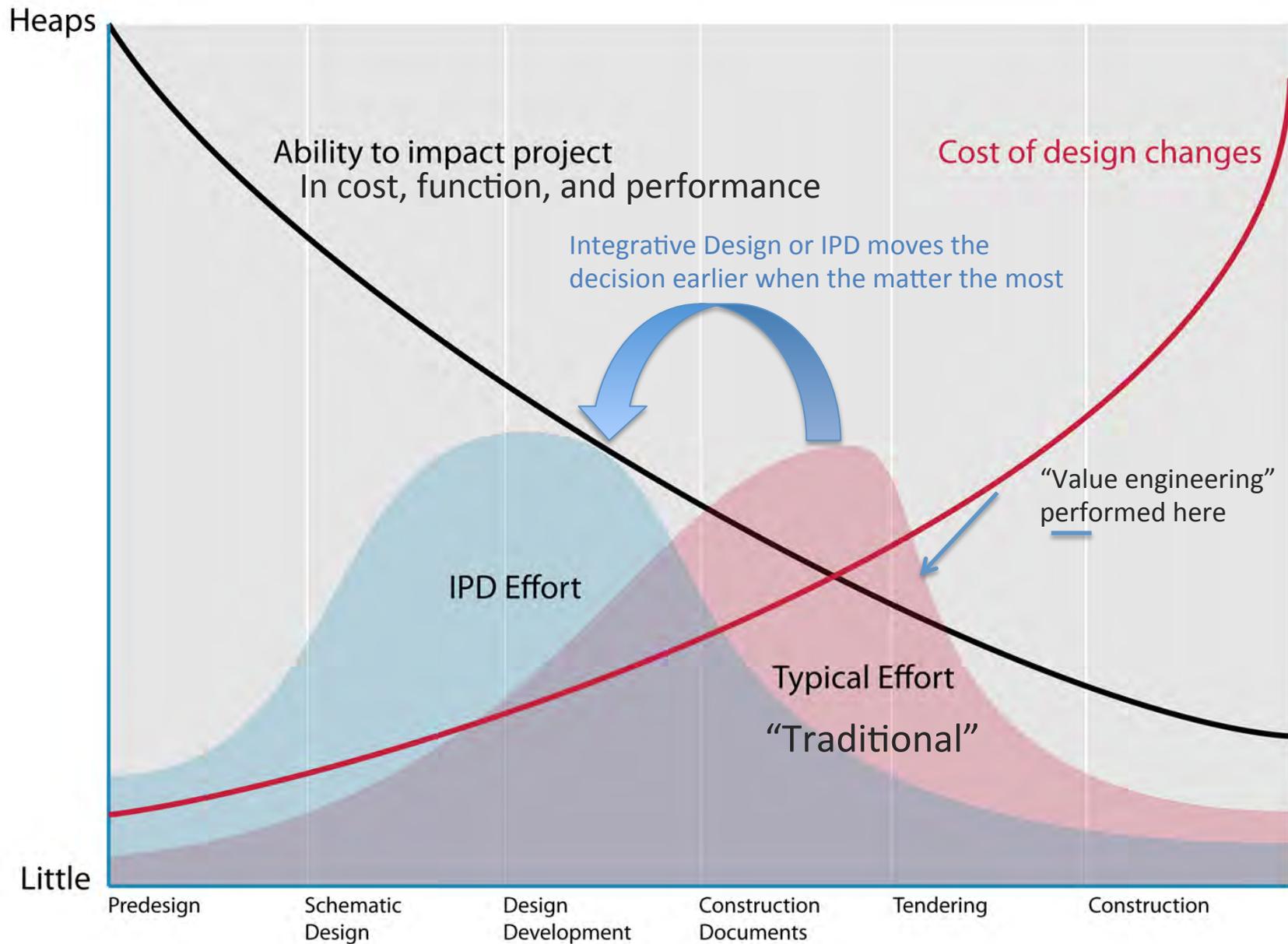
to make whole\*

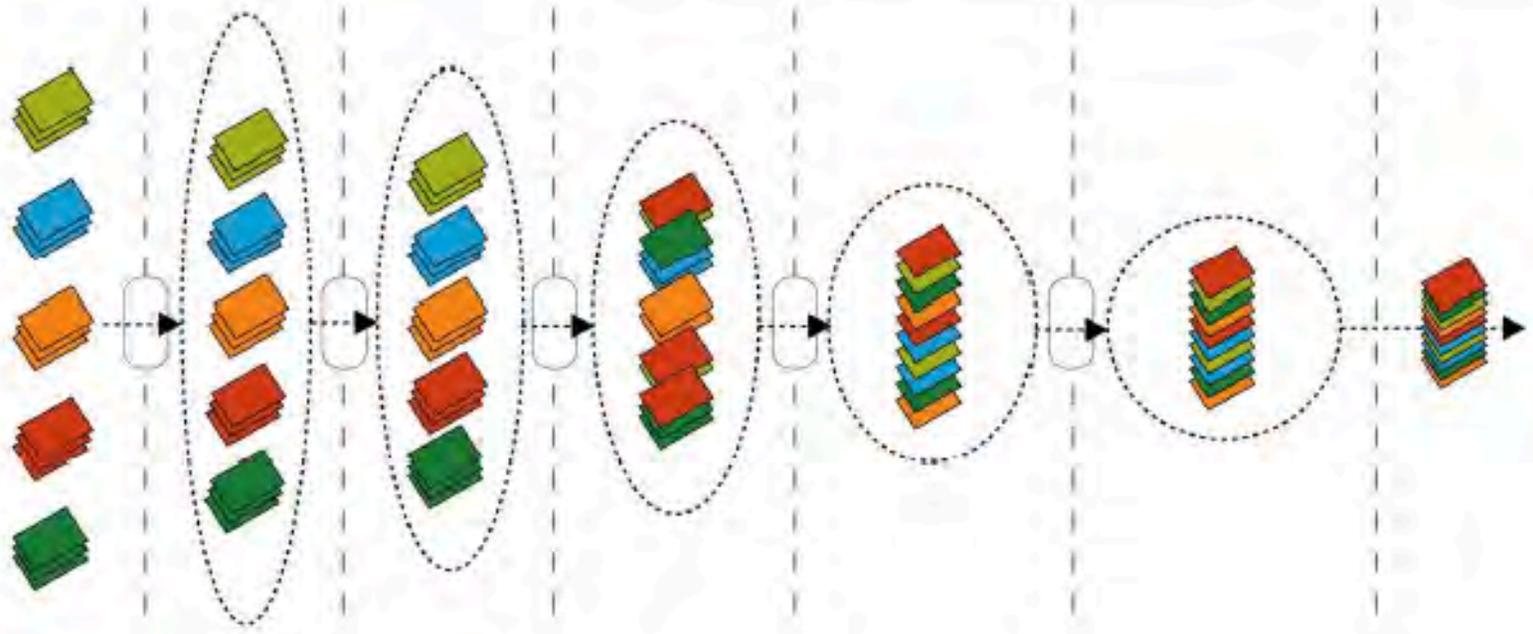
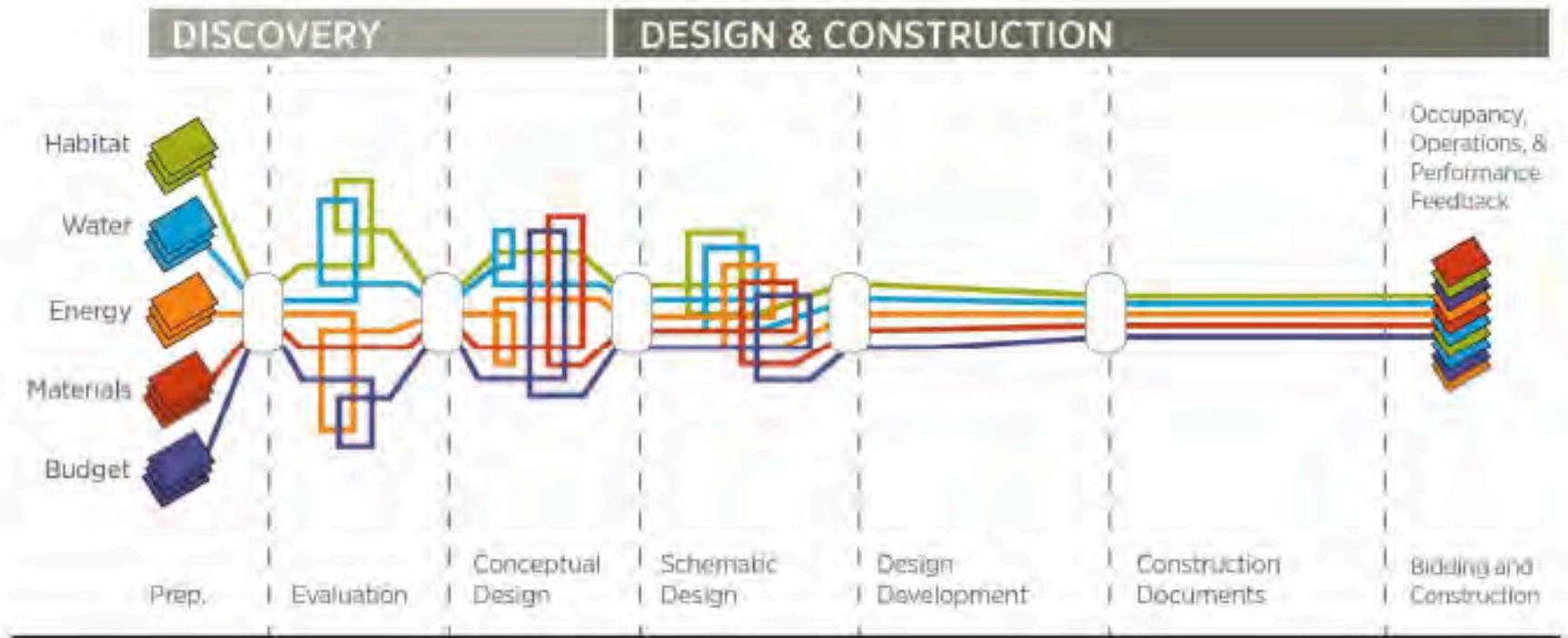
*Are we healing?*

*Are we wholing?*

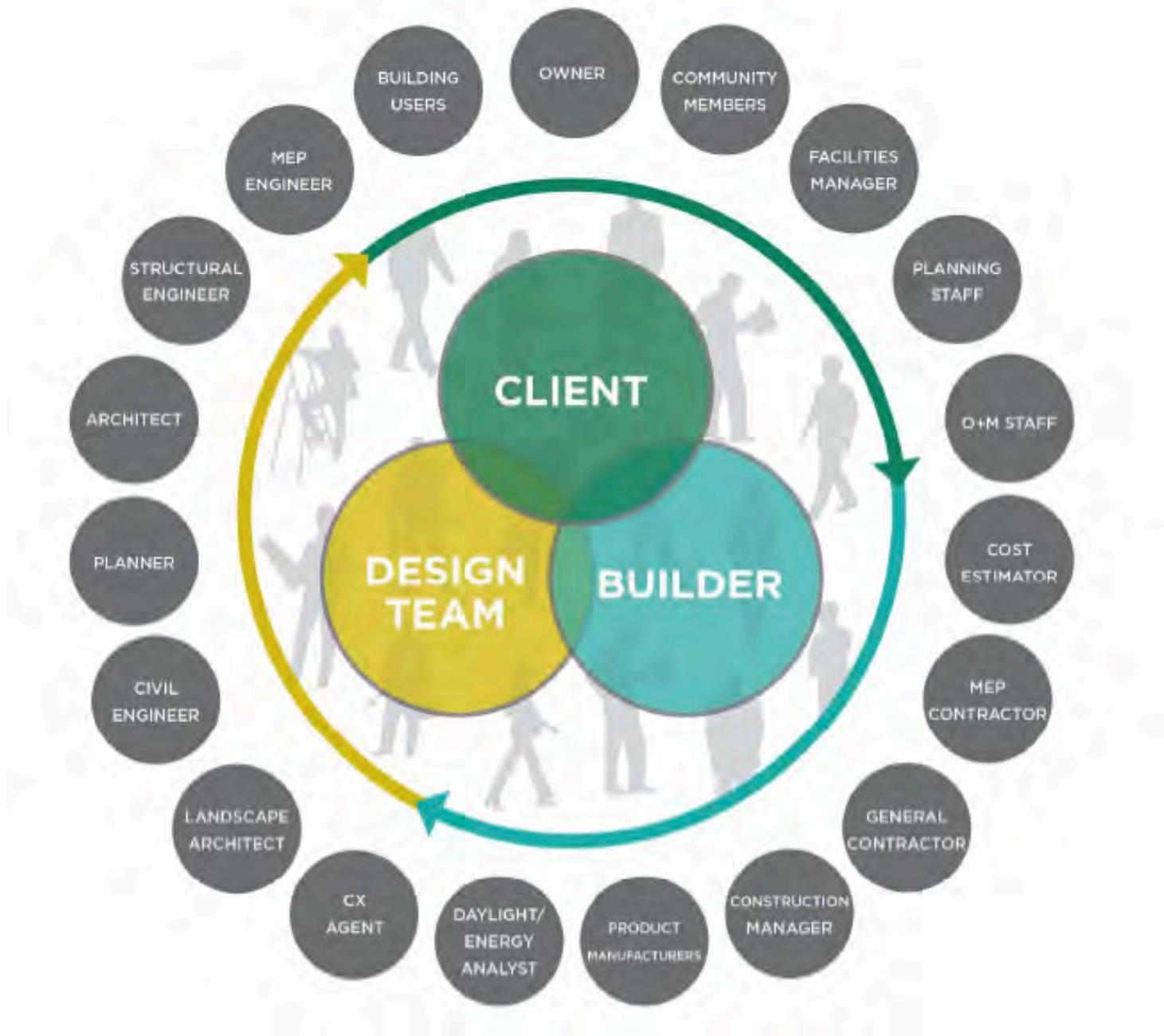
\*\* from the Proto-Germanic khailaz, meaning “to make whole,” which is the source of the Old English haelan, meaning “make whole, sound, and well.”

\*\*\* attributed to John Boecker, 7Group









WHAT IS  
THE STYLE OF YOUR  
CLIENT & HOW DO  
YOU BUILD YOUR  
TEAM?

A

WHOLE

BUILDING/SYSTEM

MINDSET

**Buildings are not a set of unrelated components;** buildings are similar to living organisms with multiple systems that work together

Using a holistic approach we can optimize and possibly even eliminate entire systems

# THE INTEGRATIVE DESIGN PROCESS

> as much a Mindset as it is a Process <



Credit: Jeff Singer

As built  
archite

**Get engaged.**

complex,  
owners have

considered integrated project delivery (IPD) as a way to share information, practical help deliver a project on time a

**Don't be afraid.**

The trend has mirrored the emergence of tech

**Unlearn to learn.**

impr sustainability goals. A specialized legal structure is critical to implementing IPD successfully,

according to Howard in the San Francisco head of its constructi

**Change is possible.**

IPD contracts for projects across the country, whether they cost \$1 million or \$1 billion, and for a wide range of l

**Stay flexible.**

architect about IPD project—and how to manage the rela that come with it.

**Pay out.**

Get enga  
IPD can c

**Not for everybody.**

# THE INTEGRATIVE DESIGN PROCESS

> as much a Mindset as it is a Process <

Mindset	Principle	Strategies
<ul style="list-style-type: none"><li>• Inclusion and collaboration</li></ul>	<ul style="list-style-type: none"><li>• Broad collaborative team</li></ul>	<ul style="list-style-type: none"><li>• Careful team formation</li></ul>
<ul style="list-style-type: none"><li>• Outcome oriented</li></ul>	<ul style="list-style-type: none"><li>• Well-defined scope, vision, goals, and objectives</li></ul>	<ul style="list-style-type: none"><li>• Team building</li></ul>
<ul style="list-style-type: none"><li>• Trust and transparency</li></ul>	<ul style="list-style-type: none"><li>• Effective and open communication</li></ul>	<ul style="list-style-type: none"><li>• Facilitation training for team</li><li>• Expert facilitation</li></ul>
<ul style="list-style-type: none"><li>• Open-mindedness and creativity</li></ul>	<ul style="list-style-type: none"><li>• Innovation and synthesis</li></ul>	<ul style="list-style-type: none"><li>• Visioning charrettes (with comprehensive preparation)</li><li>• Brainstorming</li></ul>
<ul style="list-style-type: none"><li>• Rigour and attention to detail</li></ul>	<ul style="list-style-type: none"><li>• Systematic decision making</li></ul>	<ul style="list-style-type: none"><li>• Goals and targets matrix</li><li>• Decision-making tools</li></ul>
<ul style="list-style-type: none"><li>• Continuous learning and improvement</li></ul>	<ul style="list-style-type: none"><li>• Iterative process with feedback cycles</li></ul>	<ul style="list-style-type: none"><li>• Post-occupancy evaluation</li><li>• Comprehensive commissioning</li></ul>

# Accountability:

An attitude of continually asking “what else can I do to rise above my circumstances and achieve the results I desire?”

Seeing it, owning it, solving it and doing it.

# The Benefits

- Hear from all voices
- Map the process with milestones
- Add value in process
- Benefit all phases with life cycle approach
- Use resources efficiently (energy/water)
- Achieve higher value building
- Reduce costs
- Reduce change orders

# THE INTEGRATIVE DESIGN PROCESS

> key principles <

- Mutual Respect & Trust
- Mutual Benefit & Reward
- Collaborative Innovation & Decision Making
- Early Involvement of Key Participants
- Early Goal Definition
- Intensified Planning
- Open Communication
- Appropriate Technology
- Organization & Leadership

**THE INTEGRATIVE PROCESS**  
**+**  
**ASHRAE STANDARD 209**

**THE INTEGRATIVE PROCESS**

+

**ASHRAE STANDARD 209**

# A Brief History of Energy Modeling



This is the only one that typically addresses/compares geometry and passive systems

Mechanical System Sizing (Peak Loads)

Comparing strategies. (Energy Conservation Measures, EEM/ECMs)

Compliance

Prediction

Design

How big are loads?  
Do I need 4 tons or 8 tons of cooling?



Late in Design Phase

Is it better to insulate more or upgrade the boiler efficiency?



Middle of Design Phase

Is my building at least as good as a prescriptive code building??



ASHRAE 90.1  
LEED  
Energy Code

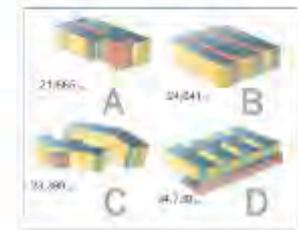
Usually late in Design Phase

Will the design and operations be able to meet 40 kBtu/sf/year?



Throughout Design Phases

What quality/quantity of daylight does each space have?  
Do I need more shading?



Early Design Phase, Testing Geometry

# ASHRAE Proposed Standard 209



BSR/ASHRAE Standard 209P

**Public Review Draft**

**Energy Simulation Aided Design for  
Buildings except Low-Rise Residential  
Buildings**

## Key Components:

- Informative Modeling
- Upfront Effort
- Alignment with IDP
- Early Problem Solving related to Cost Impacts
- Keep pace with energy efficiency demands

# Why Create Standard 209?

- Until recently, new technologies have allowed new building designs to keep up with current energy standards, codes, and rating systems with *minimal effort or expertise*; e.g. LED lighting and auto dealerships, chilled beams, GSHP, etc.
- However, new technologies are no longer keeping pace with demands for increased energy efficiency in buildings; e.g., ASHRAE 90.1, LEED v4, Architecture 2030, LBC, etc.

Energy Performance Goals	EUI kBTU/sf
2016 Michigan Median	109.5
ENERGY STAR Certified	81
2015 2030 Challenge Goal (70%)	32.8
2020 2030 Challenge Goal (80%)	21.9
2025 2030 Challenge Goal (90%)	10.9
2030 2030 Challenge Goal (100%)	0

Location	Annual Energy use (kBtu - per LEED submittal)	Modeled Area (sf - per LEED submittal)	Site EUI (kbtu/sf)*
Hamilton SC	1891070	23053	82 <small>The form states EUI of 76.05, but that was based on 24,866 sf</small>
Livonia SC			50
Bad Axe SC	424,000	7,131	50.46
Jackson Innovation Center	1,254,000	26,249	48
Clare SC	866,440	17,199	50.4 <small>The form states EUI of 45.7, but that was based on 18,948 sf</small>
Employee Development Center	2,221,000	31,385	70

# Current Practices/Future Needs



- Most projects do NO energy modeling; e.g., strip malls, design/build, small, etc.
- Most projects that DO include energy modeling include only compliance models.
- Energy models cost about the same, whether for compliance or to inform design.\*
- Energy models are more valuable the earlier they are included in the design.

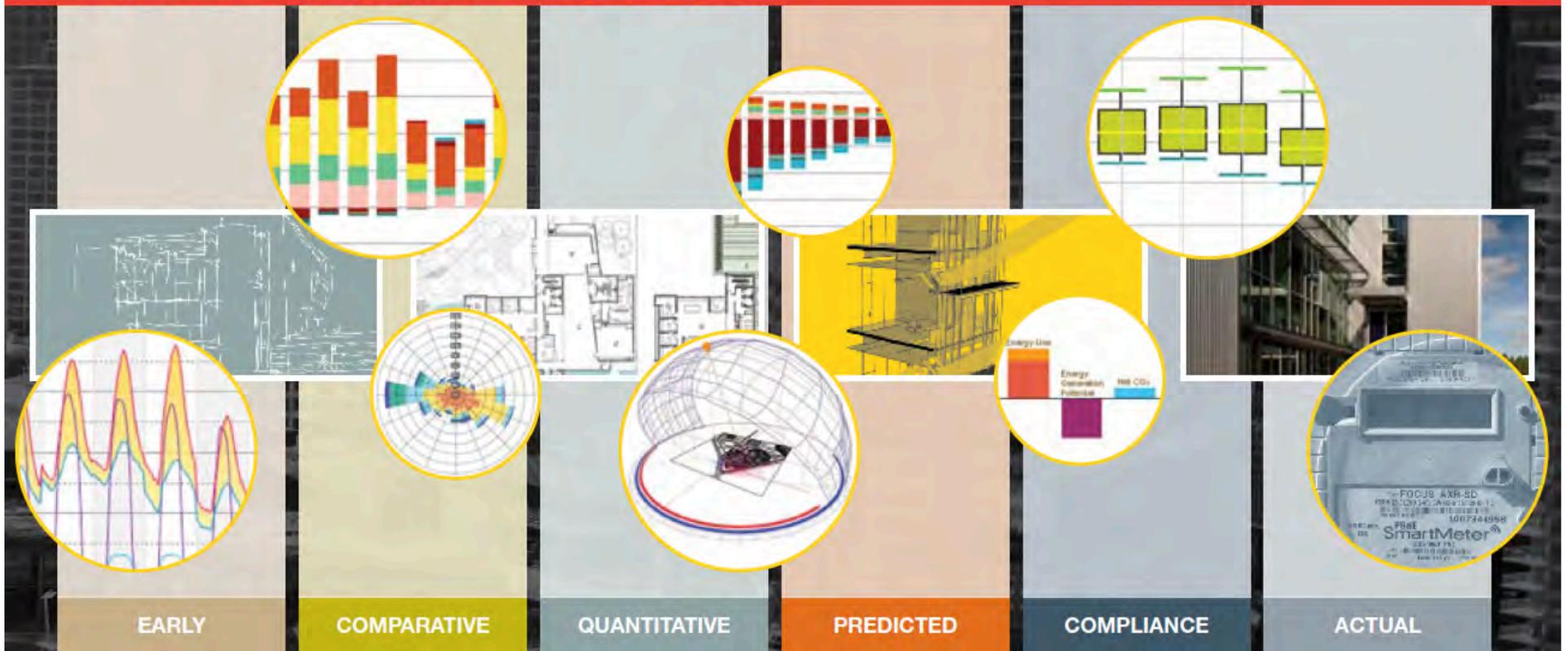
\*If done wisely. While costs are similar, some costs are incurred earlier in the process.

According to the AIA's presentation on the Integrative Project Delivery Process, the Orcutt-Wislow Partnership reported the following:

**“We have found that when we've completed the design development phase, we're already close to 60% finished with construction documentation.”**

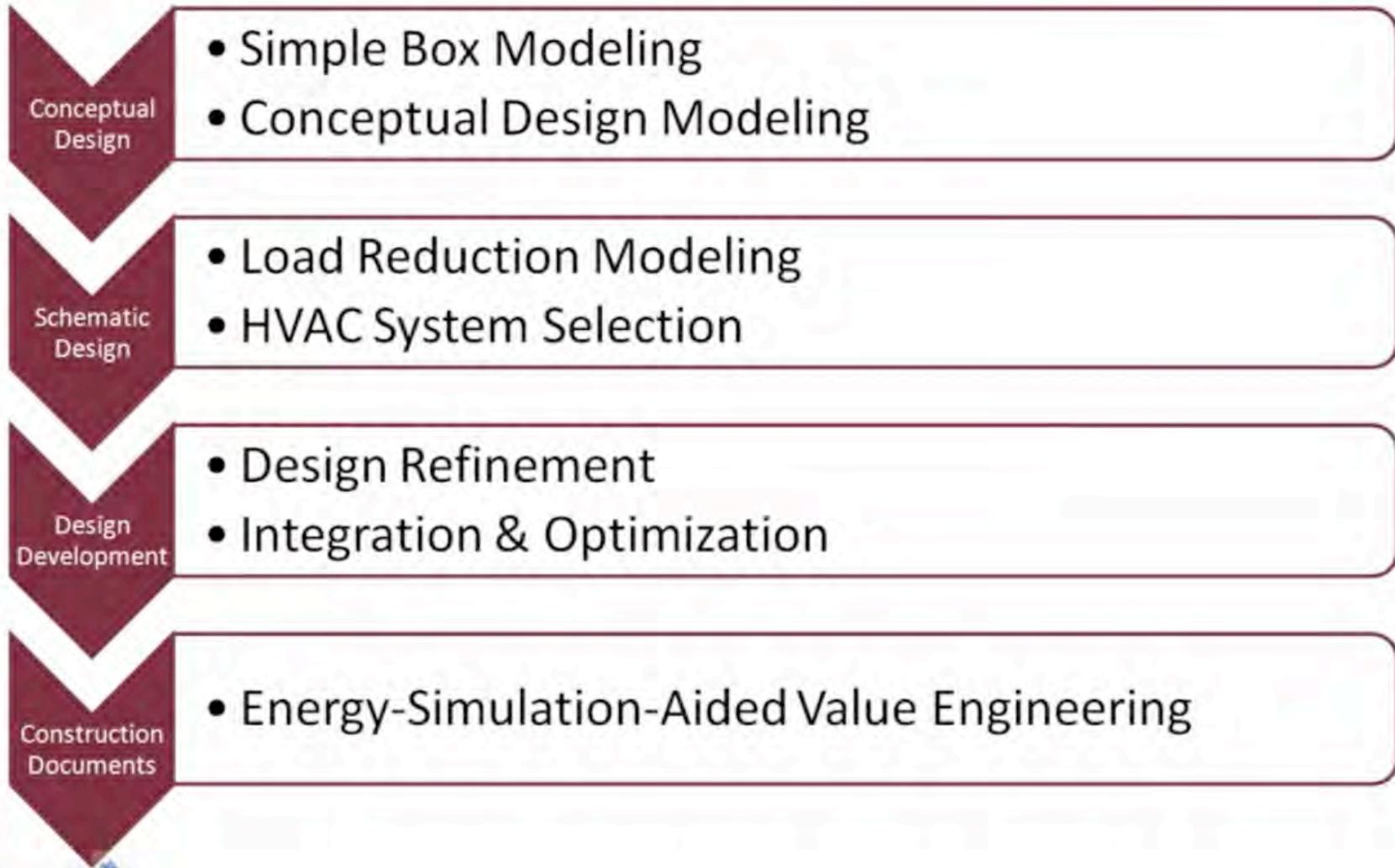
Reed, Bill (2011-10-11). The Integrative Design Guide to Green Building: Redefining the Practice of Sustainability (Wiley Series in Sustainable Design) (Kindle Locations 5443-5445). Wiley Publishing. Kindle Edition.

# INTEGRATING ENERGY MODELING IN THE DESIGN PROCESS

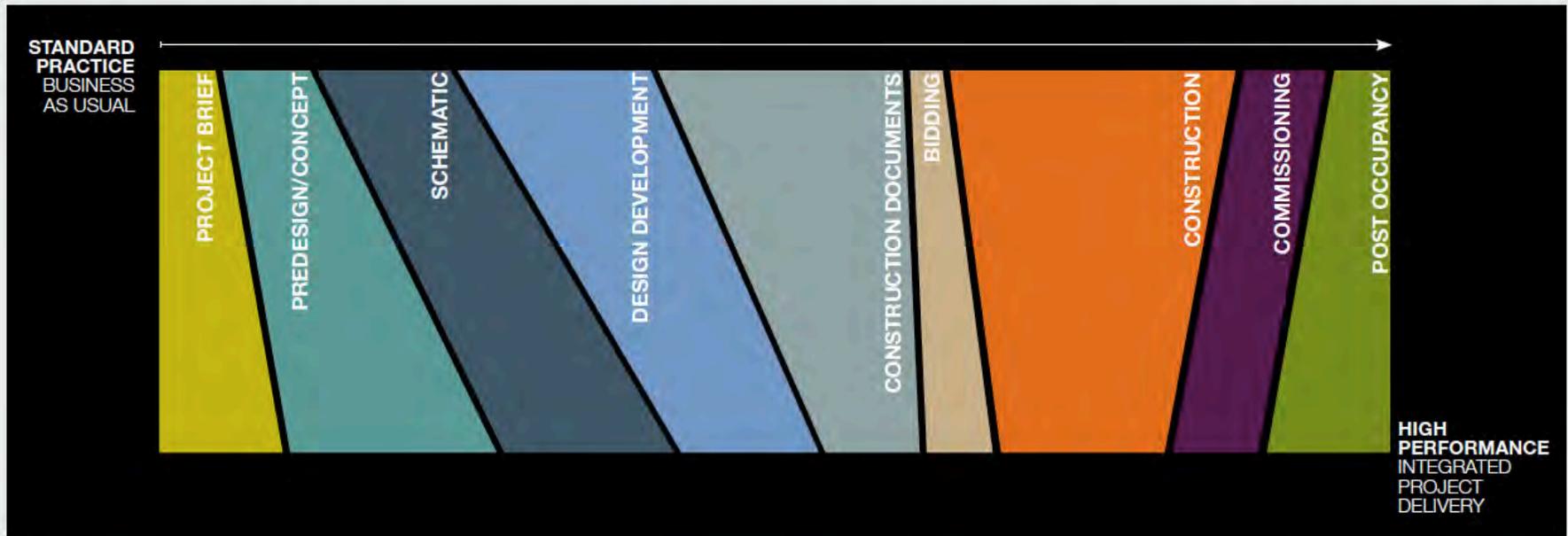


# Modeling Cycles of Standard 209

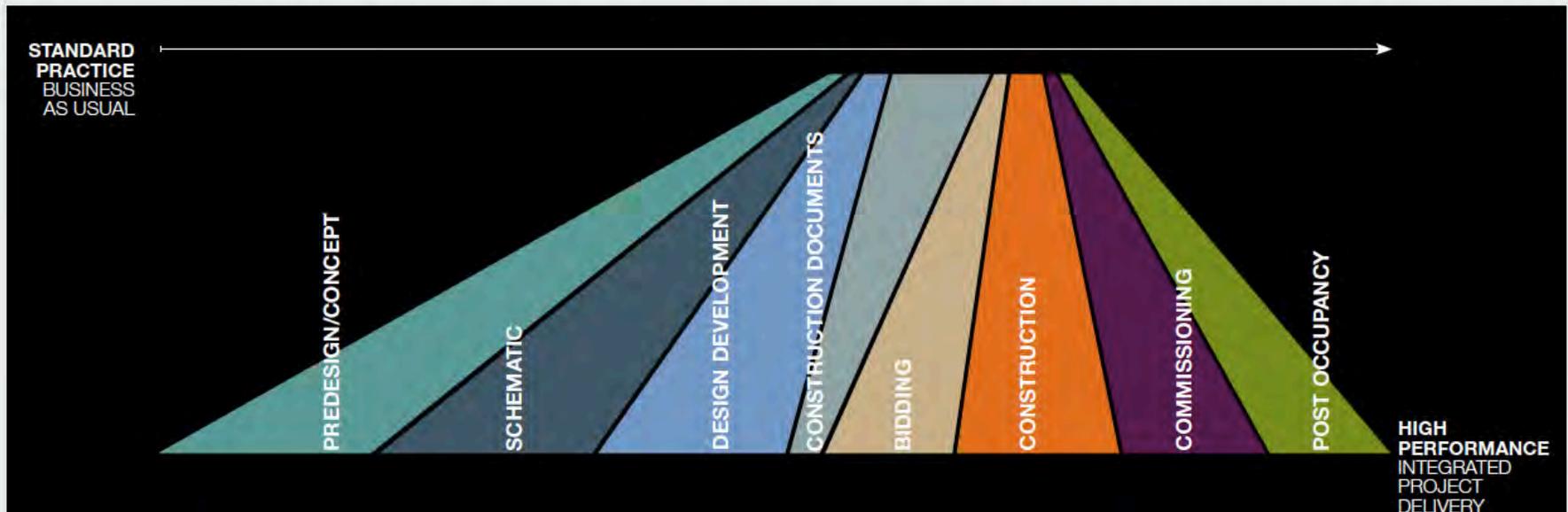
## Design-Phase Modeling Cycles



# TYPICAL TIME (FEE) SPEND WITHIN THE TYPICAL PHASES OF THE DESIGN PROCESS



# USE OF 'ENERGY' (PERFORMANCE) MODELING AS PART OF THE DESIGN PROCESS



HOW

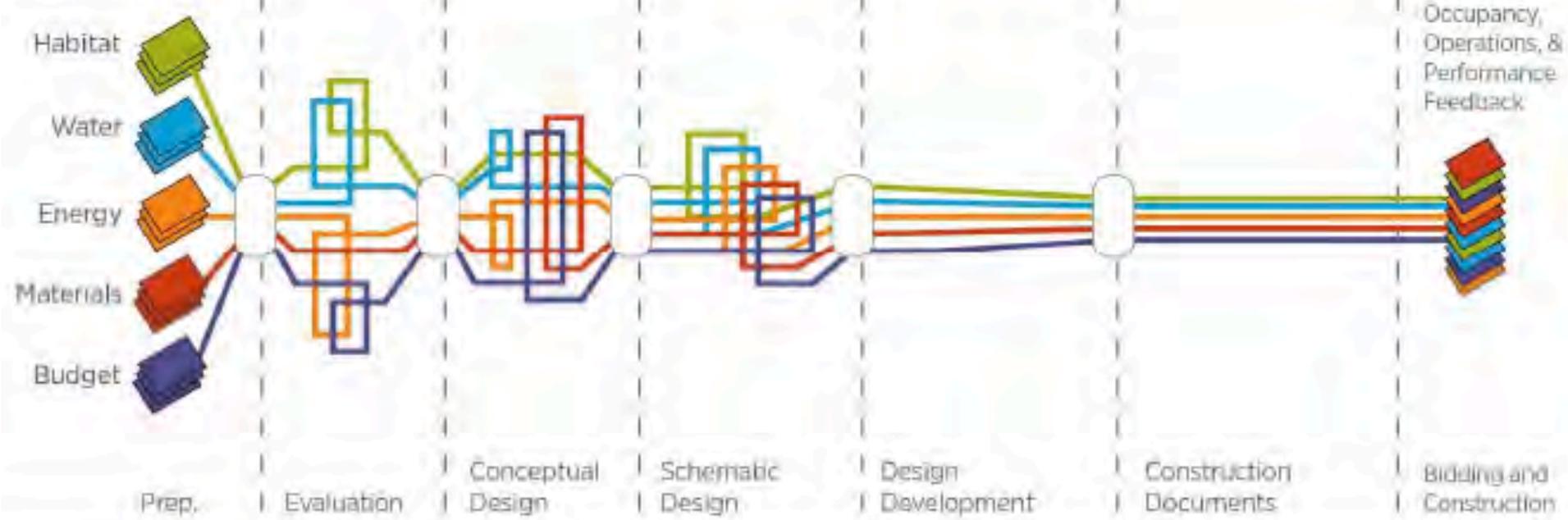
DO

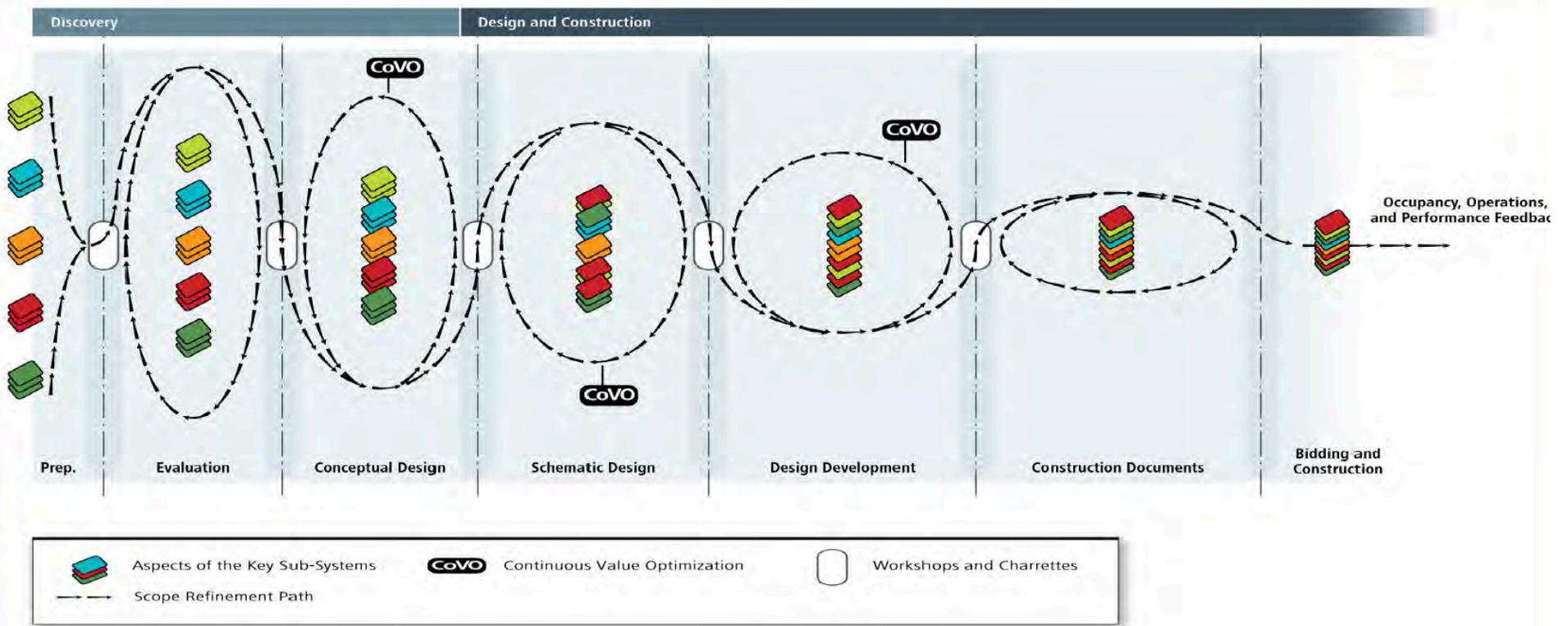
YOU

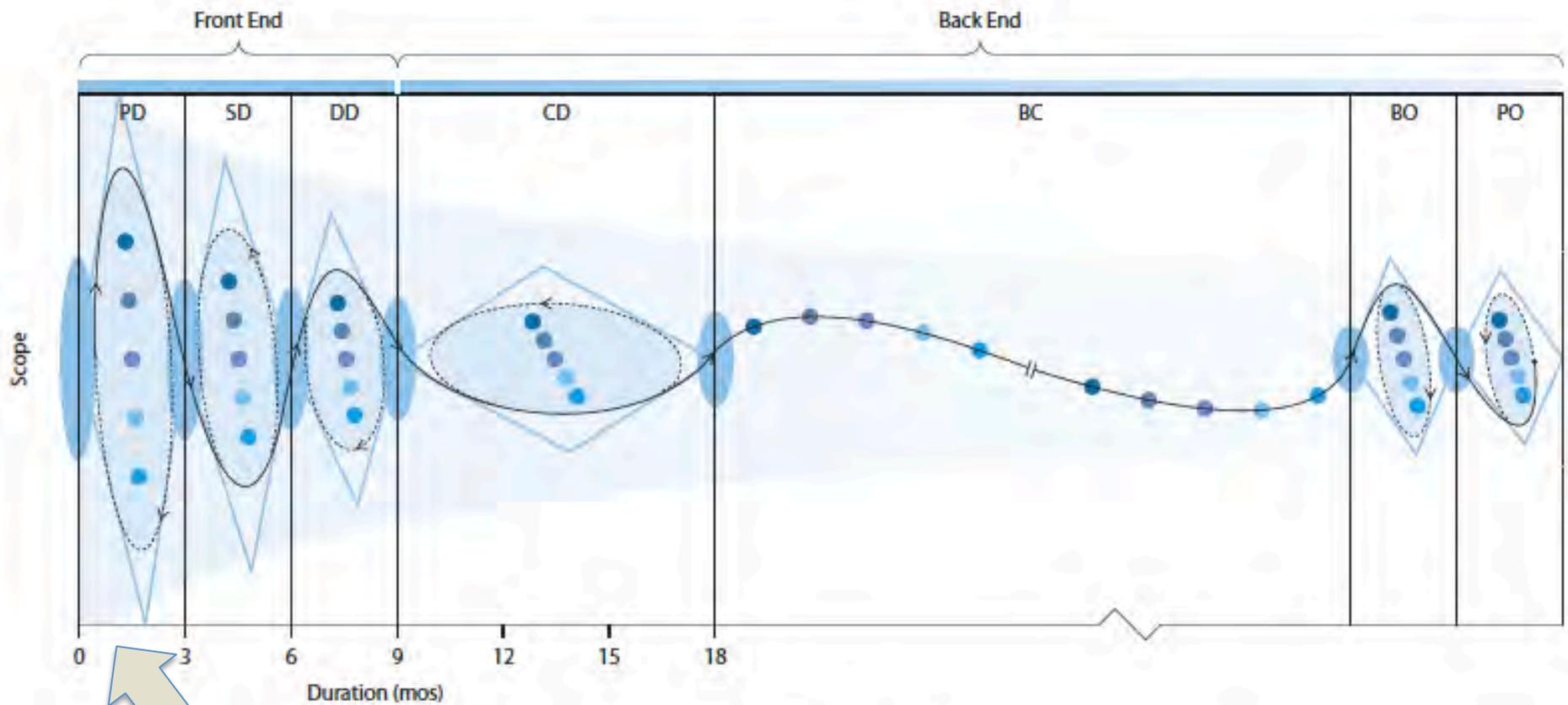
DELIVER?

# DISCOVERY

# DESIGN & CONSTRUCTION







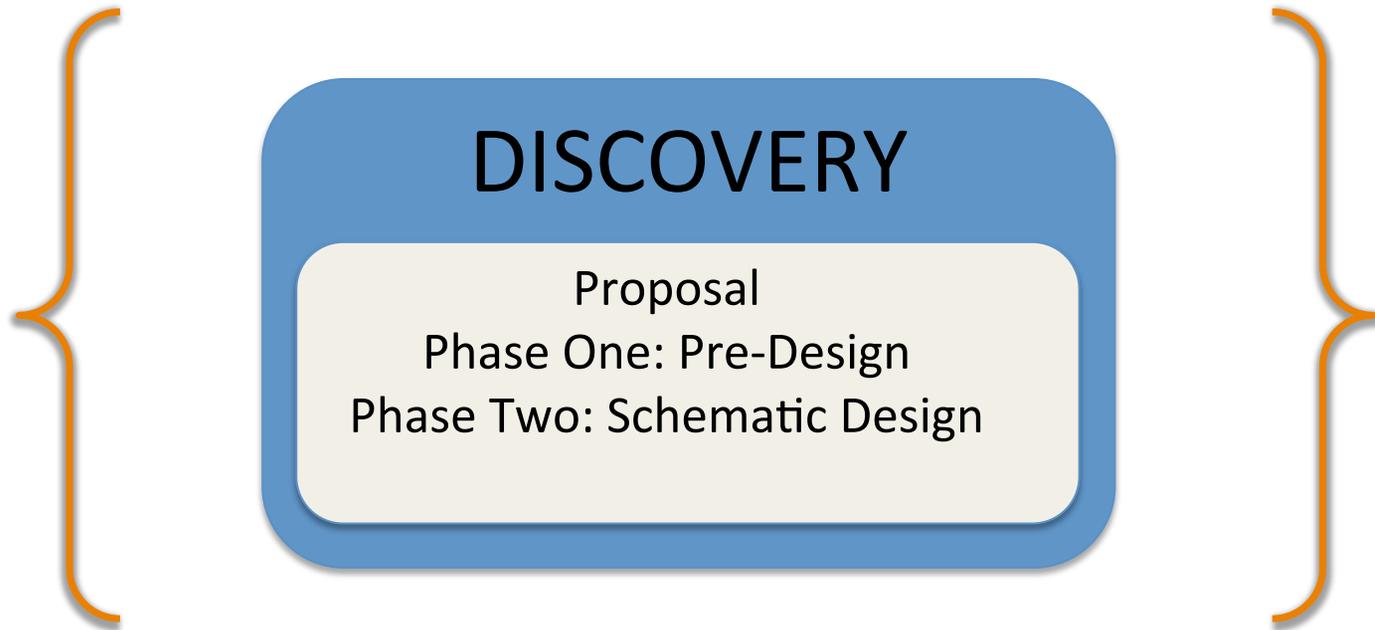
## Phase One: Pre-Design

- ◇ Project Constraints
- Exploratory Design Process
- All Team Workshop
- Focused Team Workshops (water, energy, materials, etc)
- ↻ Iterative Process
- ↻ Additional Iterations as necessary

- |    |                        |    |                                      |
|----|------------------------|----|--------------------------------------|
| PD | Pre-design             | BC | Bidding, Construction, Commissioning |
| SD | Schematic Design       | BO | Building Operation (start up)        |
| DD | Design Development     | PO | Post-Occupancy (long term)           |
| CD | Construction Documents |    |                                      |

Image Credit: Bill Reed of Integrative Design Collaborative, Doug Pierce of Perkins+Will and Busby Perkins+Will

# DELIVERING AN INTEGRATIVE PROJECT:



Phase Three: Design Development  
Phase Four: Construction Documentation  
Phase Five: Bidding, Construction, Commissioning  
Phase Six: Building Operation  
Phase Seven: Post-Occupancy Tools

# DELIVERING AN INTEGRATIVE PROJECT:

Proposal

Phase One: Pre-Design

Phase Two: Schematic Design

## DESIGN & CONSTRUCTION

Phase Three: Design Development

Phase Four: Construction Documentation

Phase Five: Bidding, Construction,  
Commissioning

Phase Six: Building Operation

Phase Seven: Post-Occupancy Tools

# DELIVERING AN INTEGRATIVE PROJECT:

Proposal

Phase One: Pre-Design

Phase Two: Schematic Design

Phase Three: Design Development

Phase Four: Construction Documentation

Phase Five: Bidding, Construction,  
Commissioning

## OCCUPANCY (OPERATIONS)

Phase Six: Building Operation

Phase Seven: Post-Occupancy Tools

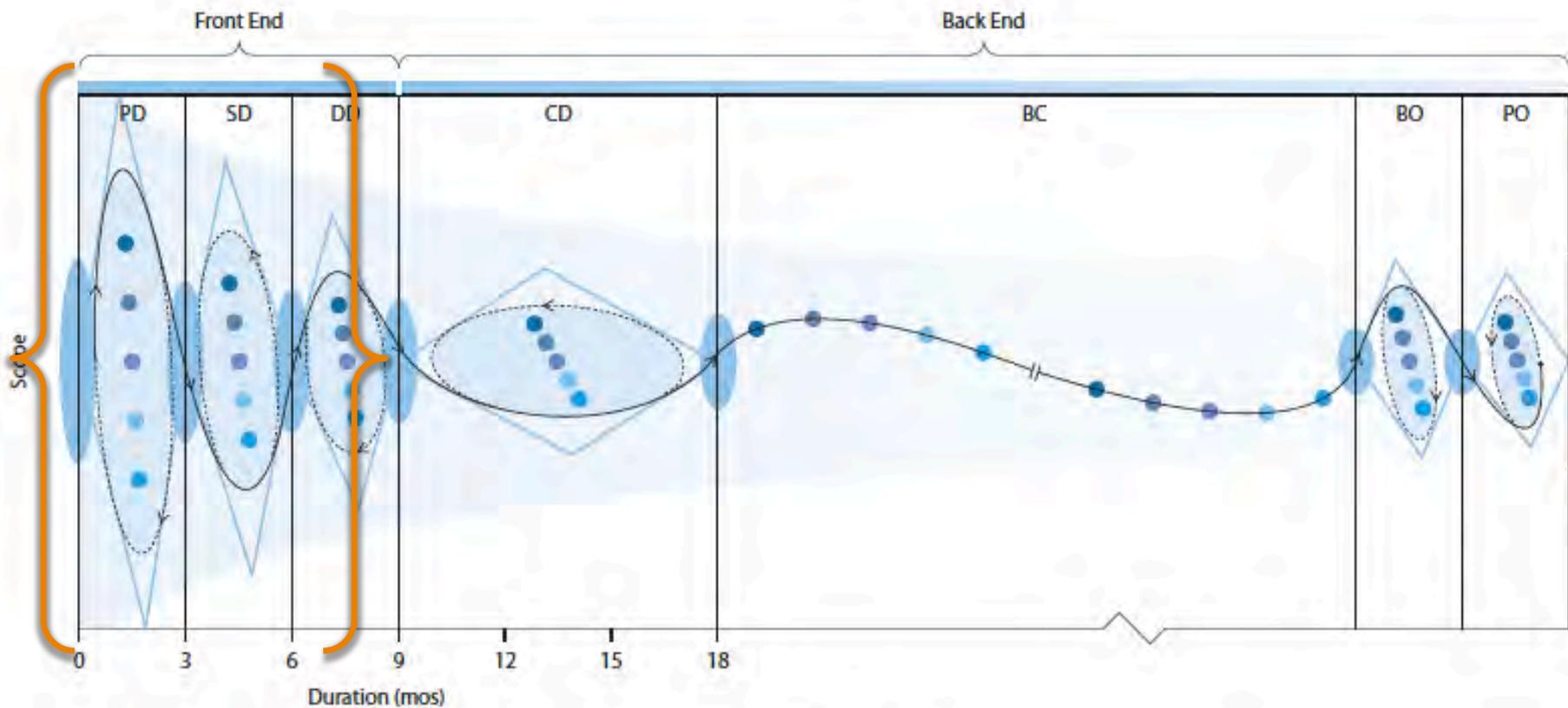
DISCOVERY

(PRE-DESIGN)

(Schematic Design)

**1%**

**70%**



## Integrative Pre-Design

-  Project Constraint
-  Exploratory Design Phase
-  All Team Workshop
-  Focused Team Workshops (water, energy, materials, etc)
-  Iterative Process
-  Additional Iterations as necessary

PD	Pre-design	BC	Bidding, Construction, Commissioning
SD	Schematic Design	BO	Building Operation (start up)
DD	Design Development	PO	Post-Occupancy (long term)
CD	Construction Documents		

Image Credit: Bill Reed of Integrative Design Collaborative, Doug Pierce of Perkins+Will and Busby Perkins+Will

# DELIVERING AN INTEGRATIVE PROJECT:

## DISCOVERY

Proposal

**Phase One: Pre-Design**

**Phase Two: Schematic Design**

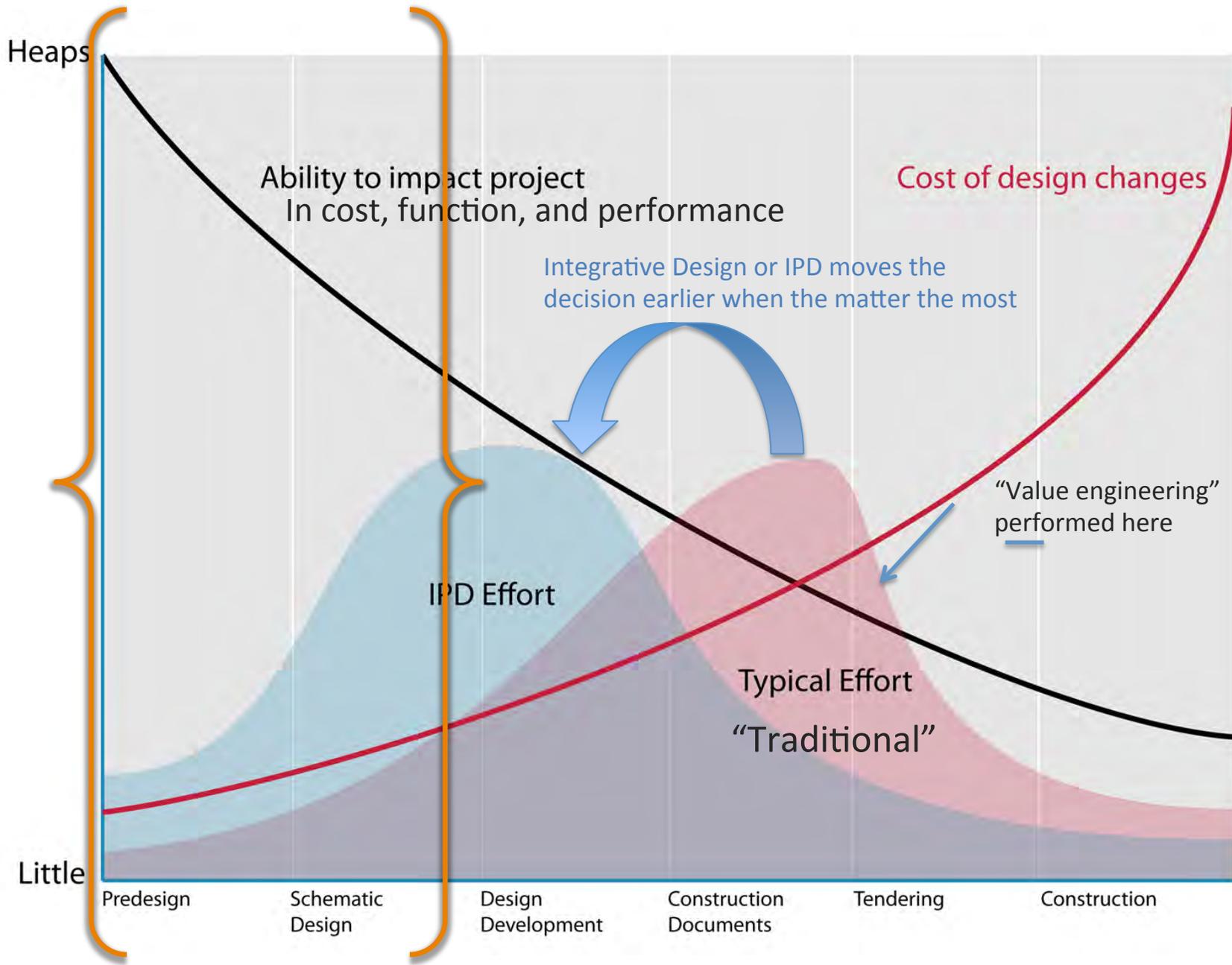
Phase Three: Design Development

Phase Four: Construction Documentation

Phase Five: Bidding, Construction, Commissioning

Phase Six: Building Operation

Phase Seven: Post-Occupancy Tools



# PHASE ONE: PRE-DESIGN

> *Conceptualization [expanded programming]* <

## Outputs

- Vision statement, goals and targets matrix
- Pre-design report including charrette synopsis
- Preliminary budget including cost of IDP activities such as energy modeling
- Established communication pathways

## Process

Coordinate the team:

- Bring together a diverse and knowledgeable team
- Appoint an IDP Facilitator and/or Champion

Establish a foundation:

- Set fees to provide appropriate incentives to the design team

Plan key meetings:

- Charrette preparation
- Host visioning charrette or workshop
- Programming meeting
- Facilities management meeting
- Partnership meetings

# PHASE TWO: SCHEMATIC DESIGN

## > *Criteria Design [Expanded Schematic Design]* <

### Outputs

- Goals and targets matrix
- Preliminary energy analysis
- Preliminary financial estimate
- Schematic Design report
- Roles and responsibilities matrix

### Process

Coordinate the team:

- Enhance team cohesiveness and confirm team values
- Encourage a team mindset supporting creativity and systems thinking

Establish a foundation:

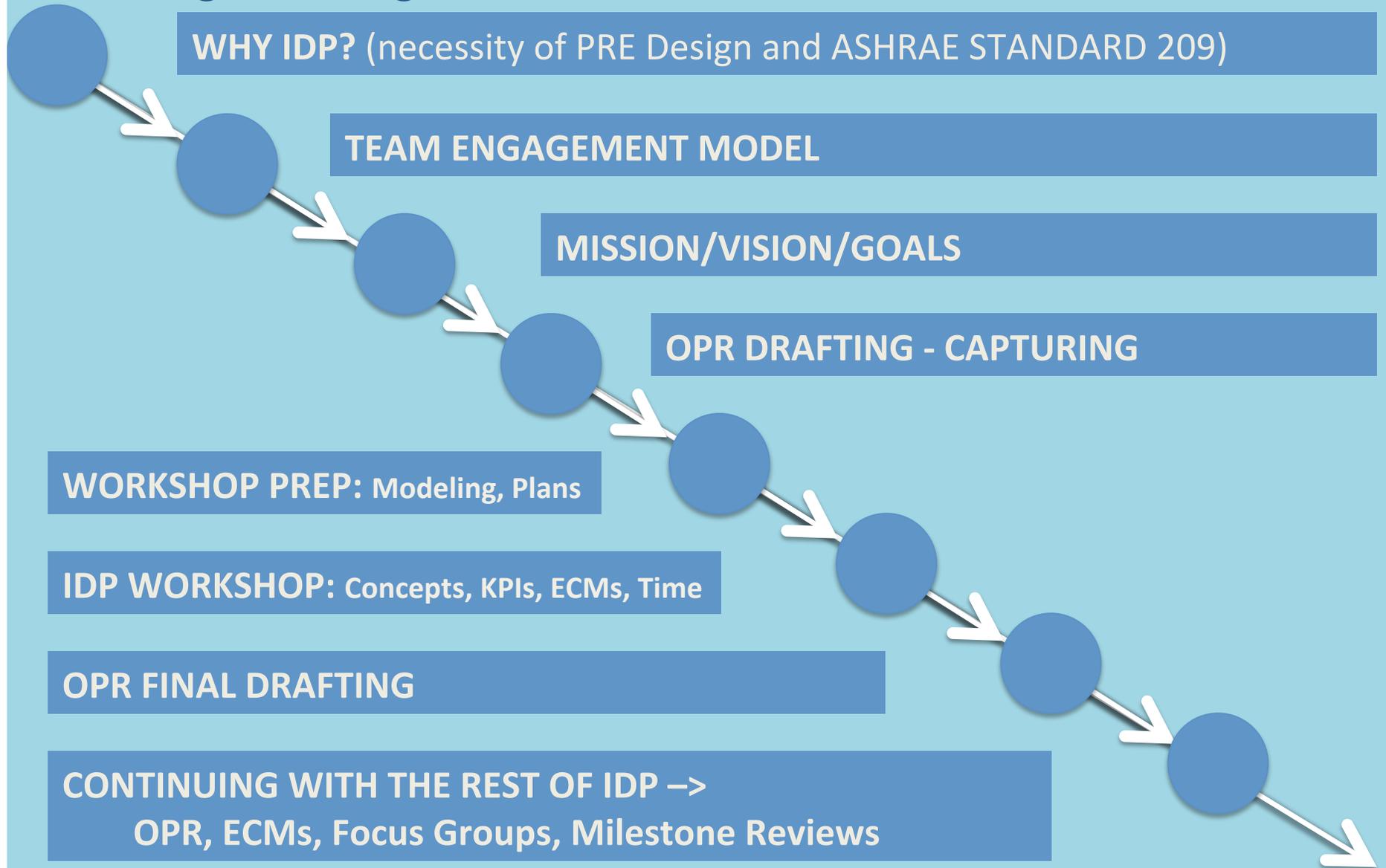
- Keep the project's vision and goals at hand
- Have a clear understanding of site challenges and opportunities
- Ensure the functional program requirements and its implications for all disciplines are understood

Plan key meetings:

- Host design charrettes and workshops to brainstorm ideas, develop concepts, evaluate strategies, and refine options
- Evaluate feasibility and energy impact of technologies and strategies
- Report on opportunities

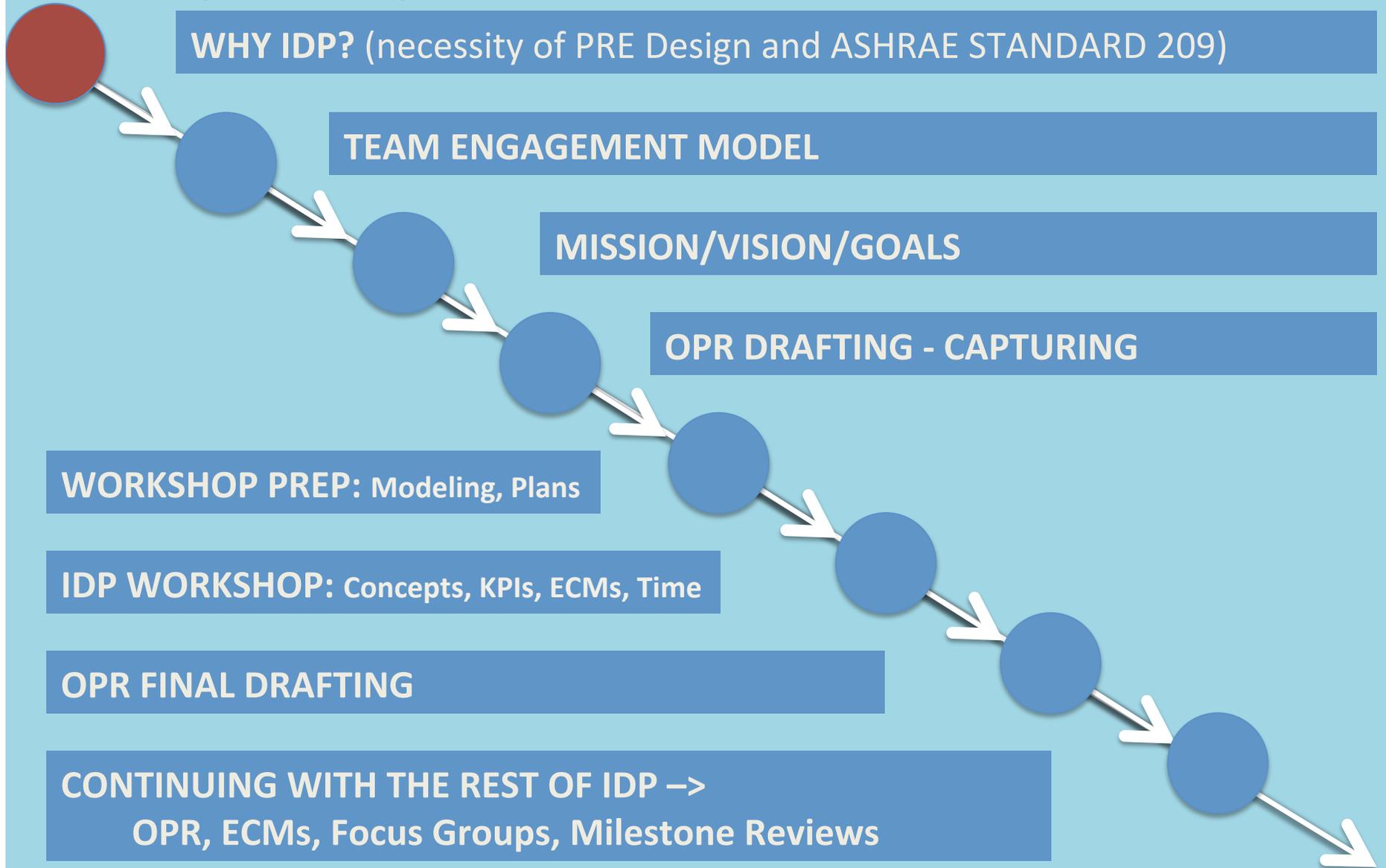
# INTEGRATIVE PRE-DESIGN

> *Pulling it all together now* <



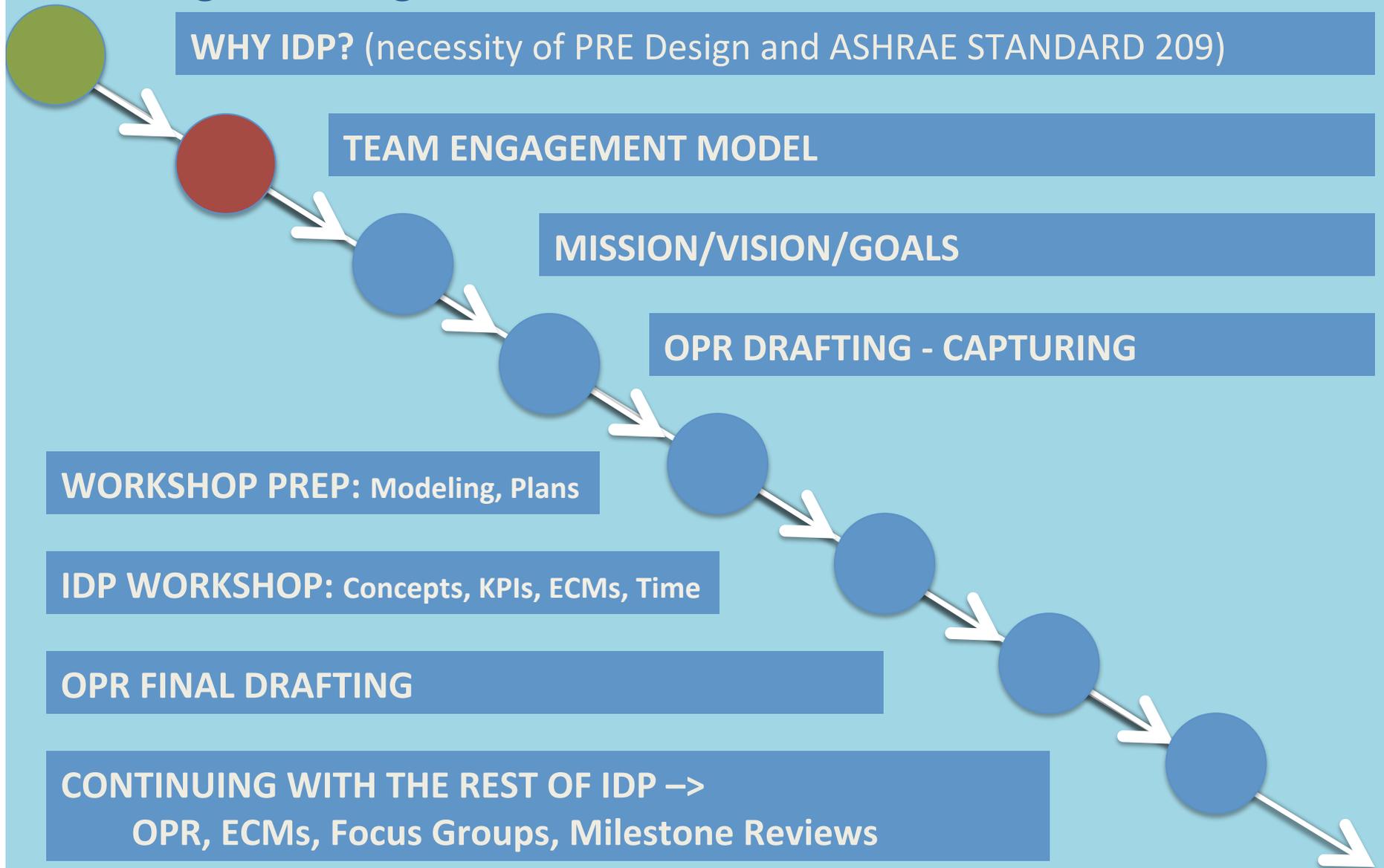
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# INTEGRATIVE PRE-DESIGN

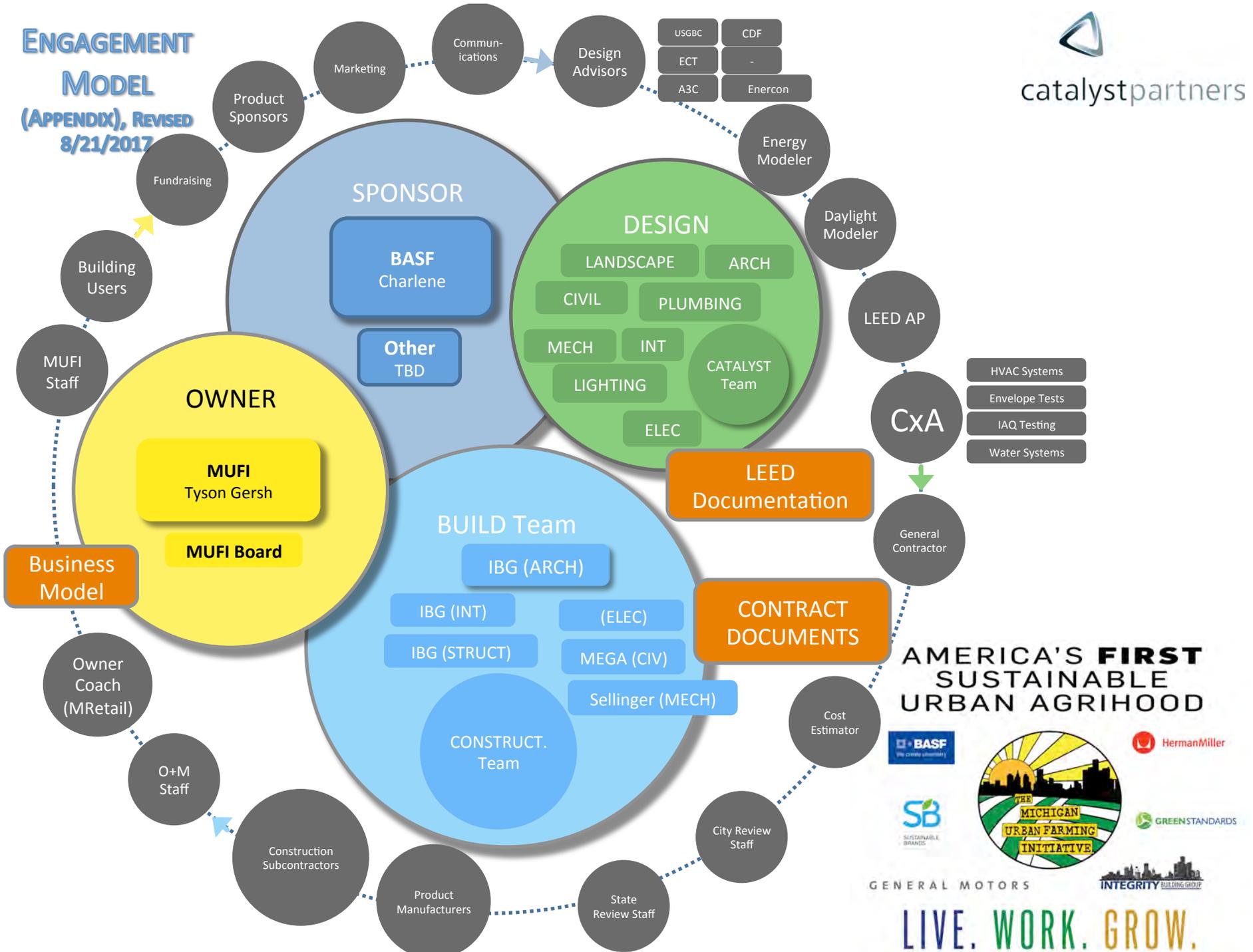
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**ENGAGEMENT MODEL**  
**(APPENDIX), REVISED**  
**8/21/2017**



catalystpartners



**AMERICA'S FIRST  
 SUSTAINABLE  
 URBAN AGRIFOOD**



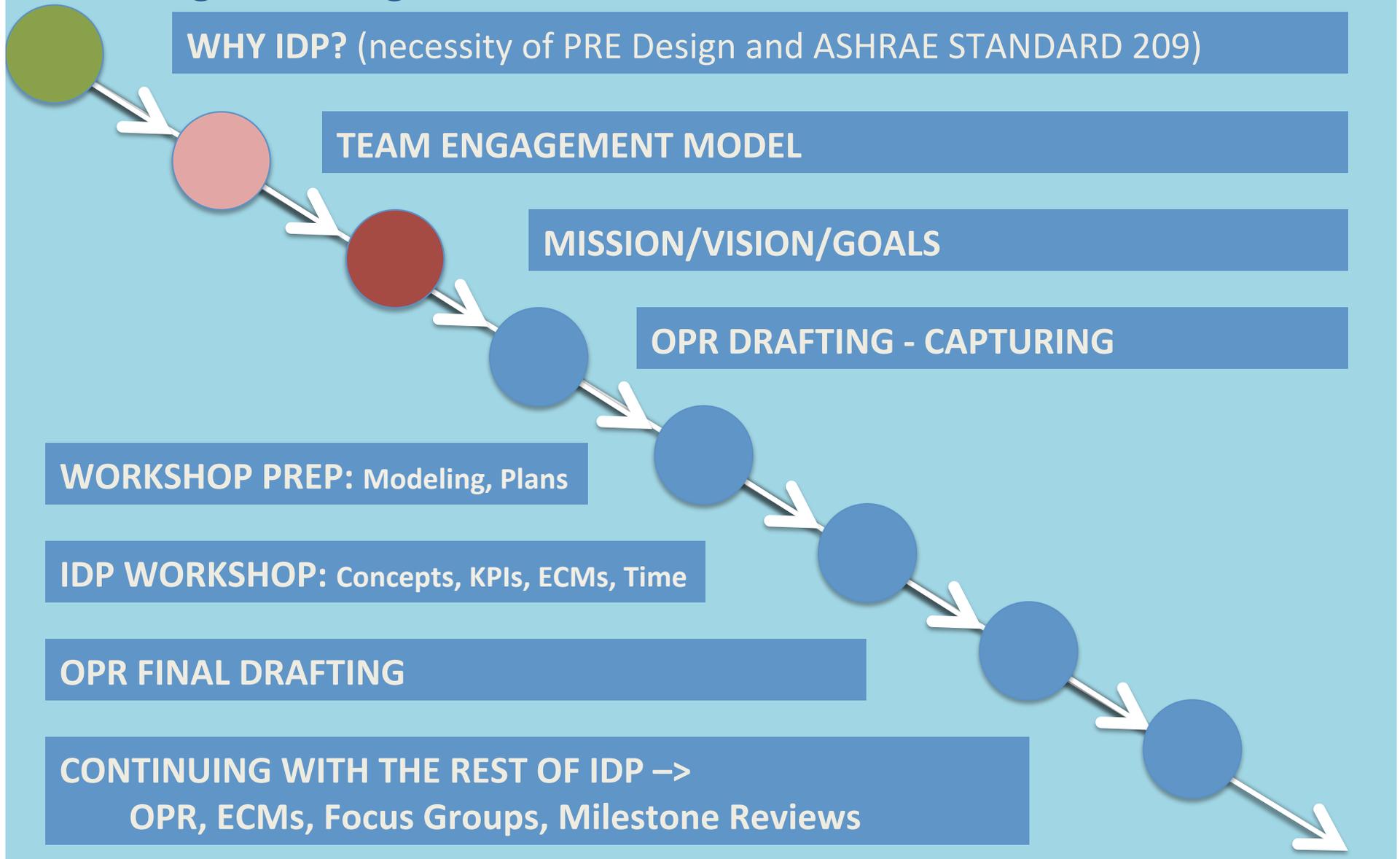
GENERAL MOTORS



**LIVE. WORK. GROW.**

# INTEGRATIVE PRE-DESIGN

> *Pulling it all together now* <



# MISSION





VISION



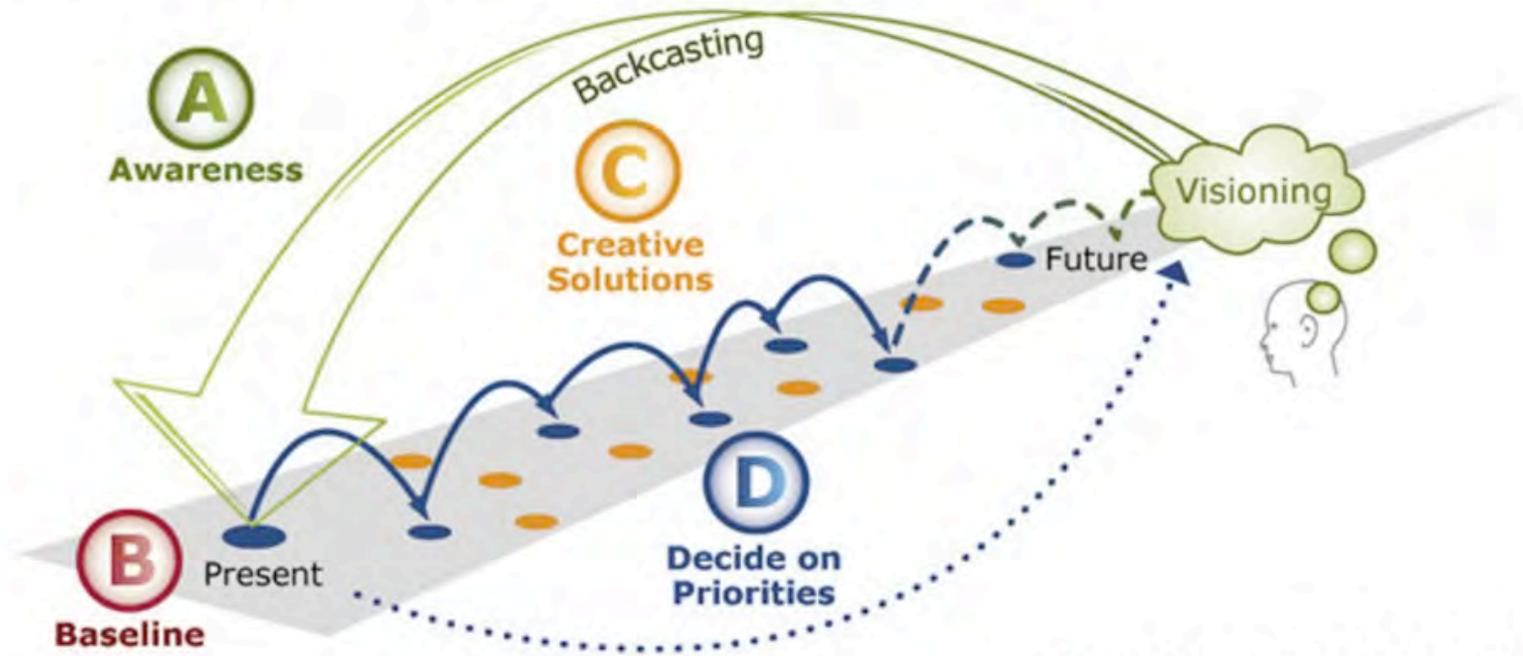


- thinking like an old growth forest
  - adaptive — systems thinking
  - Parameters of the project
- ## Project Principles:
- local source — advantage of the local strengths
  - open sourced — check in / check out
  - fit w/in the ecological ; human heritage of the site
  - Spatial / Spatious — Freedom of movement
  - accommodate intimacy
  - fabric of innovation
  - diversity of uses — harvest the synergies of use
  - accessibility (both physical + social equity) → realtors
  - connection . inspire movement
  - flexible . sustainability (thrivability)
  - giving back → become welcome serve the broader community
  - inclusion ; collaboration
  - trust ; transparency
  - open-mindedness
  - continuous learning ; improvement

# Preparation



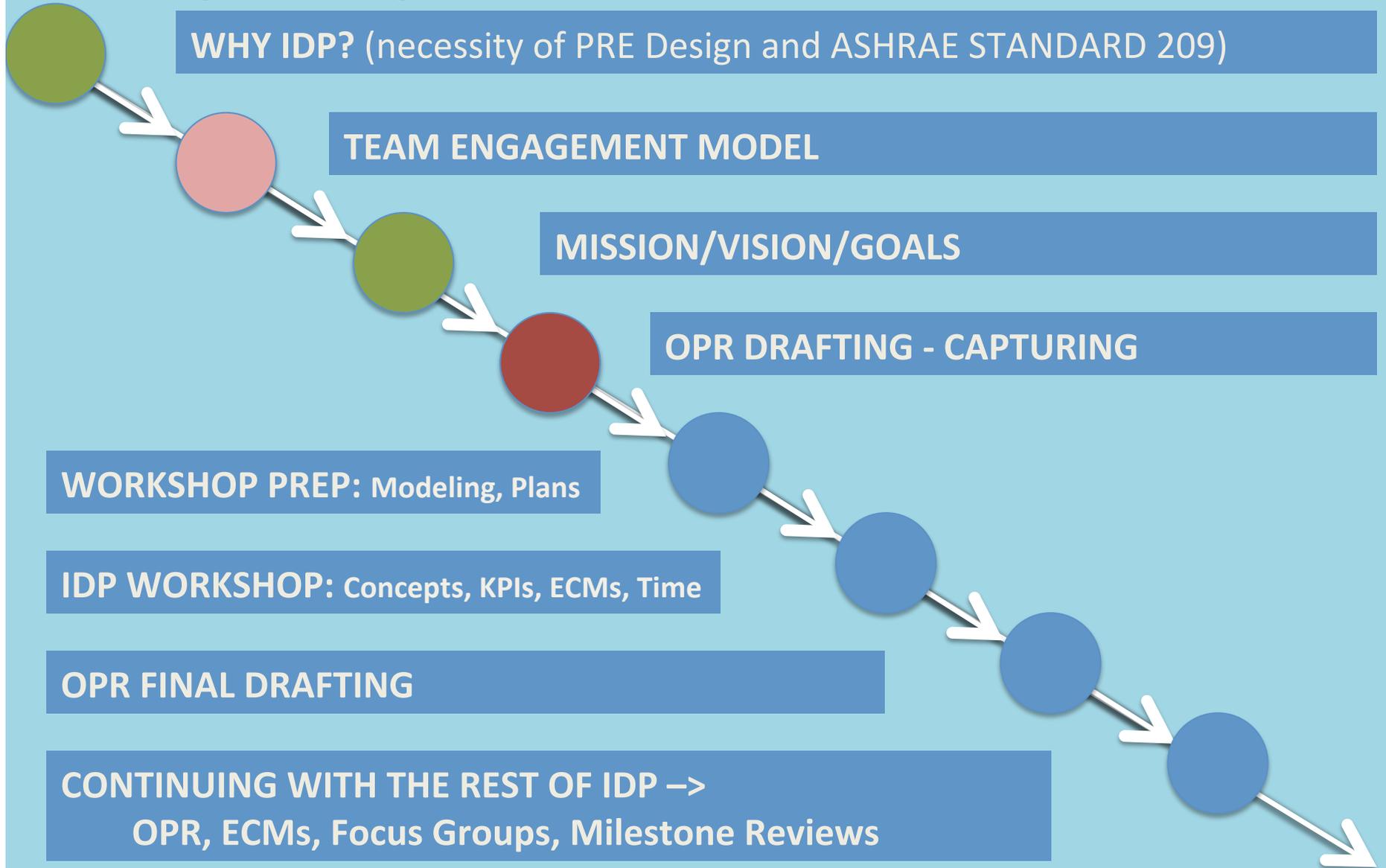
## TOOLS LEVEL - ABCD PLANNING PROCESS



Does it move us in the right direction?  
Is it a flexible platform?  
Is it a good return on investment?

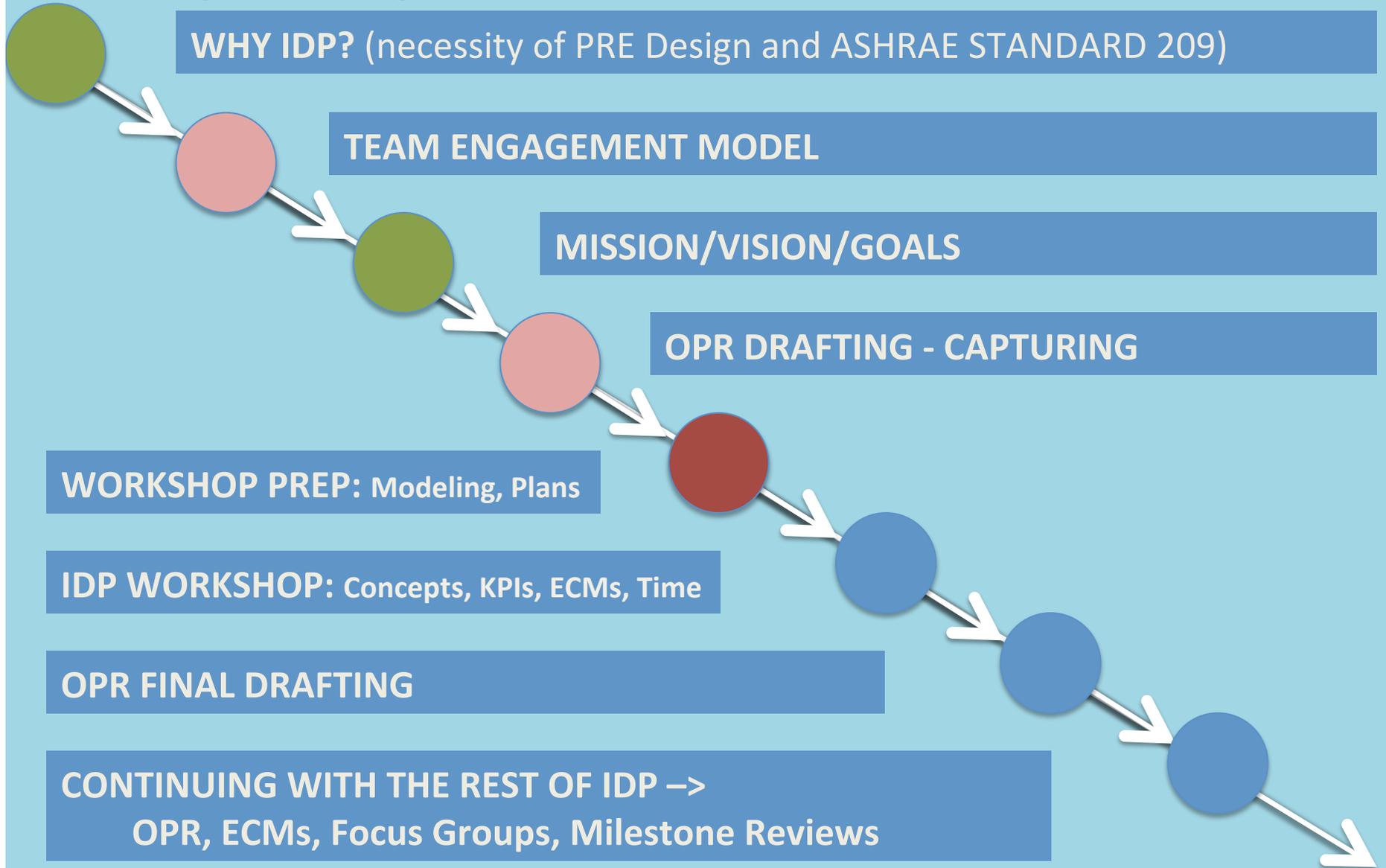
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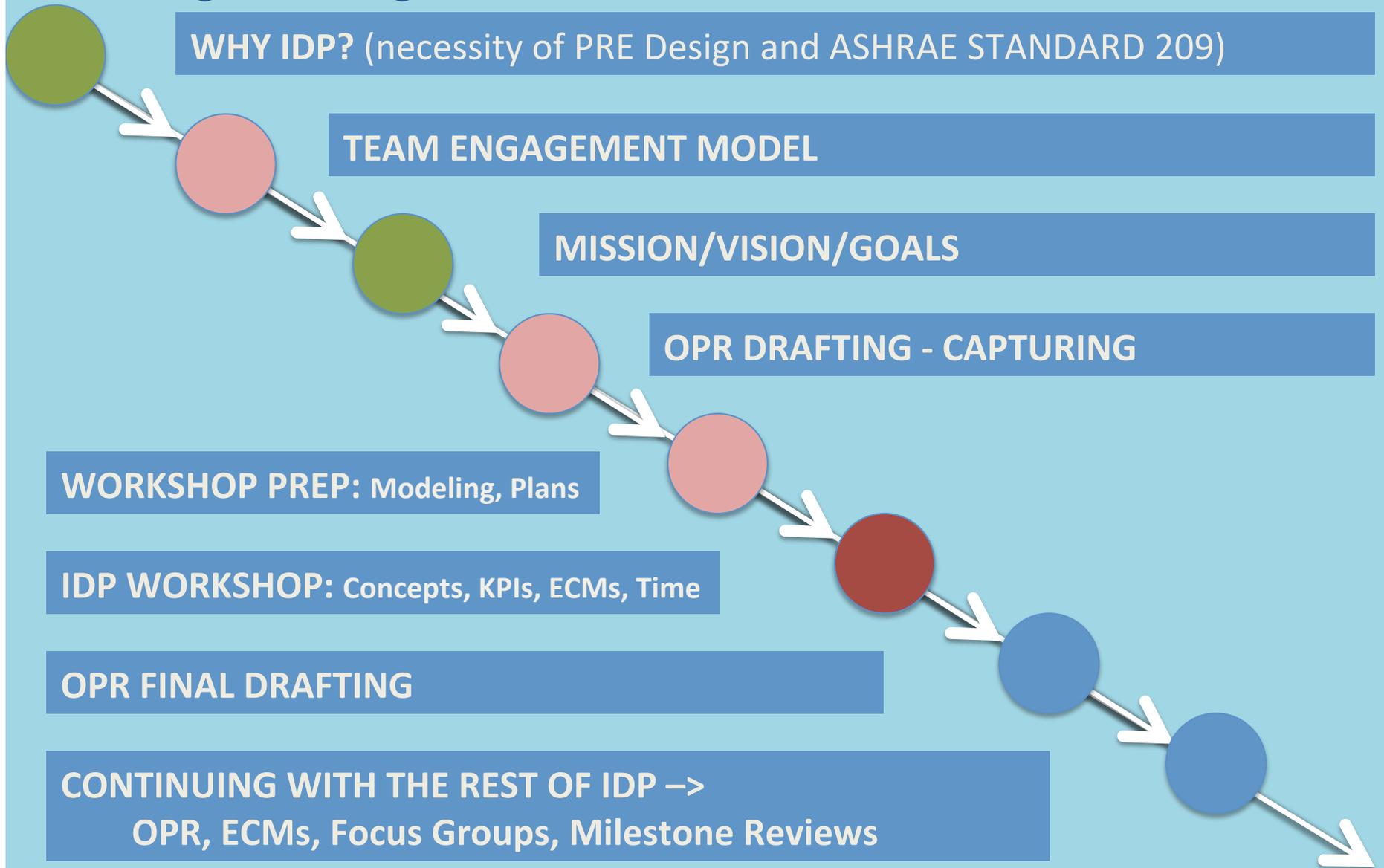
# INTEGRATIVE PRE-DESIGN

> *Pulling it all together now* <



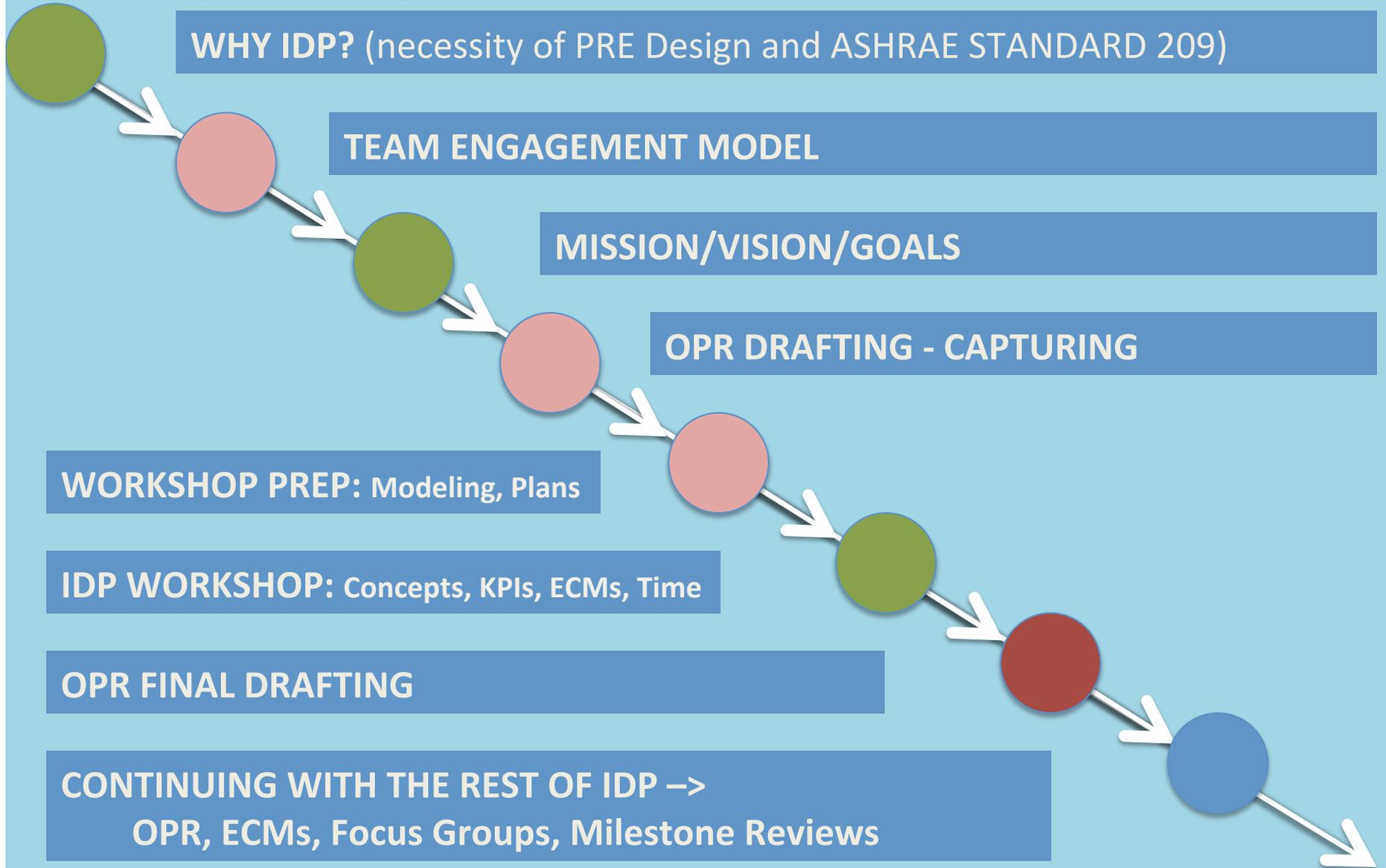
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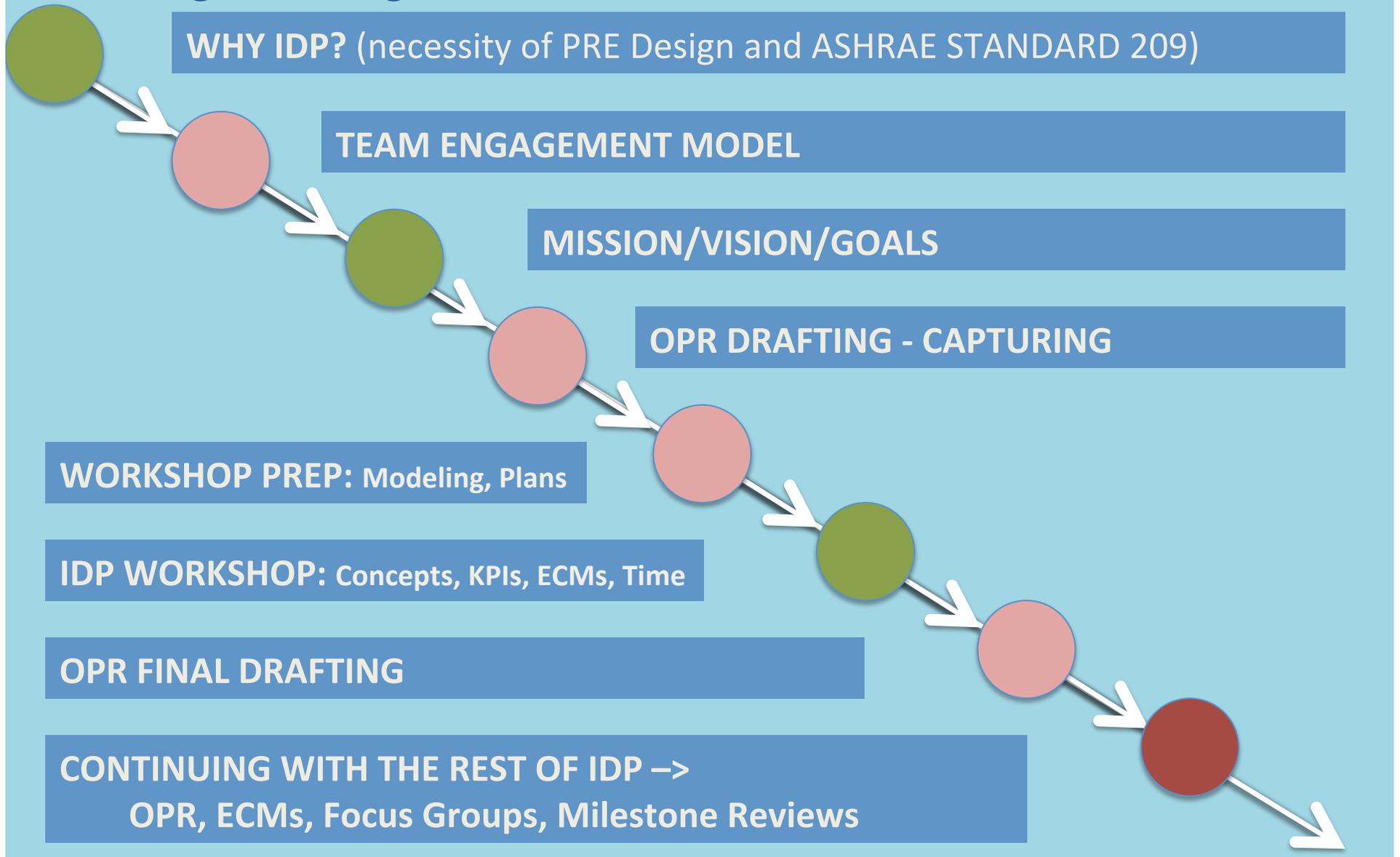
# INTEGRATIVE PRE-DESIGN

> *Pulling it all together now* <



# INTEGRATIVE PRE-DESIGN

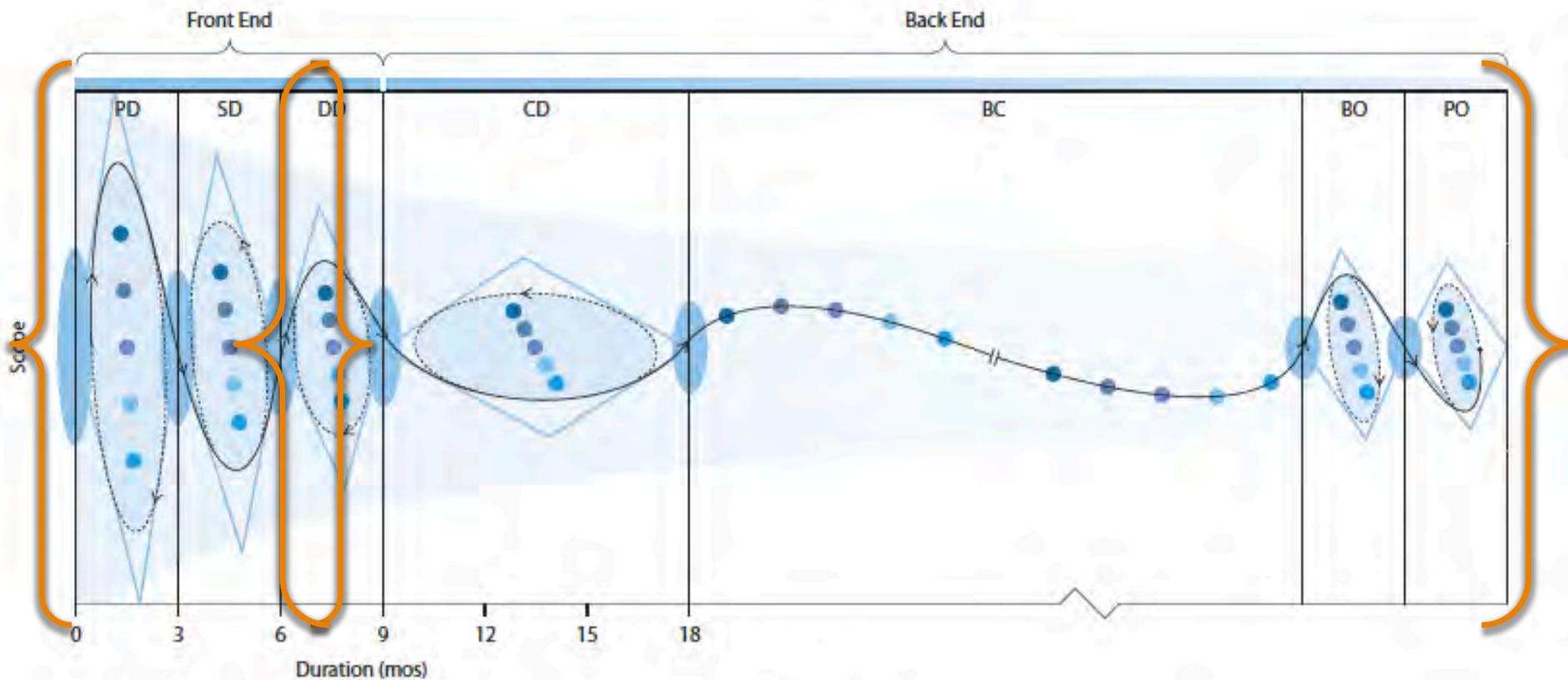
> *Pulling it all together now* <



# ENERGY CONSERVATION MEASURES (ECMs)

*> Moving into more iterations <*

- Building orientation/massing
- Percent Glazing/Layouts
- Glazing Frame/Glass
- Roof/Wall/Floor Insulation
- Lighting Power Densities
- Lighting/Daylight Controls
- Exterior Lighting Alternatives
- Mechanical System Types
- Mechanical Efficiencies
- Motor Efficiencies
- Variable Speed Drives
- Energy Recovery
- Ventilation Alternatives
- Thermal Storage
- On-site Renewable Energy
- Green Power
- Utility Types, Fuels, Rates, District Energy, etc.



**Integrative Pre-Design**

- Project Constraint
- Exploratory Design Phase
- All Team Workshop
- Focused Team Workshops (water, energy, materials, etc)
- Iterative Process
- Additional Iterations as necessary

PD	Pre-design	BC	Bidding, Construction, Commissioning
SD	Schematic Design	BO	Building Operation (start up)
DD	Design Development	PO	Post-Occupancy (long term)
CD	Construction Documents		

Image Credit: Bill Reed of Integrative Design Collaborative, Doug Pierce of Perkins+Will and Busby Perkins+Will



# OBSTACLES



**OBSTACLES**  
**ARE PUT IN**  
**YOUR WAY TO**  
**SEE IF WHAT**  
**YOU WANT IS**  
**REALLY WORTH**  
**FIGHTING FOR**

"I believe that it is perfectly possible for an individual to **adopt the way of life of the future...without having to wait** for others to do so. And if an individual can observe a certain rule of conduct, cannot a group of individuals do the same? Cannot **whole groups of peoples** - whole nations? No one need wait for anyone else to **adopt a humane and enlightened course of action.**" ~M.K. Gandhi

**Today's buildings  
must do more!**

**&**

**the Change Agents  
must lead**

# Leadership







<https://www.youtube.com/watch?v=hO8MwBZI-Vc>

**INTEGRATIVE**

**INTEGRATIVE**

**PREDESIGN**

**PREDESIGN**

# The Risky Business of Integrative Pre-Design

*THANK YOU!*

**John Beeson, RA, NCARB, LEED-AP BD+C, EBOM  
LEED Certified Reviewer, BREEAM In-Use Assessor,  
Green Mystic in Residence**

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